

# Post-Pandemic Realities: The Retirement Outlook of the Multigenerational Workforce

23rd Annual Transamerica Retirement Survey of Workers

July 2023

FOR RETIREMENT STUDIES®

TRANSAMERICA CENTER

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In 2018, Catherine was named an <u>Influencer in Aging</u> by PBS' <u>Next Avenue</u>. In 2016, she was honored with a <u>Hero Award</u> from the <u>Women's Institute for a Secure Retirement</u> (WISER) for her tireless efforts in helping improve retirement security among women. Catherine serves on the Advisory Board Leadership Council of the <u>Milken Institute's Center for the Future of</u> Aging. She co-hosts the <u>ClearPath: Your Roadmap to Health & Wealth<sup>SM</sup></u> radio show on Baltimore's WYPR, an NPR news station.

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#### **About Transamerica Center for Retirement Studies**

- Transamerica Center for Retirement Studies® (TCRS) is an operating division of Transamerica Institute® (The Institute), a nonprofit, private foundation. TCRS is dedicated to educating the public on trends, issues, and opportunities related to saving and planning for retirement and achieving financial security in retirement. It conducts one of the largest and longest-running annual retirement surveys of its kind. For more information about TCRS, please visit <u>www.transamericainstitute.org/about</u>
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#### About the Report

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#### Methodology: 23rd Annual Transamerica Retirement Survey of Workers

- The analysis contained in this report was prepared internally by the research team at Transamerica Institute and Transamerica Center for Retirement Studies (TCRS).
- A 22-minute online survey was conducted within the U.S. by The Harris Poll on behalf of Transamerica Institute and TCRS between November 8 and December 13, 2022 among a nationally representative sample of 5,725 workers in a for-profit company employing one or more employees. Respondents in this subsample met the following criteria, based on self-reported employment status:
  - U.S. residents, age 18 and older
  - Full-time or part-time workers in a for-profit company employing one or more employees
- Data are weighted where necessary by age by gender, race/ethnicity, region, education, marital status, household size, household income and propensity to be online to bring them in line with their actual proportions in the population.
- Respondents for this survey were selected from among those who have agreed to participate in our surveys. The sampling precision of Harris online polls is measured by using a Bayesian credible interval. For this study, the sample data is accurate to within + 1.7 percentage points using a 95% confidence level. This credible interval will be wider among subsets of the surveyed population of interest.
- All sample surveys and polls, whether or not they use probability sampling, are subject to other multiple sources of error which are most often not possible to quantify or estimate, including, but not limited to coverage error, error associated with nonresponse, error associated with question wording and response options, and post-survey weighting and adjustments.
- Percentages are rounded to the nearest whole percent.



#### **Terminology and Sample Sizes**

This report uses the following terminology:

<u>Generation*</u>			Base Size	
•	Generation Z:	Born 1997 to 2012		N=601
•	Millennial:	Born 1981 to 1996		N=2,475
•	Generation X:	Born 1965 to 1980		N=1,748
•	Baby Boomer:	Born 1946 to 1964		N=879

\*Note: TCRS has updated its definition of birth years for generations to align with standard industry practice, as defined by <u>Pew Research Center</u>. This is the first year that TCRS is using these definitions.

#### All Workers

Refers to all workers in a for-profit company and aged 18 and older

#### Acknowledgements

Scott Albertson Aurora Ares Jahnee Arnstead Sean Cassidy Heidi Cho Benita Collier Catherine Collinson Christopher Conrad Jolene Crittenden **Reece Dinauer** Phil Eckman Lard Friese Will Fuller Holly Gerber

Michelle Gosney **Carson Gutierrez** Katie Helgens Willem van Hoeven Elizabeth Jackson Morgan Karbowski Rhonda Kepley **David Krane** Patricia Levine Bryan Mayaen **Oliver Meyer** Greg Miller-Breetz Maurice Perkins Jamie Poston

Julie Quinlan Morgan Rhodes-Leonard Adrienne Robertson Amanda Trask Theresa Ma Valisno Mihaela Vincze Ashlee Vogt Holly Waters Steven Weinberg Hank Williams Kisa Yonker Christine Zang Jaime Zaruba

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Today's workers are navigating the extended hangover of the pandemic as well as new disruptions that pose a threat to their lifestyles and livelihoods. Many workers are confronting short-term employment and financial challenges that have implications for their ability to save and invest for their future retirement. A concerted effort is needed among policymakers, employers, and workers themselves to put them back on the road towards a financially secure retirement.

Post-Pandemic Realities: The Retirement Outlook of the Multigenerational Workforce, a collaboration between nonprofit Transamerica Center for Retirement Studies (TCRS) and Transamerica Institute, examines the employment, personal finances, and retirement preparations of U.S. workers aged 18 and older and employed by for-profit companies. The report provides comparisons of Generation Z, Millennials, Generation X, and Baby Boomers, and it offers recommendations for workers, employers, and policymakers. The report is based on findings from the 23<sup>rd</sup> Annual Transamerica Retirement Survey, one of the largest and longest running surveys of its kind.



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#### A Portrait of Four Generations

For decades, the retirement landscape has evolved in response to increases in longevity, workforce and employment trends, the transformation of employer-sponsored retirement benefits, and potential reforms to Social Security benefits. It's shifting so rapidly that many of the underlying expectations and assumptions about retirement differ among the generations currently in the workforce.

• Generation Z (born 1997 to 2012) are young and have decades to grow their retirement savings. They will change employers many times throughout their careers and likely spend time in self-employment, so they must be diligent in managing their retirement savings, especially during transitions.

Generation Z entered the workforce shortly before COVID-19 when unemployment rates were at historic lows, then skyrocketed at the onset of the pandemic, and have remained volatile ever since. Despite this tumultuous start to their careers, Generation Z will have even greater access to 401(k)s and workplace retirement plans than their predecessors.

Many Generation Z workers are planning to live long lives including 17% who are planning to live to age 100 or older. More than seven in 10 Generation Z workers (72%) are in good or excellent health, but 71% are concerned about their mental health.

The pandemic and labor market have been especially difficult for Generation Z workers. More than half (52%) experienced one or more negative impacts on their employment, ranging from layoffs and furloughs to reductions in hours and pay. Fifty-seven percent have trouble making ends meet. Thirty percent are working two or more jobs and 57% have a side hustle.

Sixty-six percent of Generation Z workers are saving through employer-sponsored 401(k)s or similar retirement plans and/or outside the workplace — and they started saving at the unprecedented young age of 19 (median). Those participating in a 401(k) or similar plan contribute 20 percent (median) of their annual pay. Generation Z workers have saved \$29,000 (estimated median) in total household retirement accounts but only \$1,000 (median) in emergency savings. An alarming 28% of Generation Z workers have taken a hardship withdrawal and/or early withdrawal from a 401(k) or similar plan or IRA.



A Portrait of Four Generations (cont.)

Millennials (born 1981 to 1996). Millennials entered the workforce around the Great Recession, which began in late 2007. • They experienced a turbulent economy in their early working years and again, recently during the pandemic and its aftermath. They started their careers with higher levels of student debt than previous generations. Millennials have waited to buy homes, get married, and start families. Now in their late twenties to early forties, Millennials have entered their sandwich years of juggling careers, raising children, and caring for aging parents. Although most are saving for retirement, many are falling behind. Relatively few are engaging in retirement planning which could help improve their prospects.

More than eight in 10 Millennial workers (83%) are generally happy, but 69% are concerned about their mental health. Forty-nine percent often feel anxious and depressed. Almost half (48%) have trouble making ends meet.

Forty-four percent experienced one or more negative employment impacts as a result of the pandemic, and 30% became unemployed during the pandemic for various reasons. Twenty-one percent currently have two or more jobs, and 45% have a side hustle.

Many Millennials will be called upon as caregivers for aging parents or loved ones. Unfortunately, this invaluable labor of love could be at the expense of their employment and ability to save for retirement. Forty percent of Millennial workers are currently serving and/or have served as a caregiver for a relative or friend during their working career.

More than in four Millennial workers (78%) are saving for retirement in a 401(k) or similar plan and/or outside the workplace. They began saving at age 25 (median). Those participating in a 401(k) or similar plan contribute 12 percent (median) of their annual pay. Millennial workers have saved \$49,000 (estimated median) in total household retirement accounts but just \$3,500 (median) in emergency savings. Twenty-four percent have taken a hardship withdrawal and/or early withdrawal from a 401(k) or similar plan or IRA.

Only 34% of Millennial workers have a financial strategy for retirement in the form of a written plan.



A Portrait of Four Generations (cont.)

• Generation X (Born 1965 to 1980). Generation X entered the workforce in the 1980s and 1990s as defined benefit plans were starting to vanish from the retirement landscape. 401(k)s were just becoming available, but relatively few workers had access and saved in them. At the time, 401(k)s were relatively primitive with few investment options, limited investment education and guidance, and printed quarterly statements sent via U.S. mail. Most Generation X workers are now saving for retirement, but many may fall short. The oldest members of Generation X are now in their late-50s and the youngest are in their early 40s, and many seek to extend their working lives to save more and retire later. There is no time like the present for them to build their savings, create long-term financial plans, and safeguard their health and employability.

Only 17% of Generation X workers are very confident they will be able to fully retire with a comfortable lifestyle and just 24% strongly agree they are building a large enough retirement nest egg. Eighty percent are concerned Social Security will not be there for them when they are ready to retire.

Eighty-one percent are saving for retirement in an employer-sponsored 401(k) or similar plan and/or outside the workplace. Generation X workers began saving at age 30 (median). Those participating in a 401(k) or similar plan contribute 10 percent (median) of their annual pay. They have saved \$82,000 (estimated median) in total household retirement accounts but only \$5,000 (median) in emergency savings. Nineteen percent have taken an early withdrawal and/or hardship withdrawal from a 401(k) or similar plan or IRA.

Generation X workers seek to extend their working years with more time to save. Forty percent expect to retire at age 70 or older or do not plan to retire, and 54% plan to work in retirement.

A Portrait of Four Generations (cont.)

• **Baby Boomers (Born 1946 to 1964).** Baby Boomers have re-written societal rules at every stage of their lives, including retirement. By working into older age and seeking a flexible transition to retirement, they are upending the long-standing societal notion that work and retirement are mutually exclusive. As a result, they are paving the way for future generations. Many Baby Boomers were mid-career when the retirement landscape began shifting from traditional defined benefit pension plans toward 401(k) or similar plans. They started saving at an older age compared with younger generations and have not enjoyed the same time horizon to grow their investments. Now in their late fifties to seventies, Baby Boomers are especially vulnerable to employment risks, volatility in the financial markets, and increasing inflation — all of which could disrupt their retirement plans.

Forty-one percent of Baby Boomer workers expect Social Security to be their primary source of retirement income. Eightyfive percent are saving for retirement in an employer-sponsored 401(k) or similar plan and/or outside the workplace. They began saving at age 35 (median). Those participating in a 401(k) or similar plan contribute 10 percent (median) of their annual pay. Baby Boomer workers have saved \$289,000 (estimated median) in total household retirement accounts but only \$25,000 (median) in emergency savings.

Almost half of Baby Boomer workers (49%) expect to work past age 70 or do not plan to retire. Their reasons for doing so are almost as likely to be healthy-aging related (77%) as financial-related (83%). However, their success depends on support from employers. Just two-thirds (66%) say their employers are age-friendly (for example, by offering opportunities, work arrangements, and training and tools needed for employees of all ages to be successful).

Baby Boomers are extending their working lives, which can help bridge savings shortfalls. However, it is important for them to have backup plans because life's unforeseen circumstances could derail their best intentions.

Many workers across generations are at risk of not achieving a financially secure retirement. Given the disruption of the pandemic on workers' employment, finances, health, and the increased strain on social safety nets, the retirement risks faced by workers are greater than ever before.



#### Visions of Aging & Retirement

Most workers are keeping their sights set on their future retirement. They are planning on long lives. Their retirement dreams range from travel and spending more time with family and friends, to pursuing hobbies and volunteerism. Some are even dreaming of doing paid work.

Many of today's workers expect to work beyond age 65 or do not plan to retire – and the majority plan to continue working at least part-time in retirement, a trend that is consistent with previous TCRS surveys. Most plan to do so for both healthy aging and financial-related reasons.

- Age Planning to Live. Today's workers are planning to live to age 88 (median). One in eight workers (13%) are planning to ٠ live to age 100 or older. More than one in three workers (35%) are "not sure," a reasonable answer given the nature of the question. The survey compared workers' planned life expectancy with their expected retirement age and found that they plan to spend 25 years in retirement (median). For workers, longevity has implications for the time they spend in the workforce relative to retirement, the mindset for a flexible career path, and alternative pathways into retirement.
- Age Planning to Live to by Generations. Younger generations are more likely to plan to be centenarians. Approximately ۲ one in six Generation Z and Millennials are planning to live to age 100 or older, which is a significantly higher proportion than Generation X and Baby Boomers (17%, 15%, 11%, 8%, respectively). Workers' expected time in retirement decreases with age. Generation Z expects to spend 30 years in retirement, compared with Millennials (26 years), Generation X (25 years), and Baby Boomers (23 years) (medians).
- Positive and Negative Word Associations with "Retirement". Eighty-seven percent of workers cite positive word associations with "retirement" compared with only 42% who cite negative words. Workers' three most often cited positive word associations are "freedom" (55%), "enjoyment" (51%), and "stress-free" (42%), while the three most often cited negative word associations are "financial insecurity" (19%), "health decline" (16%), and "boredom" (16%).
- Word Associations With "Retirement" by Generation. Workers across generations most often associate retirement with ۲ "freedom," "enjoyment," and "stress-free." Generation Z and Millennials are more likely to associate retirement with "personal growth" (29%, 27%), compared with Baby Boomers and Generation X (18%, 17%, respectively). Approximately one in six workers across generations associate retirement with "financial insecurity," including 16% of Generation Z, 19% of Millennials, 22% of Generation X, and 18% of Baby Boomers.



Visions of Aging & Retirement (cont.)

- **Retirement Dreams.** Workers share top three retirement dreams such as traveling (64%), spending more time with ۲ family and friends (55%), and pursuing hobbies (48%). However, some retirement dreams differ across generations. Millennials and Generation Z are more likely than Generation X and Baby Boomers to dream of doing some form of paid work in retirement (39%, 38%, 27%, 23%, respectively). Twenty-six percent of Baby Boomers dream of doing volunteer work. Notably, Generation Z, Millennials, and Generation X are more likely than Baby Boomers to dream of taking care of grandchildren (23%, 22%, 20%, 14%).
- Retirement Fears. Workers' greatest retirement fears include outliving their savings and investments (39%), Social ۲ Security will be reduced or cease to exist (36%), declining health that requires long-term care (35%), not being able to meet the needs of their family (32%), and possible long-term care costs (31%). Baby Boomers and Generation X are more likely than Millennials and Generation Z to fear outliving their savings and investments (49%, 42%, 36%, 32%, respectively). Generation Z is significantly more likely than other generations to fear feeling isolated and alone (36%) and the lack of affordable housing (34%). Across generations, approximately three in 10 workers fear possible long-term care costs and fear losing their independence and cognitive decline, dementia, Alzheimer's Disease. Approximately one in four cite lack of access to adequate and affordable health care.
- Expected Retirement Age. Fifty-two percent of workers expect to work past age 65 or do not plan to retire. Moreover, ۰ 40% of workers expect to retire at age 70-plus or do not plan to retire. Expectations of working later in life increase with workers' age. Almost half of Baby Boomers (49%) either expect to or are already working past age 70 or do not plan to retire, followed by Generation X (40%), Generation Z (37%), and Millennials (36%). Younger generations including Generation Z and Millennials are more likely than Generation X and Baby Boomers to expect to retire before age 65 (41%, 32%, 23%, 13%, respectively).
- Plans to Work in Retirement. Fifty-five percent of workers plan to work after they retire, including 18% who plan to work ۲ full time and 37% who plan to work part time. Workers across generations similarly plan to continue working in retirement, including 53% of Generation Z, 56% of Millennials, 54% of Generation X, and 55% of Baby Boomers. However, Millennials are more likely than Generation Z, Generation X, and Baby Boomers to plan to work full-time in retirement (24%, 17%, 16%, 11%, respectively). Baby Boomers are more likely than Generation X, Millennials, and Generation Z to expect to work part-time in retirement (44%, 38%, 32%, 36%, respectively).



Visions of Aging & Retirement (cont.)

- Health and Financial Reasons for Working in Retirement. Workers planning to work past age 65 and/or in retirement (or ۲ are already doing so) cite both healthy-aging and financial reasons (80%, 78%, respectively). The top healthy-aging reason is to be active (50%), while the top financial reason is wanting the income (52%). Other frequently cited healthyaging reasons are to "keep my brain alert" (42%), "enjoy what I do" (39%), and "have a sense of purpose" (36%). Other frequently cited financial reasons are "concerned that Social Security will be less than expected" (33%), "can't afford to retire" (31%), and "need health benefits" (27%).
- Reasons for Working in Retirement by Generations. Workers across generations similarly share financial and healthy-۲ aging related reasons for working past age 65 and/or in retirement with some differences. Baby Boomers and Generation X are more likely to indicate they want the income (64%, 54%, respectively) and are concerned that Social Security benefits will be less than expected (35%, 42%). Generation Z and Millennials are more likely to cite personal development as a reason (27%, 21%).
- Phased Transition Into Retirement. Forty-four percent of workers envision transitioning into retirement either by reducing their hours with more time to enjoy life (26%) or working in a different capacity that is either less demanding and/or brings greater personal satisfaction (18%). Fewer than one in four workers (24%) envision they will immediately stop working either when the reach a certain age (13%) or when they have saved a specific amount of money (11%). Twentyone percent of workers envision they will continue working as long as possible in a current or similar position until they cannot work anymore. Workers across generations generally share these visions; however, Baby Boomer workers are more likely to expect to retire when they reach a specific age.
- Age-Friendly Employers. Two-thirds of workers (67%) consider their employers to be "age-friendly" by offering opportunities, work arrangements, and training and tools needed for employees of all ages to be successful in their current role or contribution to the company. This perspective is shared across Generation X (64%), Baby Boomers (66%), Generation Z (67%), and Millennials (70%). Seventeen percent of workers say their employers are not age-friendly, and 16% are not sure. With an increasingly multigenerational workforce, age-friendly employers are vital in the ever-evolving future of work.



Visions of Aging & Retirement (cont.)

- Retirement Transition Offerings by Employers. Relatively few workers (41%) indicate their employer offers retirement ۲ transition assistance such as accommodating flexible work schedules and arrangements (23%), enabling employees to reduce work hours and shift from full-time to part-time (21%), and/or enabling employees to take positions that are less stressful or demanding (18%). One in five workers indicate their employers encourage employees to participate in succession planning, training, and mentoring (21%). Some workers are offered financial counseling about retirement (18%), retirement-oriented lifestyle and transition planning resources (16%), information about encore careers (16%), and seminars and education about retirement transitions (15%). Twenty-one percent of workers say their employer does "nothing" and 21% are "not sure" if their employer offers anything.
- Flexible Transition Arrangements by Generations. Baby Boomers, the generation nearing and entering retirement, are ۰ less likely than younger generations to indicate their employers offer ways to help their employees transition into retirement. Only 29% of Baby Boomer workers say their employers offer one or more types of transition such as flexible work schedules and arrangements (21%), reducing work hours and shifting from full-time to part-time (15%), and/or taking a position that is less stressful or demanding (11%). Only 14% indicate their employers offer financial counseling about retirement. More than one in three Baby Boomers workers (36%) say their employer does "nothing."
- Proactive Steps Taken to Help Ensure Continued Work. Almost nine in 10 workers (89%) have taken at least one ۲ proactive step to help ensure they can continue to work as long as they want and need. However, the question is whether they are doing enough. Fewer than six in 10 workers say they are staying healthy so they can continue working (58%) and performing well at their current job (54%). Only 49% are keeping their job skills up to date. Even fewer workers are networking and meeting new people (26%), taking classes to learn new skills (24%), scoping out the employment market (19%), obtaining a new degree, certification, or professional designation (17%), and attending virtual conferences and webinars (15%). Baby Boomers are more focused on health and job performance, while Generation X, Millennials, and Generation Z tend to be more engaged in networking and upskilling-related activities.

As workers plan to extend their working lives, it is important they become more proactive about taking steps that can help protect their employability, such as protecting their health, keeping their job skills up to date, staying abreast of the employment market, and networking and meeting new people.



#### Current Health & Well-Being

Enjoying life is a top priority among workers across generations. Workers have a generally positive outlook on life, but many are also struggling with anxieties and concerns about their physical and mental health. Younger workers, including Generation Z and Millennials, are even more likely to be concerned about their mental health.

While most workers are concerned about their health in older age, many are taking insufficient action. Workers of all ages can take additional steps to protect their health, ranging from eating healthy, exercising regularly, getting plenty of rest, and managing stress, to staying on top of recommended health screenings and caring for their mental health.

- Top Life Priorities. Workers across generations share life priorities with unique differences. Enjoying life is the top life ٠ priority among workers (58%); however, Baby Boomers are significantly more likely to cite it than younger cohorts including Generation X, Millennials, and Generation Z (71%, 57%, 55%, 53%, respectively). Similarly, being healthy and fit is the second most-often cited priority among workers (53%). Yet Baby Boomers are more likely to cite it than Generation X, Millennials, and Generation Z (63%, 54%, 50%, 47%). Older workers including Baby Boomers, Millennials, and Generation X are also more likely than Generation Z to cite planning for their financial future (51%, 50%, 49%, 42%). In contrast, younger workers including Generation Z, Millennials, and Generation X are more likely than Baby Boomers to cite focusing on family, their career, and pursuing lifelong learning as top life priorities. Other life priorities shared across generations include leading a more sustainable life, giving back to the community, and serving as a caregiver.
- Outlook on Life. Most workers have positive sentiments about life, such as being generally happy (84%), having close ۰ relationships with family and/or friends (83%), enjoying life (81%), and having a strong sense of purpose in life (78%). Seventy-three percent of workers have a positive view of aging and 67% have an active social life. However, a concerning number of workers are experiencing distress, such as often feeling unmotivated and overwhelmed (44%), feeling anxious and depressed (43%), having trouble making ends meet (43%), and feeling isolated and lonely (31%).
- Outlook on Life by Generations. While most workers across generations have positive feelings about life, Baby Boomers ۲ are generally more likely than younger cohorts to be generally happy (90%), have close relationships (90%), be enjoying life (86%), and have a strong sense of purpose in life (85%). Indicators of distress decrease with age. Baby Boomers, Generation X, and Millennials are less likely to experience them than Generation Z. An alarming percentage of Generation Z often feeling unmotivated and overwhelmed (63%), often feeling anxious and depressed (61%), having trouble making ends meet (57%), and are isolated and lonely (43%).



Current Health & Well-Being (cont.)

- Self-Described General Health. Most workers (78%) self-describe their general health as excellent or good, with 21% ۲ describing it as excellent and 57% as good. Twenty percent describe their health as fair and two percent as poor. Baby Boomers and Generation X are less likely to describe their general health as excellent than Generation Z and Millennials (16%, 17%, 24%, 25%, respectively). Of concern, nearly three in 10 Generation Z workers (29%) describe their general health as fair or poor.
- Concerns About Physical Health. Nearly seven in 10 workers (69%) are concerned about maintaining their physical health, ٠ including 30% who are very concerned and 39% who are somewhat concerned. Generation Z, Millennials, and Generation X are more likely to be very concerned about their physical health than Baby Boomers (34%, 32%, 29%, 22%, respectively).
- Concerns About Mental Health. More than six in 10 workers (61%) are concerned about maintaining their mental health, ٠ including 30% who are very concerned and 31% who are somewhat concerned. Generation Z and Millennials are more likely to be very concerned about their mental health than Generation X and Baby Boomers (38%, 36%, 26%, 18%, respectively).
- Concerns About Health in Older Age. More than seven in 10 workers (71%) are concerned about their health in older age, including 23% who are very concerned and 48% who are somewhat concerned. Workers across generations similarly share concerns about health in older age including Generation Z, Millennials, Generation X, and Baby Boomers (66%, 71%, 72%, 72%, respectively). However, more than one in five Generation X and Millennials are very concerned about their health in older age (23%, 25%), compared with just 19% of both Generation Z and Baby Boomers.
- Engagement in Healthy Activities. When asked about health-related activities they are doing on a consistent basis, more ۰ than half of workers most indicate they are exercising regularly and eating healthy (both 53%). Other often-cited activities are socializing with family and friends (47%), getting plenty of rest (46%), and maintaining a positive outlook (43%). Relatively few workers are seeking medical attention when needed and getting routine physicals (41%) and recommended health screenings (38%). While 42% of worker are managing stress, few are practicing mindfulness and meditation and seeking mental health support when needed (both 21%). Only 19% of workers are considering long-term health when making lifestyle decisions.



Current Health & Well-Being (cont.)

- Engagement in Healthy Activities by Generation. Workers across generations most often cite exercising regularly and ۲ eating healthy as health-related activities they do on a consistent basis. Older workers are generally more likely to be engaging in healthy activities. Baby Boomers are significantly more likely than Generation X, Millennials, and Generation Z to seeking medical attention when needed (64%, 44%, 34%, 27%) and getting routine physicals and recommended health screenings (64%, 42%, 29%, 24%). Younger workers including Millennials and Generation Z are more likely than Generation X and Baby Boomers to be practicing mindfulness and meditation (23%, 23%, 19%, 16%) and seeking mental health support when needed (25%, 22%, 20%, 11%). Relatively few workers across generations are considering long-term health when making lifestyle decisions.
- Employer Support for Achieving Work-Life Balance. Three in four workers (75%) indicate their employers are helpful in ٠ supporting them achieve work-life balance, including 28% who feel they are very helpful and 47% who feel they are somewhat helpful. Millennials are more likely than Baby Boomers, Generation Z, and Generation X to feel their employers are very helpful (32%, 27%, 26%, 25%, respectively). In contrast, Generation X and Baby Boomers are more likely than Generation Z and Millennials to feel their employers are not helpful in supporting them achieve work-life balance (28%, 27%, 23%, 22%).
- Importance of Flexible Work Arrangements. More than eight in 10 workers (83%) feel it is important for their employer to ۰ offer flexible work arrangements, including 49% who feel it is very important and 34% who feel it is somewhat important. Generation Z and Millennials are more likely than Generation X and Baby Boomers to feel flexible work arrangements are important (88%, 88%, 79%, 73%, respectively). Fifty-five percent of Millennial workers feel flexible work arrangements are very important.
- Flexible Work Arrangements. Almost nine in 10 workers (87%) indicate their employers offer one or more types of ۲ alternative work arrangements. The most often cited types are flexible work schedules (46%), the ability to adjust work hours as needed (39%), and the ability to take unpaid leave of absence (34%). Approximately one in four workers are offered hybrid work arrangements (29%), the ability to work somewhere on-site (27%), and the ability to exclusively work remotely (25%). Only 22% are offered the ability to switch from full-time to part-time and vice versa. Thirteen percent of workers indicate their employer does not offer any alternative working arrangements.



Current Health & Well-Being (cont.)

- Flexible Work Arrangements by Generations. Generation Z and Millennials are more likely to be offered one or more ۲ flexible work arrangements than Generation X and Baby Boomers (91%, 90%, 85%, 81%, respectively). Nearly one in five Baby Boomers (19%) say their employer does not offer any flexible work arrangements, which is significantly more than Generation X, Millennial, and Generation Z workers (15%, 10%, 9%).
- Worker Success in Managing Work-Life Balance, Eight in 10 workers (80%) feel they are successful at managing work-life balance, including 29% who feel very successful and 51% who feel somewhat successful. Baby Boomers are more likely than younger generations including Generation X, Millennials, and Generation Z to feel that they are very successful (35%, 30%, 30%, 21%, respectively). In contrast, Generation Z is generally more likely than older generations including Millennials, Generation X, and Baby Boomers to feel that they are not successful at managing work-life balance (25%, 20%, 19%, 14%).

Three in four workers indicate their employers are supportive in helping them achieve work-life balance, and most are offered one or more types of flexible work arrangements. Eight in 10 workers feel successful in achieving work-life balance. It is critical that workers and employers alike maintain this focus on work-life balance so that workers can fulfill their employment obligations while attending to their own health, well-being, and families.



#### **Employment & Personal Finances**

Many workers experienced employment-related setbacks during the pandemic ranging from layoffs and furloughs to reductions in hours and pay which impacted their income and financial well-being. More than one in four indicate their financial situation worsened since the pandemic.

Most workers have full-time employment, but some work part-time for reasons ranging from personal preference to going to school, parenting, caregiving, and transitioning into retirement. Some are working two or more jobs, and almost four in 10 have a side hustle. Workers face competing financial priorities ranging from paying off debt and covering basic living expenses to building emergency savings, saving for retirement, and supporting their families.

- Changes to Finances Since the Pandemic Began. While most workers indicate their financial situation stayed the same (51%) since the pandemic began, 27% say it worsened and 21% say it improved. Generation X is more likely to indicate their financial situation worsened, compared with Baby Boomers, Millennials, and Generation Z (32%, 26%, 26%, 22%, respectively). In contrast, Generation Z and Millennials are more likely than Generation X and Baby Boomers to indicate their finances improved (29%, 24%, 16%, 17%).
- Negative Employment Impacts Resulting From the Pandemic. As of late 2022, almost four in 10 workers (38%) had experienced negative employment impacts as a result of the pandemic, including reduced work hours (19%), being laid off (13%), reduced salary (11%), and furloughed (9%). However, there are stark differences across generations. Generation Z and Millennials were significantly more likely to have been negatively impacted, compared with Generation X and Baby Boomers (52%, 44%, 32%, 24%, respectively). Approximately one in five Generation Z (21%) and Millennials (17%) increased work hours. Baby Boomers were more likely to have not experienced any employment impacts due to the pandemic, compared with Generation X, Millennials and Generation Z (57%, 43%, 33%, 20%).
- **Unemployment During the Pandemic.** Almost three in 10 (28%) became unemployed at some point during the pandemic, ٠ including 16% who were laid off, 7% who were furloughed, 3% who quit voluntarily, 1% who retired early, and 2% who indicated "other." More than four in 10 Generation Z workers (42%) became unemployed including those who were laid off (25%), guit voluntarily (9%), and furloughed (5%). Generation Z workers are more likely to have become unemployed than Millennial, Generation X, and Baby Boomer workers (42% 30%, 23%, 17%, respectively). Baby Boomers and Generation X are more likely to have remained employed throughout the pandemic, compared with Millennials and Generation Z (69%, 64% 58%, 44%).



Employment & Personal Finances (cont.)

- Part-Time Employment and Reasons for Working Part-Time. Generation Z and Baby Boomers are more likely to be ۲ employed part-time than Generation X and Millennials (27%, 17%, 8%, 7%, respectively). The top reasons for part-time employment among Baby Boomers are personal preference (71%) and transitioning into retirement (33%), Generation Z is going to school/college (53%), Millennials' reasons for working part time are personal preference (37%) and parenting responsibilities (36%), while Generation X also reports personal preference (34%) and parenting responsibilities (23%). Caregiving responsibilities is a shared reason for part-time employment across generations including Millennials, Generation X, Generation Z, and Baby Boomers (19%, 14%, 13%, 8%).
- Number of Current Jobs/Employers and Side Hustles. Eighty-two percent of workers are currently working at one job or ۰ employer, while 17% have two or more jobs. Younger generations including Generation Z, Millennials, and Generation X are more likely to have 2 or more jobs than Baby Boomers (30%, 22%, 14%, 7%, respectively). Moreover, 38% of workers indicate they have a side hustle. Similarly, Generation Z, Millennials, and Generation X are more likely to have a side hustle than Baby Boomers (57%, 45%, 32%, 17%).
- Caregiving Experience. Amid population aging, many workers will be called upon to serve as a caregiver over the course ۰ of their working years. Thirty-six percent of workers are currently serving and/or have previously served as a caregiver for a relative or friend during their career (excluding parenting responsibilities), including 19% who are currently caregivers and 19% who have been a caregiver in the past. Millennial workers are more likely to be currently serving as caregivers, compared with Generation X, Generation Z, and Baby Boomers (23%, 18%, 17%, 12%, respectively).
- Caregiver Relationship to the Care Recipient. Among workers who are serving and/or have served as caregivers, parents • (44%) are the most frequently cited recipients of care, followed by grandparents (20%), children (18%), and spouse/partner (17%). However, the care recipients vary by workers' age. Baby Boomer and Generation X workers are more likely to be caring or have cared for a parent than Millennials and Generation Z (64%, 50%, 39%, 24%, respectively). In contrast, Generation Z and Millennials are more likely to be caring or have cared for a grandparent than Generation X and Baby Boomers (36%, 24%, 13%, 4%). Twenty-two percent of Millennials are caring or have cared for a child and 20% of Generation Z are caring or have cared for a sibling.



Employment & Personal Finances (cont.)

- Work Adjustments as a Result of Becoming a Caregiver. Among those who are serving and/or have served as caregivers, ۲ most workers (86%) made one or more work-related adjustments as a result of becoming a caregiver (e.g., missed days of work, reduced hours, began working alternative schedule, began working remotely). Generation Z, Millennial, and Generation X workers are more likely to have made one or more adjustments than Baby Boomers (92%, 89%, 84%, 74%, respectively).
- Emergency Savings. Emergency savings are needed to cover financial setbacks, such as unemployment, medical bills, ۲ home repairs, auto repairs, and other unexpected expenses. Emergency savings could also help prevent workers from dipping into their retirement savings to cover such expenses. However, workers have saved only \$5,000 (median) in emergency savings as of late 2022. Emergency savings increase with age: Generation Z workers have saved \$1,000, while Millennials have saved \$3,500, Generation X workers have saved \$5,000, and Baby Boomers have saved \$25,000 (medians). Of concern, approximately one in six workers across generations have no emergency savings at all, including 19% of Generation Z, 17% of Millennials, 17% of Generation X, and 10% of Baby Boomers.
- Homeownership, Renting, or Living With Others. More than six in 10 workers own their home (62%), while 30% rent and ۲ seven percent live with relatives or friends. Homeownership increases with age. Older generations, including Baby Boomers, Generation X, and Millennials are more likely to own their home than Generation Z (84%, 70%, 58%, 32%, respectively). Renting is more common among Generation Z, Millennial, and Generation X workers than Baby Boomers (42%, 35%, 27%, 15%). Twenty-four percent of Generation Z workers live with relative or friends. Increasing access to affordable housing is an important step towards enhancing financial security for Americans of all ages.
- Health Care Savings. More than seven in 10 workers (76%) are saving for health care expenses, including 78% of Generation Z, 77% of Millennials, 72% of Generation X, and 77% of Baby Boomers. Baby Boomers are more likely to use an individual account such as savings, checking, and brokerage than Millennials, Generation X, and Generation Z (66%, 57%, 55%, 44%, respectively). Millennials are more likely to use an HSA, compared with Generation Z, Generation X, and Baby Boomers (37%, 31%, 28%, 24%). This trend loosely aligns with the creation of HSAs in 2003, the growing popularity of high deductible health care insurance in recent years, and the evolving retirement landscape. Across generations, a concerning number of workers are not saving for health care expenses, including 22% of Generation Z, 23% of Millennials, 23% of Baby Boomers, and 28% of Generation X.



Employment & Personal Finances (cont.)

- Insufficient Income to Save for Retirement. Fifty-three percent of workers agree with the statement, "I don't have enough ۲ income to save for retirement," including 22% who strongly agree and 31% who somewhat agree. Generation Z, Generation X, Millennials are more likely to agree than Baby Boomers (60%, 56%, 55%, 38%, respectively). Nearly one in four Generation X, Generation Z, and Millennials strongly agree that they don't have enough income to save for retirement (24%, 24%, 23%).
- Interference of Debt in Ability to Save for Retirement. Fifty-three percent of workers agree with the statement, "Debt is ٠ interfering with my ability to save for retirement," including 22% who strongly agree and 31% who somewhat agree. However, there is a striking difference across generations. Millennials, Generation X, and Generation Z are more likely to agree than Baby Boomers (58%, 56%, 54%, 34%, respectively). Of concern, one in four Millennial and Generation X workers (25%, 24%) strongly agree that debt is interfering with their ability to save for retirement.

Many workers feel they do not have enough income to save for retirement and that debt is interfering with their ability to save. Moreover, emergency savings are low among workers, which could lead them to dip into their retirement savings by taking loans and or early withdrawals, including hardship withdrawals.



#### **Retirement Outlook & Savings**

More than four in 10 workers believe that future generations of retirees will be worse off than today's retirees. Fewer than one in four workers are very confident they will be able to fully retire with a comfortable lifestyle. Moreover, fewer than three in 10 believe they are building a large enough retirement nest egg. Most are concerned that Social Security will not be there for them when they are ready to retire.

- Outlook of Future Generations of Retirees. Forty-one percent of workers think that future generations of retirees will be ۰ worse off than those currently in retirement, while 31% think they will be about the same, 19% think they will be better off, and 10% don't know. Older generations, including Baby Boomers and Generation X, are significantly more likely to say that future generations of retirees will be worse off, compared with Millennials and Generation Z (55%, 51%, 33%, 28%, respectively).
- Retirement Confidence. Sixty-eight percent of workers are confident that they will be able to fully retire with a ٠ comfortable lifestyle, including 23% who are very confident and 45% who are somewhat confident. While confidence is similar across generations, Millennials (27%) are more likely than Baby Boomers and Generation X to be very confident (21%, 17%, respectively) and somewhat more likely than Generation Z (23%).
- **Retirement Nest Egg.** Sixty-three percent of workers agree that they are currently building a large enough retirement • nest egg, including 28% who strongly agree and 35% who somewhat agree. Millennials are generally more likely than Generation Z, Baby Boomers, and Generation X to strongly agree (32%, 27%, 25%, 24%, respectively).
- Expected Sources of Retirement Income. Workers expect diverse sources of retirement income with the most often cited ٠ including self-funded savings from 401(k), 403(b), IRAs or other savings and investments (78%), Social Security (63%), and income from working (36%). Baby Boomers, Generation X, and Millennials are more likely than Generation Z to expect income from 401(k), 403(b), IRAs (74%, 72%, 68%, 52%, respectively). Baby Boomers, Generation X, and Millennials are also more likely than Generation Z to expect retirement income from Social Security (88%, 73%, 53%, 43%). However, there are some differences by generations. Baby Boomers are more likely to expect income from company-funded pension plans (26%). Generation Z workers are somewhat less likely to cite as many of the various potential sources of retirement income, a finding that is not surprising given their younger age.



Retirement Outlook & Savings (cont.)

- Expected Primary Source of Retirement Income. Fifty percent of workers expect their primary source of income in ۲ retirement to come from self-funded savings such as 401(k)s, 403(b)s, IRAs (38%) or other savings and investments (12%), and 23% of workers expect to rely on Social Security. Baby Boomers are significantly more likely to expect Social Security to be their primary source, compared with Generation X, Millennials, and Generation Z (41%, 26%, 16%, 15%, respectively). In contrast, Millennials, Generation X, and Generation Z workers are more likely than Baby Boomers to cite self-funded savings, such as 401k(s), 403(b)s, IRAs and/or other savings and investments (56%, 50%, 49%, 39%). Fifteen percent of all workers expect their primary source of retirement income to come from working, a finding that it is more often cited by Generation Z, compared with Millennials, Generation X, and Baby Boomers (23%, 17%, 13%, 8%). Note: 401(k)s did not become readily available until the 1990s, a time at which Baby Boomers were already well into their careers, and therefore, they have not had as much time to save in them.
- Concerns About Future of Social Security. Seventy-two percent of workers agree with the statement, "I am concerned • that when I am ready to retire, Social Security will not be there for me," including 33% who strongly agree and 39% who somewhat agree. Generation X is more likely than Millennial, Generation Z, and Baby Boomer workers to agree (80%, 74%, 71%, 60%, respectively). Generation X and Millennial workers are more likely to strongly agree, compared with Generation Z and Baby Boomers (38%, 37%, 27%, 24%).
- Saving for Retirement and Age Started Saving. Seventy-eight percent of workers are saving for retirement through employer-sponsored plans, such as a 401(k) or similar plan, and/or outside the workplace. Baby Boomers, Generation X, and Millennials are more likely than Generation Z to be saving (85%, 81%, 78%, 66%, respectively). Among those saving for retirement, Generation Z started saving at age 19, Millennials at age 25, Generation X at age 30, and Baby Boomers at age 35 (medians).
- Saving for Retirement Outside of Work. Nearly two-thirds of workers (63%) are saving for retirement outside of work, ۲ such as in an IRA, mutual funds, bank account, etc. Baby Boomers (74%) are more likely to be saving for retirement outside of work, compared with Generation X (61%), Millennials (61%), and Generation Z (56%).



Retirement Outlook & Savings (cont.)

- Types of Retirement Savings & Investments. Among those saving for retirement outside the workplace, workers save and ۲ invest in a variety of ways, with the most often cited being in a bank account such as savings, checking, money market, and CDs (62%), a 401(k), 403(b), 457(b) or similar plan (50%), and a brokerage account (39%). There are striking differences across generations. Baby Boomers are more likely to cite a bank account (77%), IRA (59%), brokerage account (53%), primary residence (42%), and annuity (22%). Millennials are more likely to cite cryptocurrency (34%). Generation Z are more likely to cite business ownership (12%). However, Generation Z workers report lower use for most of these types of retirement savings and investments, a finding that is not surprising given their younger age.
- Total Household Savings in Retirement Accounts. As of late 2022, workers have saved \$65,000 (estimated median) in ٠ total household retirement accounts. Baby Boomer workers have the most retirement savings at \$289,000, compared with Generation X (\$82,000), Millennials (\$49,000), and Generation Z (\$29,000) (estimated medians). The proportion of workers having saved \$250,000 or more increases with age including Generation Z (12%), Millennials (24%), Generation X (31%), and Baby Boomers (51%). Alarmingly, 32% of Generation X and 21% of Baby Boomer workers have less than \$50,000 in retirement savings. Nine percent of all workers have no retirement savings.

Workers are expecting diverse sources of retirement income including Social Security, employer-sponsored retirement benefits, personal savings, and continued work. Given that many workers have contended with employment setbacks and other pandemic-related financial strains, it is remarkable that almost eight in 10 workers are saving for retirement in an employer-sponsored 401(k) or similar plan and/or outside the workplace. Despite the impressive number of workers who are saving for retirement, many may not be saving enough, based on their reported household retirement savings.



#### 401(k)s & Employer-Sponsored Retirement Benefits

Employers play a vital role in helping workers save and invest for retirement. Employer-sponsored retirement benefits, such as 401(k) or similar plans, have proven to be highly effective at encouraging savings through the convenience of payroll deductions, access to institutional investments and advice, educational offerings, and matching contributions. A troubling concern, however, is many workers are tapping into their savings before retirement.

- The Importance and Value of Retirement Benefits to Workers. Workers highly value retirement benefits. Ninety-one ۰ percent of workers value a 401(k) or similar retirement plan as an important benefit, including 92% of Millennials, 90% of Generation X, 88% of Baby Boomers, and 87% of Generation Z. Eighty-two percent of workers agree that retirement benefits offered by a prospective employer will be a major factor in their final decision the next time they look for a job. Millennials and Generation X are more likely than Baby Boomers and Generation Z to agree that retirement benefits will be a major factor in their final decision (86%, 85%, 75%, 73%, respectively).
- Retirement Benefits Offered by Employers. Seventy-six percent of workers have access to a 401(k) or similar employee-۲ funded retirement plan in the workplace. Millennials and Generation X are more likely to be offered an employee-funded plan than Baby Boomers and Generation Z (80%, 77%, 73%, 69%, respectively). A finding of great concern is that 18% of workers are not offered any retirement benefits.
- Access to a 401(k) or Similar Plan: Full-Time vs. Part-Time Workers. Full-time workers (80%) are significantly more likely ۲ to be offered a 401(k) or similar employee-funded plan than part-time workers (48%). Full-time workers across generations are similarly likely to be offered a plan including 81% of Millennials, 80% of Baby Boomers, 80% of Generation X, and 75% of Generation Z. Among part-time workers, Millennials and Generation Z are slightly more likely to be offered a plan than Generation X and Baby Boomers (57%, 53%, 46%, 39%, respectively).
- Access to a 401(k) Inspires Workers to Save. Workers are more likely to save for retirement when they have access to a 401(k) or similar plan through their employer. Most workers (88%) who have access to an employer-sponsored plan are saving for retirement in the plan and/or outside of work including Baby Boomers (94%), Generation X (91%), Millennials (88%), and Generation Z (79%). In stark contrast, among workers who are not offered a plan by their employers, far fewer workers (46%) are saving for retirement including Baby Boomers (64%), Generation X (50%), Millennials (38%), and Generation Z (37%).



401(k)s & Employer-Sponsored Retirement Benefits (cont.)

- Plan Participation and Salary Deferral Rates. Almost eight in 10 workers (79%) who are offered a 401(k) or similar plan participate in that plan. Participation rates are higher among Generation X, Baby Boomers, and Millennials than Generation Z (84%, 83%, 79%, 61%, respectively). Among those who participate in their employers' plans, the median annual salary deferral rate is 10%, but it varies by generation. Generation Z contributes 20% to their plans, while Millennials are contributing 12% and Generation X and Baby Boomers are contributing 10% (medians).
- **"Super Savers" Contributing More than 10 Percent of Pay.** "Super savers" are workers who participate in a 401(k) or similar retirement plan and contribute more than 10% of their salaries into the plan. Forty-nine percent of workers participating in a 401(k) or similar retirement plan are super savers, with 14% contributing 11 to 15% and 35% contributing more than 15% of their annual pay into the plan. Slightly more than half of workers participating in a plan (51%) save 10% or less.
- **"Super Savers" by Generations.** "Super savers" are workers who participate in a 401(k) or similar retirement plan and contribute more than 10% of their salaries into the plan. Super savers are commonly found across generations, 63% of Generation Z, 52% of Millennials, 43% of Generation X, and 42% of Baby Boomers.
- Matching Contribution Offered by Employer. Among those who are offered a 401(k) or similar plan, most workers (82%) are offered a matching contribution as part of the plan. Generation X, Millennials, and Baby Boomers are more likely to say they are offered a matching contribution than Generation Z (85%, 83%, 82%, 70%, respectively). However, 11% of Generation Z workers are not sure if they are offered a matching contribution, illustrating an opportunity for employers and plan sponsors to raise awareness of this important benefit.
- **Professionally Managed Account Usage.** "Professionally managed" accounts include model portfolio services, strategic allocation funds, managed account services and/or target date funds. Most plan participants (69%) use a professionally managed offering in their 401(k) or similar plans, including 27% who use model portfolios, 25% who use strategic allocation funds, 24% who use managed account services, and 23% who use target date funds.
- Professionally Managed Account Usage by Generation. Among those participating in a 401(k) or similar plan, Generation Z and Millennials are more likely to use one or more types of professionally managed accounts than Generation X and Baby Boomers (80%, 74%, 65%, 58%, respectively). However, the proportion of plan participants who set their own asset allocation percentage among the available funds is generally similar across generations albeit with older generations, including Baby Boomers, Generation X, and Millennials, being slightly more likely to do so than Generation Z (42%, 37%, 35%, 29%).

401(k)s & Employer-Sponsored Retirement Benefits (cont.)

- Tapping Into Retirement Savings. A concerning percentage of workers are tapping into their retirement savings before ۲ they retire. Thirty-seven percent of workers have taken a loan, early withdrawal, and/or hardship withdrawal from their 401(k) or similar plan or IRA, including 30% who have taken a loan and 21% who have taken an early and/or hardship withdrawal. Almost one in five workers (19%) have taken a loan and paid it back in full, while 10% have taken a loan and are paying it back, and 8% have taken a loan and were unable to pay it back. Generation Z is somewhat more likely than Millennials, Generation X, and Baby Boomers to have taken an early and/or hardship withdrawal (28%, 24%, 19%, 12%, respectively).
- **Reasons for Taking 401(k) Loans.** Among those who have taken a loan from their 401(k) or similar plan, the most ۰ frequently cited reason for doing so is a financial emergency (31%). Three in 10 workers cite paying off debt (30%), including credit card debt (29%) and/or other debt (1%). Other reasons include everyday expenses (26%), medical bills (25%), home improvements (23%), the purchase of a vehicle (19%), and unplanned major expenses (19%). One in three Generation Z workers (33%) cited medical bills, compared with Millennials, Generation X, and Baby Boomers (33%, 26%, 21%, 15%, respectively). Approximately one in four Millennials and Generation Z cited home improvements, compared with Generation X and Baby Boomers (28%, 28%, 17%, 14%).
- Reasons for Hardship Withdrawals From 401(k)s. Among those who have taken a hardship withdrawal from a 401(k) or ۰ similar plan, the reasons for doing so include paying for certain medical expenses (17%), payments to prevent eviction from one's principal residence (16%), expenses and losses incurred due to a disaster in a federally declared disaster area (15%), payment of tuition and related educational fees (14%), cover costs related to purchase of a principal residence (13%), expenses for gualified repairs to damage of principal residence (12%), and burial or funeral expenses (6%).
- The Employee Benefits Gap. In addition to retirement benefits, health and welfare benefits can enhance workers' ۲ financial security. They can bring insurance protections, mitigate out-of-pocket healthcare expenses, provide the possibility of additional resources in a time of need, and offer wellness support. Most workers value these benefits. However, major gaps exist between the percentage of workers who feel they are important and those who are offered them by their employers. The widest gaps are critical illness insurance, cancer insurance, long-term insurance, and financial wellness programs. This represents an opportunity for employers to increase the competitiveness of their compensation and benefits packages, while helping their employees achieve greater long-term financial security.



401(k)s & Employer-Sponsored Retirement Benefits (cont.)

The Employee Benefits Gap by Generations. The employee benefits gap is persistent across generations ranging from • health insurance, life insurance, long-term care insurance, disability insurance, and critical illness insurance to financial wellness programs, employee assistance programs, workplace wellness programs, cancer insurance, and pet insurance. Across generations, these gaps in coverage present opportunities for innovating and expanding employee benefits to better meet their needs.

Beyond offering retirement benefits, employers can positively influence their workers' financial security and preparations for older age in a number of other ways. These include offering health and welfare benefits, workplace wellness programs, flexible work arrangements to promote work-life balance, retirement planning and counseling services, and phased retirement alternatives - and fostering an age-friendly work environment in which employees of all ages are valued and can be successful.



#### **Retirement Planning & Expertise**

Workers across generations share an opportunity to enhance their retirement planning and expertise. By expanding their investment knowledge and undertaking planning, many workers could potentially improve their current financial situation and long-term retirement outlook. For those needing assistance, they may want to consider consulting with a professional financial advisor.

- Estimated Retirement Savings Needs. Workers estimate they will need \$500,000 (median) by the time they retire in ٠ order to feel financially secure. Estimated needs vary by generation with Baby Boomers estimating they will need \$750,000, Generation X and Millennials estimating \$500,000, and Generation Z estimating \$250,000 (medians). Approximately one in five workers across generations estimate they will need to save \$2,000,000 or more including Baby Boomers (24%), Generation X (22%), Millennials (21%), and Generation Z (17%).
- Basis of Estimated Retirement Savings Needs. Among those providing an estimate, 45% of workers said they guessed ٠ the amount they need to save for retirement. Some workers estimated their needs are basing them on current living expenses (36%), using a calculator or completed worksheet (21%), and basing them on expected earnings on investments (20%). Approximately four in 10 workers across generations including Generation Z, Millennials, Generation X, and Baby Boomers guessed their needs (45%, 46%, 46%, 40%, respectively), while approximately one in five workers used a retirement calculator or completed a worksheet (20%, 23%, 18%, 23%), and even fewer workers based their estimate on an amount given to them by a financial advisor (15%, 15%, 11%, 11%).
- Financial Strategy for Retirement. Seventy-two percent of workers have a financial strategy for retirement including 29% ٠ who have a written plan and 43% with an unwritten plan. Millennials are significantly more likely to have a written plan, compared with Baby Boomers, Generation Z, and Generation X (34%, 27%, 25%, 24%, respectively). Of concern, among generations closest to retirement, 31% of Generation X and 26% of Baby Boomers do not have any financial strategy for retirement.
- Backup Plan if Retirement Comes Unexpectedly. Only 34% of workers have a backup plan for retirement income if they ۲ are forced into retirement before they are ready. Generation X workers are less likely than Baby Boomer, Millennial, and Generation Z workers to have a backup plan (28%, 34%, 37%, 40%, respectively). Of concern, more than half of Baby Boomer (53%) and Generation X workers (62%) do not have a backup plan for retirement income.



Retirement Planning & Expertise (cont.)

- Limited Understanding of Asset Allocation Principles. Only 35% of workers have "a great deal" or "quite a bit" of ۲ understanding of asset allocation principles as they relate to retirement investing, including 13% who know "a great deal" and 22% who know "quite a bit." Millennials and Generation Z are more likely to have "a great deal" or "quite a bit" of understanding, than Generation X and Baby Boomers (41%, 40%, 31%, 30%, respectively). Of concern, one in four workers (25%) indicate they have no understanding of asset allocation principles.
- Lack of Knowledge About Retirement Investing. Sixty-three percent of workers do not know as much as they should ٠ about retirement investing, including 24% who strongly agree and 39% who somewhat agree. Younger generations, including Generation Z, Generation X, and Millennials, are more likely than Baby Boomers to feel they don't know enough about retirement investing (73%, 64%, 61%, 54%, respectively).
- Preference to Not Think About Retirement Investing Until Later. Forty-two percent of workers agree with the statement, "I ۲ prefer not to think about or concern myself with retirement investing until I get closer to my retirement date," including 13% who strongly agree and 29% who somewhat agree. Generation Z and Millennials are more likely to agree with this statement than Generation X and Baby Boomers (56%, 47%, 40%, 25%, respectively).
- Saver's Credit Awareness. The Saver's Credit is a tax credit for eligible taxpayers who save for retirement in a qualified ۲ retirement plan, IRA, or ABLE account. Fewer than half of workers (49%) are aware of the Saver's Credit. Generation Z and Millennials are more likely to be aware of the Saver's Credit than Generation X and Baby Boomers (57%, 57%, 43%, 32%, respectively).
- Level of Understanding About Social Security Benefits. Only 24% of workers know "a great deal" about Social Security • benefits – and even fewer among age 50 plus workers (21%) know "a great deal" about them. Moreover, among age 50plus workers who expect to rely on Social Security as their primary source of income in retirement, only 21% know a "great deal" about Social Security benefits.
- Level of Understanding About Medicare Benefits. Only 20% of workers know "a great deal" about Medicare benefits ۰ and even fewer among age 50-plus workers (16%) know "a great deal" about them. Concerningly, only 18% of Baby Boomer workers, the generation that is nearing eligibility at age 65 and/or are already eligible, know a "great deal" about Medicare benefits.



Retirement Planning & Expertise (cont.)

- Frequency (or Infrequency) of Conversations About Retirement. Fewer than one in four workers (22%) frequently discuss ۲ saving, investing, and planning for retirement with family and close friends, while 56% occasionally discuss it, and 22% never discuss it. Millennials and Generation Z are more likely than Baby Boomers and Generation X to frequently discuss it (26%, 27%, 17%, 16%, respectively). A significant proportion of Generation X and Baby Boomers never discuss it (27%, 25%).
- Familiarity with Spouse/Partner's Retirement Plan & Savings. Among those who are married or living with a partner, three in four workers (75%) are familiar with their spouse/partner's retirement plan and savings, including 46% who are very familiar and 29% who are somewhat familiar. Millennials and Baby Boomers are somewhat more likely than Generation X and Generation Z to be familiar with their spouse's or partner's retirement savings (79%, 77% 73%, 67%, respectively).
- Desire for More Advice on Reaching Retirement Goals. More than two in three workers (67%) would like more information and ٠ advice from their employers on how to reach their retirement goals. This desire is greatest among Millennials and Generation Z, and to a lesser extent among Generation X and Baby Boomers (73%, 71%, 65%, 49%, respectively).
- Preference for Outside Experts to Manage Retirement Savings. More than half of workers (57%) agree they would prefer to ۲ rely on outside experts to monitor and manage their retirement savings plan, including 16% who strongly agree and 41% who somewhat agree. This preference is shared across generations, including 56% of Generation Z, 60% of Millennials, 57% of Generation Z, and 52% of Baby Boomers.
- Professional Financial Advisor Usage. More than one-third of workers (36%) use a professional financial advisor to help them ۲ manage their savings and investments. Baby Boomers and Millennial workers are more likely to use an advisor than Generation X and Generation Z (46%, 37%, 32%, 26%, respectively).

The post-pandemic reality is many workers are spread financially thin and struggling to make ends meet. While workers are focusing on their immediate needs, the clock is ticking away toward their future retirement and shortening the time horizon for their savings and investments to grow. To strengthen their situation, workers need meaningful employment throughout their working years, competitive compensation, access to retirement, and health and welfare benefits, and other forms of needs-based assistance. The preservation of safety nets, such as Social Security and Medicare, is also critical for their ability to achieve a financially secure retirement.



As we look toward the future, one in which all Americans can retire with dignity, policymakers must take center stage in orchestrating ways to strengthen the retirement system for current and future generations. Employers must continue to play a vital societal role by providing jobs, income, and benefits that can help workers protect their health and finances, and by facilitating saving and investing for retirement. And the private sector must continue innovating products, services, and solutions that can help people live, work, save, and retire better. We are all in this together.

**Catherine Collinson** CEO and President, Transamerica Institute® and Transamerica Institute®



### **Recommendations for Workers**

Workers across generations are enduring a turbulent economy and navigating constant change which could influence their ability to save and invest for retirement. Stepping into the future, workers could improve their long-term outlook by further safeguarding their health, focusing on employment, managing their money, and planning for longer lives. Action steps include:

- 1. Prioritize physical and mental health. Eat healthy, exercise regularly, and get plenty of rest. Explore ways to manage stress and reduce anxiety. Consider health implications when making lifestyle decisions. Continue to take COVID-19 precautions, as needed.
- 2. Pursue professional development to help ensure continued employment now and in the future. Take proactive steps to stay employed in the new world of work by learning new skills, honing current skills, and staying current with employers' needs.
- Engage in financial planning to gain a full understanding of your situation. Create a budget, prioritize expenses, set short- and long-3. term goals, learn about investing, and develop a financial plan to help improve your fiscal health. Learn how your finances could be impacted by inflation and increased interest rates. If you delayed mortgage or rent payments during the pandemic, learn your obligations regarding past-due payments and explore potential financial assistance that might be available.
- Calculate retirement savings needs, develop a retirement strategy, and write it down. Factor in living expenses, health care, 4. government benefits, inflation, investment returns, years in retirement, potential long-term care needs, as well as funds for pursuing retirement dreams. Learn about professionally managed accounts, model portfolios, target date funds, and strategic allocation funds. Seek assistance from your retirement plan provider or a professional financial advisor, if needed.
- 5. Learn about your employers' business practices and benefit offerings that can support your work-life balance, provide health care coverage and other forms of insurance, encourage workplace wellness, promote financial wellness, and facilitate saving for retirement. Job seekers should consider employee benefits as part of an overall compensation package.
- 6. Save and invest for retirement in an employer-sponsored retirement plan, if available, or contribute to a tax-advantaged account. If employed and offered a 401(k) or similar plan, take advantage of matching employer contributions and defer as much as possible. If not offered a plan, explore options to contribute to a Traditional or Roth IRA.
- 7. Build emergency savings and create a backup plan, in the event of job loss or in case retirement comes early or unexpectedly due to unforeseen circumstances.
- 8. Avoid taking loans and early withdrawals from retirement accounts. Both can severely inhibit their long-term growth. Before tapping into retirement savings, explore all possible alternatives to determine best option.
- 9. Take advantage of the Saver's Credit. Check if you qualify for the Saver's Credit, a tax credit available to eligible taxpayers who contribute to a 401(k) or similar plan, an IRA, or an ABLE account.
- Beware of scams. Be hypervigilant about suspicious text messages, email, calls, or ghost job postings. Properly secure personal 10. information, user ids, and passwords.



## **Recommendations for Employers**

Employers play a vital societal role in supporting the long-term health and financial well-being of their employees. Stepping into the future, employers have opportunities for enhancing their business practices and benefit offerings to better align with employees' needs - and ultimately, to stand out in today's highly competitive and evolving landscape. Specific opportunities for consideration include:

- 1. Offer flexible work arrangements to support work-life balance ranging from employees' personal responsibilities such as parenting, homeschooling, and caregiving, to professional development such as continuing education and volunteering.
- 2. Offer health and welfare benefits that promote physical, mental, and financial health and well-being such as health, disability, and life insurance; workplace wellness and financial wellness programs; and employee assistance programs.
- Sponsor a retirement plan or join a pooled plan arrangement such as a multiple employer plan (MEP), a pooled employer plan (PEP), or a 3. group of plans (GoP). If a plan is not already in place, take advantage of the tax credit available for starting a retirement plan or joining a MEP, PEP, or GoP.
- 4. Consult with your benefits advisors and retirement plan provider to learn about the SECURE 2.0 Act of 2022 and new provisions that may be appropriate for your plan including matching contributions based on gualified student loan payments, emergency savings accounts, and designating employer contributions as Roth. Also, learn the new law's plan administration-related rules including self-certification of hardship withdrawals and updated Required Minimum Distribution (RMD) rules.
- Extend benefits eligibility to part-time workers, including health insurance and retirement plan offerings. For part-time workers not offered 5. health insurance, provide information about the options available in the marketplace. For part-time workers who do not meet the requirements under the SECURE Act and SECURE 2.0 to make salary deferrals, consider providing them with the ability to contribute to an IRA through payroll deduction.
- 6. Promote the benefits your company offers, including health and wellness programs available through your employee benefit providers, and retirement planning and educational resources available through your retirement plan provider. Increasing awareness of these offerings could help employees increase their physical, mental, and financial well-being.
- 7. Encourage lifelong learning opportunities for workers of all ages to keep their skills up to date or learn new skills to help them remain employable in the evolving job market.
- 8. Cultivate an age-friendly work environment and adopt diversity, equity and inclusion (DE&I) business practices that include age among other demographic factors (e.g., gender, race, religion, sexual orientation). Encourage mentorships to support cross-training, professional development, and succession planning across all ages and demographic priorities.
- Offer pre-retirees greater levels of assistance in planning their transition into retirement, including education about retirement income 9. strategies, retirement plan distribution options, and the need for a backup plan if forced into retirement sooner than expected (e.g., due to health issues, job loss, family obligations). Provide information about Social Security and Medicare.
- 10. Enable workers to phase into retirement by allowing for a transition from full-time to part-time, working in different capacities or different locations, or having a more flexible schedule.



## **Recommendations for Policymakers**

Policymakers have an opportunity to strengthen the U.S. retirement system so that all Americans can retire with dignity. Recommendations for policymakers that directly and indirectly improve retirement security include:

- Address Social Security and Medicare funding issues. The sooner reforms are implemented to the programs, the more time people will 1. have to adjust their financial plans for retirement.
- 2. Provide guidance on certain key provisions of SECURE 2.0 to ensure a successful implementation, including:
  - a. Opportunities for Expanding Retirement Plan Coverage, including small business tax credits for establishing retirement plans or joining multiple employer plans (MEPs) or pooled employer plans (PEPs); the formation of 403(b) MEPs and PEPs; and increased inclusion of part-time workers in retirement plans by reducing the long-term employment requirements.
  - Enhanced retirement plan features that further facilitate retirement savings among workers, including increased catch-up b. contribution limits; further increased age for required minimum distributions (RMDs); expansion of automatic enrollment, automatic re-enrollment, and automatic increases; ability for employers to make matching contributions in recognition of student loan repayments; the addition of emergency savings accounts; and de minimis financial incentives (e.g., gift cards) in connection with an employee's participation in the plan.
  - The Saver's Match, a new government matching contribution for low- to moderate-income retirement savers that will replace the C. current Saver's Credit.
- 3. Ensure accessible and affordable quality health care options and prescription drugs are available to all Americans, including part-time, self-employed, and gig economy workers, as well as the unemployed.
- 4. Support lifelong learning ranging from financial literacy education in schools and in the workplace to ongoing professional development. including retraining and learning new job skills.
- 5. Encourage employers to implement age-friendly business practices as part of their DE&I efforts. Create incentives and remove disincentives for employers to hire and retain older workers, offer phased retirement, and create opportunities for encore careers.
- 6. Support family caregivers by providing Social Security credits to those who forego employment to provide care. Establish medical training programs for non-professional caregivers. Encourage employers to help workers who are balancing their jobs with caregiving.
- 7. Address the digital divide. Consider providing and/or subsidizing additional broadband access, particularly in rural and underserved urban areas. Internet access is key to engaging with financial and health-related service providers.
- 8. Increase access to affordable housing to enhance financial security for Americans of all ages.
- 9. Engage leaders from across sectors and disciplines to collaborate, innovate and implement new financing and delivery models for longterm care that are more accessible and affordable to those individuals needing care and to family caregivers who are providing care.



## **Post-Pandemic Realities: The Retirement Outlook** of the Multigenerational Report

**Detailed Findings** 



#### A Portrait of Four Generations



## Generation Z (Born 1997 to 2012)

Generation Z began entering the workforce shortly before COVID-19 when unemployment rates were at historic lows, then skyrocketed at the onset of the pandemic, and have since remained volatile. Generation Z has been more negatively impacted by this turbulence than other generations. Despite these challenges, Generation Z will have greater access to 401(k)s and workplace retirement plans than their predecessors. Generation Z workers started saving for retirement at an unprecedented young age. They are young and have decades to grow their retirement savings, if they can quickly recover from recent setbacks. Generation Z workers will likely change employers many times throughout their careers, and spend time in self-employment, so they must be diligent in managing their retirement savings, especially during transitions.

<b>7 in 10</b> 72% are in good or excellent health, but 71% are concerned about their mental health. Pg. 66, 68	<b>17%</b> are planning to live to age 100 or older. Pg. 48	<b>52%</b> experienced one or more negative employment impacts, due to pandemic (e.g., reduced hours, reduced salaries, furloughs, layoffs). <i>Pg. 79</i>	<b>&gt; Haif</b> 57% have trouble making ends meet. Thirty percent are working two or more jobs and 57% have a side hustle.	\$1,000 is the amount of emergency savings to cover unexpected major financial setbacks (median). Pg. 87
66%	Age 19	20	\$29,000	28%
are saving for retirement in a 401(k) or similar plan, and/or outside the workplace.	is the age (median) that Generation Z investors started saving for retirement.	is the percentage of their annual salaries (median) that plan participants are contributing to 401(k) or similar plans.	is the amount saved in all household retirement accounts (estimated median).	have taken a hardship withdrawal and/or early withdrawal from a 401(k) or similar plan or IRA.
Pg. 99	Pg. 99	Pg. 108	Pg. 102	Pg. 114

Note: The survey interviewed Generation Z workers aged 18 to 26 in 2022.

## Millennials (Born 1981 to 1996)

Millennials entered the workforce around the Great Recession, which began in late 2007. They experienced a turbulent economy in their early working years and again, recently during the pandemic and its aftermath. They started their careers with higher levels of student debt than previous generations. Millennials have waited to buy homes, get married, and start families. Now in their late twenties to early forties, Millennials have entered their sandwich years of juggling careers, raising children, and caring for aging parents. Although most are saving for retirement, many are falling behind. Relatively few are engaging in retirement planning which could help improve their prospects.

8 in 10	48%	4 in 10	34%	\$3,500
83% are generally happy people, but 49% often feel anxious and depressed.	have trouble making ends meet. 22% have two or more jobs and 45% have a side hustle.	40% are currently or have served as a caregiver to a relative or friend during the course of their working career.	have a financial strategy for retirement in the form of a written plan.	is the amount of emergency savings to cover unexpected major financial setbacks (median).
Pg. 65	Pg. 65, 82	Pg. 83	Pg. 122	Pg. 87
78% Age 25		10	÷10.000	
	Age 25	12	\$49,000	24%
are saving for retirement in a 401(k) or similar plan, and/or outside the workplace.	is the age (median) that Millennial investors started saving for retirement.	is the percentage of their annual salaries (median) that plan participants are contributing to 401(k) or similar plans. Pg. 108	<b>\$49,000</b> is the amount saved in all household retirement accounts (estimated median).	24% have taken a hardship withdrawal and/or early withdrawal from a 401(k) or similar plan or IRA.

## Generation X (Born 1965 to 1980)

Generation X entered the workforce in the 1980s and 1990s as defined benefit plans were starting to vanish from the retirement landscape. 401(k)s were just becoming available, but relatively few workers had access and saved in them. At the time, 401(k)s were relatively primitive with few investment options, limited investment education and guidance, and printed quarterly statements sent via U.S. mail. Most Generation X workers are now saving for retirement, but many may fall short. The oldest members of Generation X are now in their late-50s and the youngest are in their early 40s, and many seek to extend their working lives to save more and retire later. There is no time like the present for them to build their savings, create long-term financial plans, and safeguard their health and employability.

<b>17%</b> are "very" confident they will be able to fully retire with a comfortable lifestyle.	Half 50% expect self- funded savings to be their primary source of retirement income. 26% expect to rely on Social	80% are concerned that Social Security will not be there for them when they are ready to retire.	<b>4 in 10</b> 40% expect to retire at age 70+ or do not plan to retire and 54% plan to continue working in retirement.	\$5,000 is the amount of emergency savings to cover unexpected major financial setbacks (median).
Pg. 94	Security. Pg. 97	Pg. 98	Pg. 53, 54	Pg. 87
81%	Age 30	10	\$82,000	19%
are saving for retirement in a 401(k) or similar plan, and/or outside the workplace.	is the age (median) that Generation X investors started saving for retirement.	is the percentage of their annual salaries (median) that plan participants are contributing to 401(k) or similar	is the amount saved in all household retirement accounts (estimated median).	have taken a hardship withdrawal and/or early withdrawal from a 401(k) or similar plan or IRA.
Pg. 99	Pg. 99	plans. <i>Pg. 108</i>	Pg. 102	Pg. 114

## Baby Boomers (Born 1946 to 1964)

Baby Boomers have re-written societal rules at every stage of their lives, including retirement. By working into older age and seeking a flexible transition to retirement, they are upending the long-standing societal notion that work and retirement are mutually exclusive. As a result, they are paving the way for future generations. Many Baby Boomers were mid-career when the retirement landscape began shifting from traditional defined benefit pension plans toward 401(k) or similar plans. They started saving at an older age compared with younger generations and have not enjoyed the same time horizon to grow their investments. Now in their late fifties to seventies, Baby Boomers are especially vulnerable to employment risks, volatility in the financial markets, and increasing inflation – all of which could disrupt their retirement plans.

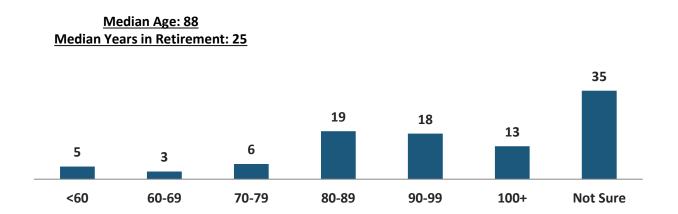
<b>8 in 10</b> 85% have a strong sense of purpose in life and 82% consider themselves to be in good or excellent health. Pg. 65, 66	<b>~Half</b> 49% are currently working or expect to work past age 70 or do not plan to retire. <i>Pg. 53</i>	<b>2/3</b> 66% say their employer is age- friendly with opportunities for employees of all ages to be successful. <i>Pg. 58</i>	<b>41%</b> expect to rely on Social Security as their primary source of income in retirement. Pg. 97	<b>\$25,000</b> is the amount of emergency savings to cover unexpected major financial setbacks (median).
<b>85%</b> are saving for retirement in a 401(k) or similar plan, and/or outside the workplace. Pg. 99	Age 35 is the age (median) that Baby Boomer investors started saving for retirement. Pg. 99	<b>10</b> is the percentage of their annual salaries (median) that plan participants are contributing to 401(k) or similar plans. Pg. 108	\$289,000is the amount saved in all household retirement accounts (estimated median).Pg. 102	<b>12%</b> have taken a hardship withdrawal and/or early withdrawal from a 401(k) or similar plan or IRA. <i>Pg. 114</i>

#### Visions of Aging & Retirement



## Age Planning to Live

Today's workers are planning to live to age 88 (median). One in eight workers (13%) are planning to live to age 100 or older. More than one in three workers (35%) are "not sure," a reasonable answer given the nature of the question. The survey compared workers' planned life expectancy with their expected retirement age and found that they plan to spend 25 years in retirement (median). For workers, longevity has implications for the time they spend in the workforce relative to retirement, the mindset for a flexible career path, and alternative pathways into retirement.



What age are you planning to live to? (%) All Workers

Note: Results may not total 100% due to rounding.

\*Median years in retirement calculation excludes those who said, "don't plan to retire."

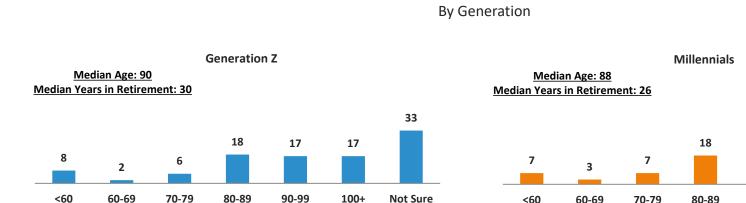
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q2850. What age are you planning to live to? Q910. At what age do you expect to retire?



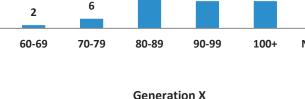
### Age Planning to Live to by Generations

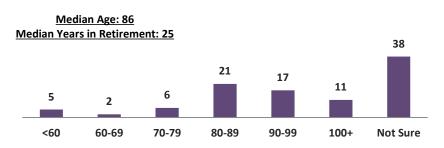
Younger generations are more likely to plan to be centenarians. Approximately one in six Generation Z and Millennials are planning to live to age 100 or older, which is a significantly higher proportion than Generation X and Baby Boomers (17%, 15%, 11%, 8%, respectively). Workers' expected time in retirement decreases with age. Generation Z expects to spend 30 years in retirement, compared with Millennials (26 years), Generation X (25 years), and Baby Boomers (23 years) (medians).



#### What age are you planning to live to? (%)

32 18 15 <60 60-69 70-79 80-89 90-99 100 +Not Sure





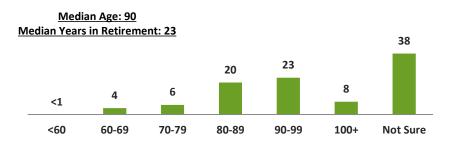
Note: Results may not total to 100% due to rounding.

\*Median vears in retirement calculation excludes those who said, "don't plan to retire." WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q2850. What age are you planning to live to?

Q910. At what age do you expect to retire?

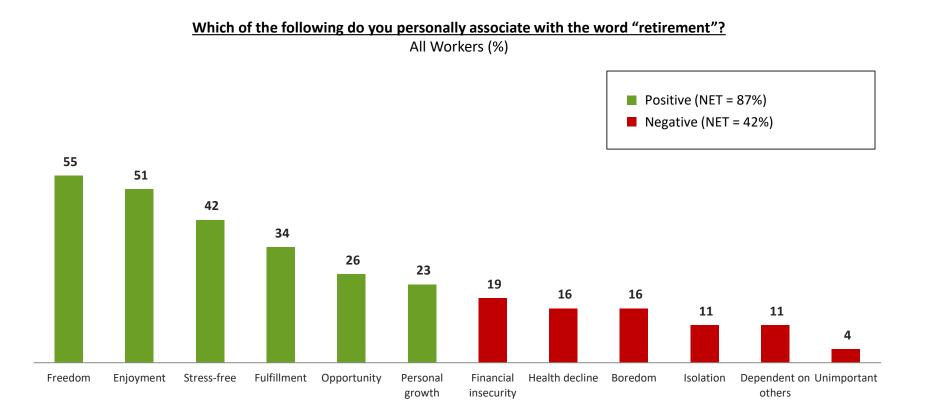






### **Positive and Negative Word Associations With "Retirement"**

Eighty-seven percent of workers cite positive word associations with "retirement" compared with only 42% who cite negative words. Workers' three most often cited positive word associations are "freedom" (55%), "enjoyment" (51%), and "stress-free" (42%), while the three most often cited negative word associations are "financial insecurity" (19%), "health decline" (16%), and "boredom" (16%).



Note: Responses not shown for "Other" (All Workers: 1%).



## Word Associations With "Retirement" by Generation

Workers across generations most often associate retirement with "freedom," "enjoyment," and "stress-free." Generation Z and Millennials are more likely to associate retirement with "personal growth" (29%, 27%), compared with Baby Boomers and Generation X (18%, 17%, respectively). Approximately one in six workers across generations associate retirement with "financial insecurity," including 16% of Generation Z, 19% of Millennials, 22% of Generation X, and 18% of Baby Boomers.



Note: Responses not shown for "Other" (Generation Z: <1%, Millennials: 1%, Generation X: 1%, Baby Boomers: 2%).

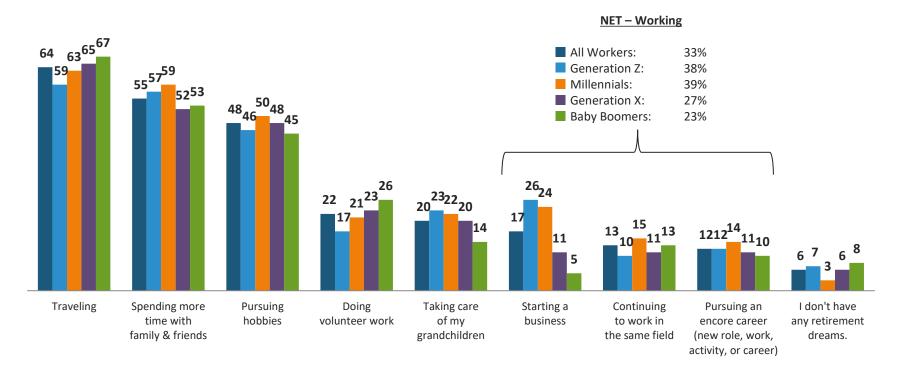
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q5000. Which of the following do you personally associate with the word "retirement"? Select all.

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### **Retirement Dreams**

Workers share top three retirement dreams such as traveling (64%), spending more time with family and friends (55%), and pursuing hobbies (48%). However, some retirement dreams differ across generations. Millennials and Generation Z are more likely than Generation X and Baby Boomers to dream of doing some form of paid work in retirement (39%, 38%, 27%, 23%, respectively). Twenty-six percent of Baby Boomers dream of doing volunteer work. Notably, Generation Z, Millennials, and Generation X are more likely than Baby Boomers to dream of taking care of grandchildren (23%, 22%, 20%, 14%).



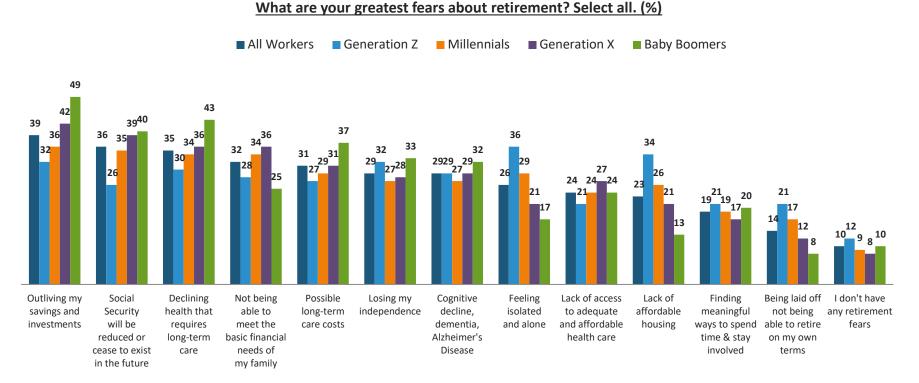
#### How do you dream of spending your retirement? Select all. (%)

Note: Responses not shown for "Other" (All Workers: 1%, Generation Z: <1%, Millennials: 1%, Generation X: 1%, Baby Boomers: 2%).



### **Retirement Fears**

Workers' greatest retirement fears include outliving their savings and investments (39%), Social Security will be reduced or cease to exist (36%), declining health that requires long-term care (35%), not being able to meet the needs of their family (32%), and possible long-term care costs (31%). Baby Boomers and Generation X are more likely than Millennials and Generation Z to fear outliving their savings and investments (49%, 42%, 36%, 32%, respectively). Generation Z is significantly more likely than other generations to fear feeling isolated and alone (36%) and the lack of affordable housing (34%). Across generations, approximately three in 10 workers fear possible long-term care costs and fear losing their independence and cognitive decline, dementia, Alzheimer's Disease. Approximately one in four cite lack of access to adequate and affordable health care.

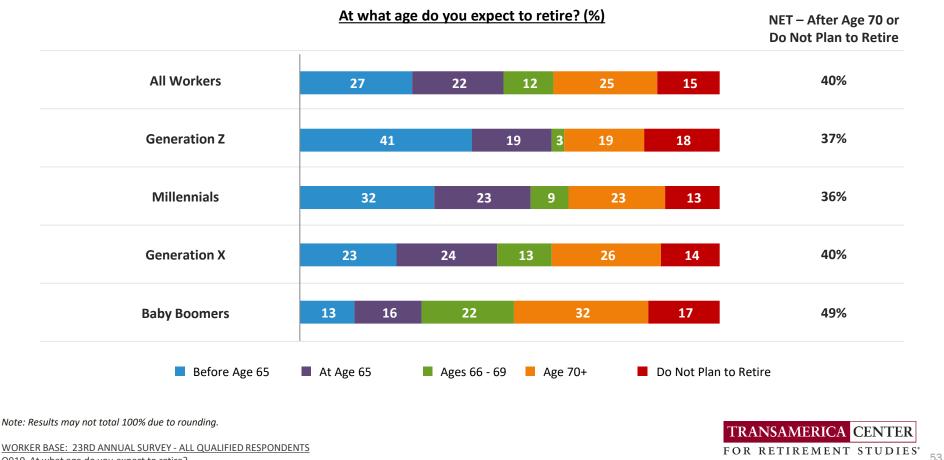


Note: Responses not shown for "Other" (All Workers: <1%, Generation Z: <1%, Millennials: <1%, Generation X: 1%, Baby Boomers: 1%).

#### TRANSAMERICA CENTER FOR RETIREMENT STUDIES

### **Expected Retirement Age**

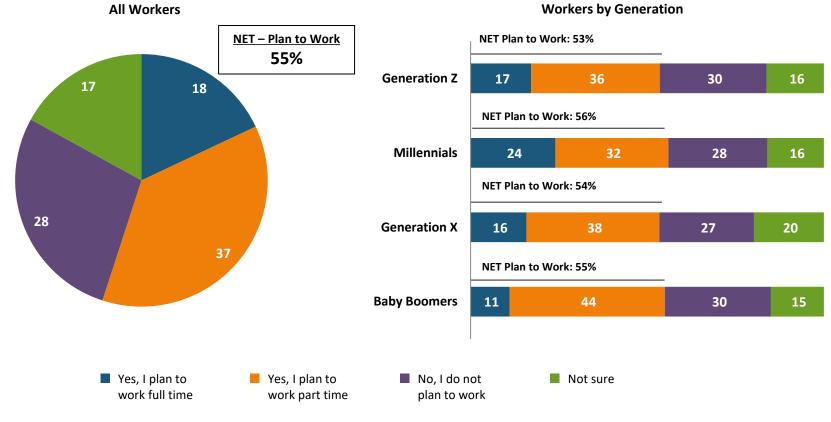
Fifty-two percent of workers expect to work past age 65 or do not plan to retire. Moreover, 40% of workers expect to retire at age 70-plus or do not plan to retire. Expectations of working later in life increase with workers' age. Almost half of Baby Boomers (49%) either expect to or are already working past age 70 or do not plan to retire, followed by Generation X (40%), Generation Z (37%), and Millennials (36%). Younger generations including Generation Z and Millennials are more likely than Generation X and Baby Boomers to expect to retire before age 65 (41%, 32%, 23%, 13%, respectively).



Q910. At what age do you expect to retire?

## **Plans to Work in Retirement**

Fifty-five percent of workers plan to work after they retire, including 18% who plan to work full time and 37% who plan to work part time. Workers across generations similarly plan to continue working in retirement, including 53% of Generation Z, 56% of Millennials, 54% of Generation X, and 55% of Baby Boomers. However, Millennials are more likely than Generation Z, Generation X, and Baby Boomers to plan to work full-time in retirement (24%, 17%, 16%, 11%, respectively). Baby Boomers are more likely than Generation Z to expect to work part-time in retirement (44%, 38%, 32%, 36%, respectively).



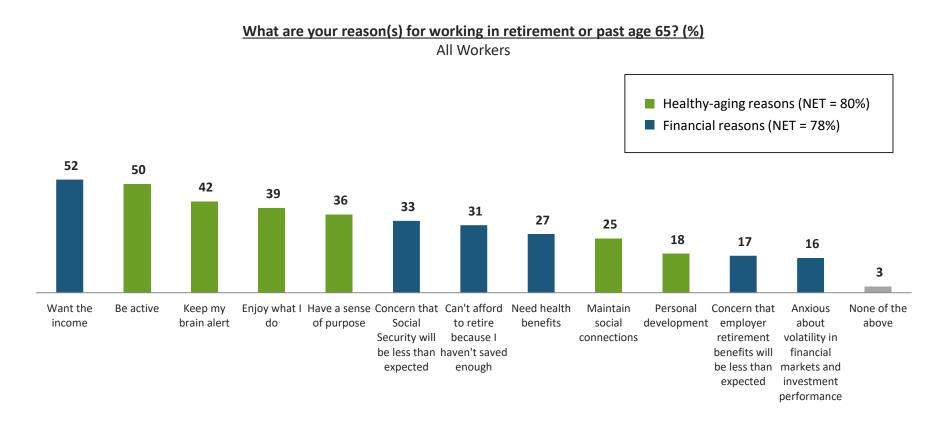
#### Do you plan to work after you retire? (%)

Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q1525. Do you plan to work after you retire? TRANSAMERICA CENTER

## Health and Financial Reasons for Working in Retirement

Workers planning to work past age 65 and/or in retirement (or are already doing so) cite both healthy-aging and financial reasons (80%, 78%, respectively). The top healthy-aging reason is to be active (50%), while the top financial reason is wanting the income (52%). Other frequently cited healthy-aging reasons are to "keep my brain alert" (42%), "enjoy what I do" (39%), and "have a sense of purpose" (36%). Other frequently cited financial reasons are "concerned that Social Security will be less than expected" (33%), "can't afford to retire" (31%), and "need health benefits" (27%).

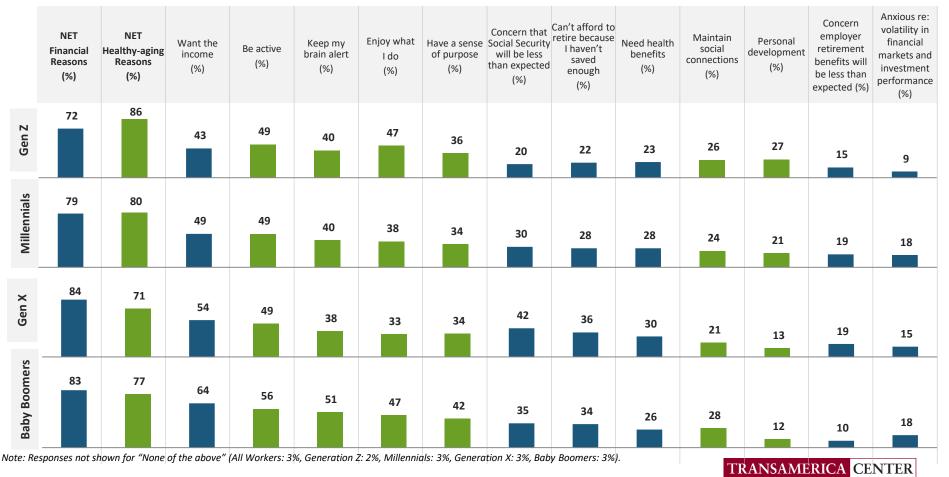




WORKER BASE: 20TH ANNUAL SURVEY - PLAN ON RETIRING AFTER 65 AND/OR WORKING AFTER RETIREMENT

## **Reasons for Working in Retirement by Generations**

Workers across generations similarly share financial and healthy-aging related reasons for working past age 65 and/or in retirement with some differences. Baby Boomers and Generation X are more likely to indicate they want the income (64%, 54%, respectively) and are concerned that Social Security benefits will be less than expected (35%, 42%). Generation Z and Millennials are more likely to cite personal development as a reason (27%, 21%).

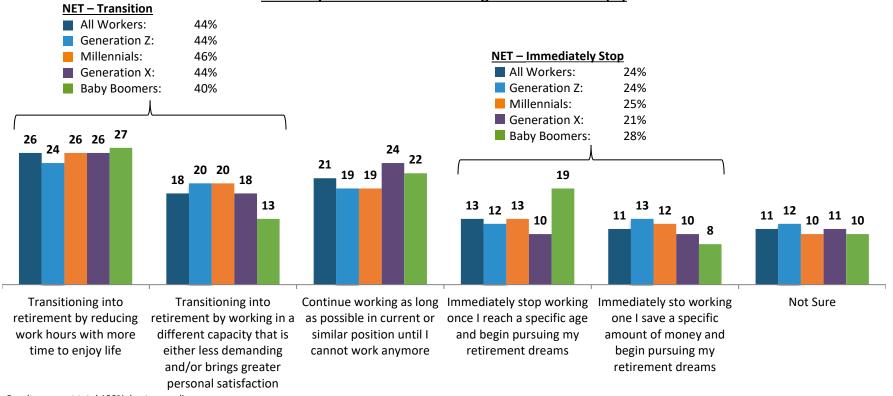


WORKER BASE: 23RD ANNUAL SURVEY - PLAN ON RETIRING AFTER 65 AND/OR WORKING AFTER RETIREMENT

Q1530x1. What are your reason(s) for working in retirement or past age 65? Select all.

## **Phased Transition Into Retirement**

Forty-four percent of workers envision transitioning into retirement either by reducing their hours with more time to enjoy life (26%) or working in a different capacity that is either less demanding and/or brings greater personal satisfaction (18%). Fewer than one in four workers (24%) envision they will immediately stop working either when the reach a certain age (13%) or when they have saved a specific amount of money (11%). Twenty-one percent of workers envision they will continue working as long as possible in a current or similar position until they cannot work anymore. Workers across generations generally share these visions; however, Baby Boomer workers are more likely to expect to retire when they reach a specific age.



How do you envision transitioning into retirement? (%)

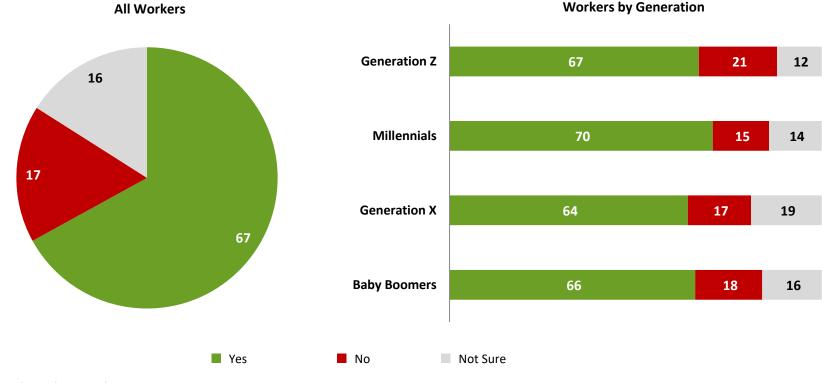
Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q1545. How do you envision transitioning into retirement? TRANSAMERICA CENTER

FOR RETIREMENT STUDIES"

## **Age-Friendly Employers**

Two-thirds of workers (67%) consider their employers to be "age-friendly" by offering opportunities, work arrangements, and training and tools needed for employees of all ages to be successful in their current role or contribution to the company. This perspective is shared across Generation X (64%), Baby Boomers (66%), Generation Z (67%), and Millennials (70%). Seventeen percent of workers say their employers are not age-friendly, and 16% are not sure. With an increasingly multigenerational workforce, age-friendly employers are vital in the ever-evolving future of work.



#### Do you consider your employer to be "age-friendly"? (%)

Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q2745. Do you consider your employer to be "age-friendly" (e.g., offering opportunities, work arrangements, and training and tools needed for employees of all ages to be successful in their current role or contribution to the company)?



## **Retirement Transition Offerings by Employers**

Relatively few workers (41%) indicate their employer offers retirement transition assistance such as accommodating flexible work schedules and arrangements (23%), enabling employees to reduce work hours and shift from full-time to part-time (21%), and/or enabling employees to take positions that are less stressful or demanding (18%). One in five workers indicate their employers encourage employees to participate in succession planning, training, and mentoring (21%). Some workers are offered financial counseling about retirement (18%), retirement-oriented lifestyle and transition planning resources (16%), information about encore careers (16%), and seminars and education about retirement transitions (15%). Twenty-one percent of workers say their employer does "nothing" and 21% are "not sure" if their employer offers anything.

help its pre-retirees transition into retirement? (%)	All Workers
NET – Flexible Transition Arrangements	41
Accommodates flexible work schedules and arrangements	23
Enables employees to reduce work hours and shift from full-time to part-time	21
Enables employees to take positions which are less stressful or demanding	18
Encourages employees to participate in succession planning, training, and mentoring	21
Offers financial counseling about retirement	18
Offers retirement-oriented lifestyle and transition planning resources	16
Provides information about encore career opportunities	16
Provides seminars and education about transitioning into retirement	15
Other	2
Nothing	21
Not sure	21

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WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q1533. In which of the following ways, if any, does your current employer help its pre-retirees transition into retirement? Select all.

In which of the following ways, if any, does your current employer

## **Flexible Transition Arrangements by Generations**

Baby Boomers, the generation nearing and entering retirement, are less likely than younger generations to indicate their employers offer ways to help their employees transition into retirement. Only 29% of Baby Boomer workers say their employers offer one or more types of transition such as flexible work schedules and arrangements (21%), reducing work hours and shifting from full-time to part-time (15%), and/or taking a position that is less stressful or demanding (11%). Only 14% indicate their employers offer financial counseling about retirement. More than one in three Baby Boomers workers (36%) say their employer does "nothing."

In which of the following ways, if any, does your current employer help its employees who are transitioning into retirement? (%)	Generation Z	Millennials	Generation X	Baby Boomers
NET – Flexible Transition Arrangements	49	48	33	29
Accommodates flexible work schedules and arrangements	24	27	19	21
Enables employees to reduce work hours and shift from full-time to part-time	26	25	17	15
Enables employees to take positions which are less stressful or demanding	25	22	13	11
Encourages employees to participate in succession planning, training, and mentoring	21	26	18	12
Offers financial counseling about retirement	16	24	15	14
Offers retirement-oriented lifestyle and transition planning resources	19	21	12	8
Provides information about encore career opportunities	18	21	12	6
Provides seminars and education about transitioning into retirement	15	19	13	12
Other	4	1	1	1
Nothing	12	14	25	36
Not sure	20	20	24	21

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WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q1533. In which of the following ways, if any, does your current employer help its pre-retirees transition into retirement? Select all.

## **Proactive Steps Taken to Help Ensure Continued Work**

Almost nine in 10 workers (89%) have taken at least one proactive step to help ensure they can continue to work as long as they want and need. However, the question is whether they are doing enough. Fewer than six in 10 workers say they are staying healthy so they can continue working (58%) and performing well at their current job (54%). Only 49% are keeping their job skills up to date. Even fewer workers are networking and meeting new people (26%), taking classes to learn new skills (24%), scoping out the employment market (19%), obtaining a new degree, certification, or professional designation (17%), and attending virtual conferences and webinars (15%). Baby Boomers are more focused on health and job performance, while Generation X, Millennials, and Generation Z tend to be more engaged in networking and upskilling-related activities.

nat you'll be able to continue working as ong as you want and need? (%)	All Workers	Generation Z	Millennials	Generation X	Baby Boomers
NET – Taken One or More Steps to Continue Working	89	93	91	86	8
Staying healthy so I can continue working	58	56	54	57	71
Performing well at my job	54	48	53	53	61
Keeping my job skills up to date	49	46	52	46	51
Networking and meeting new people	26	29	30	23	18
Taking classes to learn new skills	24	35	30	18	12
Scoping out the employment market and opportunities available	19	22	22	15	16
Obtaining a new degree, certification, or professional designation	17	30	21	11	5
Attending virtual conferences and webinars	15	16	17	12	12
Other	2	4	2	1	1
have not taken any steps to ensure I'll be able to work as long as I want and need	11	7	9	14	12

#### Have you taken any steps to ensure heir

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q1531. Which of the following steps, if any, have you taken to help ensure that you'll be able to work as long as you want and need? Select all.

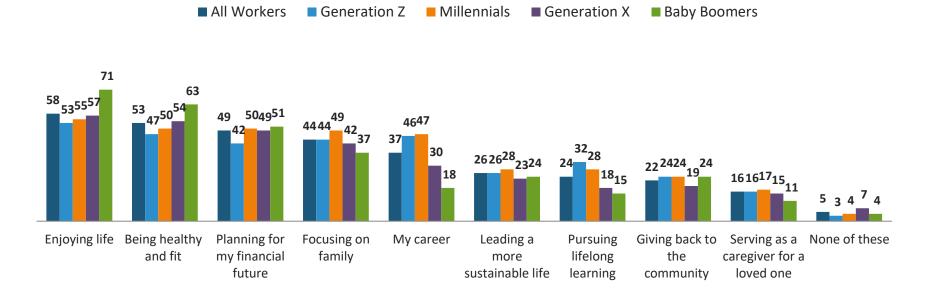
#### **Current Health & Well-Being**



# **Top Life Priorities**

Workers across generations share life priorities with unique differences. Enjoying life is the top life priority among workers (58%); however, Baby Boomers are significantly more likely to cite it than younger cohorts including Generation X, Millennials, and Generation Z (71%, 57%, 55%, 53%, respectively). Similarly, being healthy and fit is the second most-often cited priority among workers (53%). Yet Baby Boomers are more likely to cite it than Generation X, Millennials, and Generation Z (63%, 54%, 50%, 47%). Older workers including Baby Boomers, Millennials, and Generation X are also more likely than Generation Z to cite planning for their financial future (51%, 50%, 49%, 42%). In contrast, younger workers including Generation Z, Millennials, and Generation X are more likely than Baby Boomers to cite focusing on family, their career, and pursuing lifelong learning as top life priorities. Other life priorities shared across generations include leading a more sustainable life, giving back to the community, and serving as a caregiver.

Which of the following are currently your top priorities in life? Select All. (%)



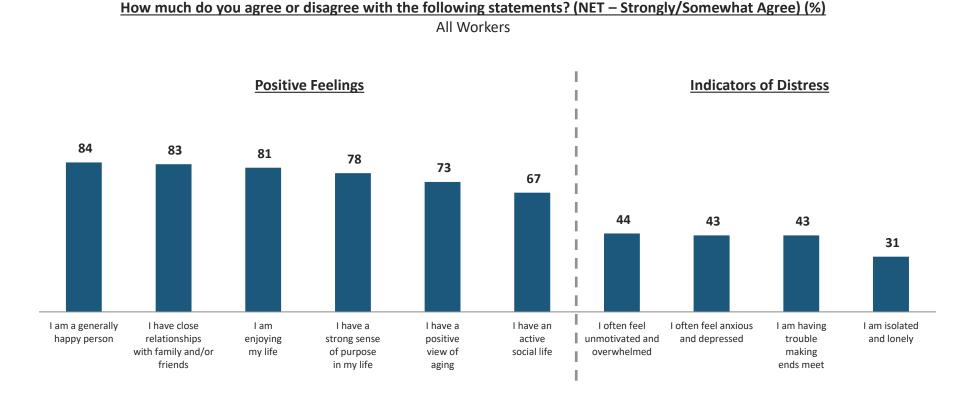
Responses not shown for "Other" (All Workers: 2%, Generation Z: 2%, Millennials: 2%, Generation X: 1%, Baby Boomers: 2%).



WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q2022A. Which of the following are currently your top priorities in life? Select all.

## **Outlook on Life**

Most workers have positive sentiments about life, such as being generally happy (84%), having close relationships with family and/or friends (83%), enjoying life (81%), and having a strong sense of purpose in life (78%). Seventy-three percent of workers have a positive view of aging and 67% have an active social life. However, a concerning number of workers are experiencing distress, such as often feeling unmotivated and overwhelmed (44%), feeling anxious and depressed (43%), having trouble making ends meet (43%), and feeling isolated and lonely (31%).



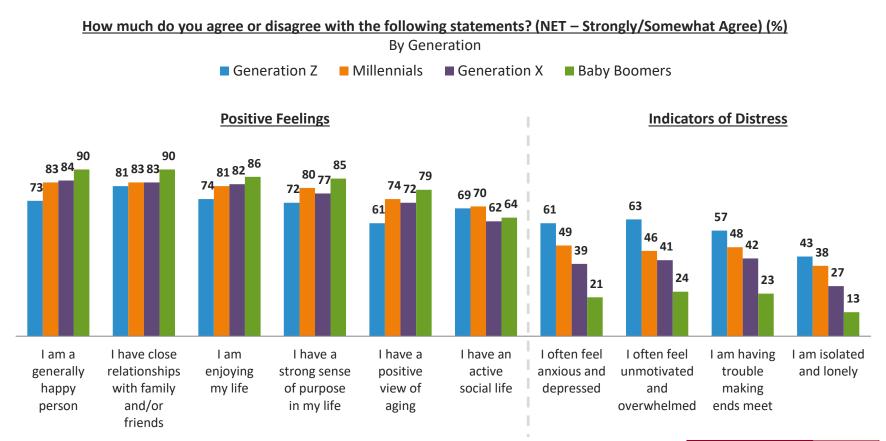
WORKER BASE: 23RD ANNUAL SURVEY ALL QUALIFIED RESPONDENTS Q5025. How much do you agree or disagree with the following statements?

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### **Outlook on Life by Generations**

While most workers across generations have positive feelings about life, Baby Boomers are generally more likely than younger cohorts to be generally happy (90%), have close relationships (90%), be enjoying life (86%), and have a strong sense of purpose in life (85%). Indicators of distress decrease with age. Baby Boomers, Generation X, and Millennials are less likely to experience them than Generation Z. An alarming percentage of Generation Z often feeling unmotivated and overwhelmed (63%), often feeling anxious and depressed (61%), having trouble making ends meet (57%), and are isolated and lonely (43%).

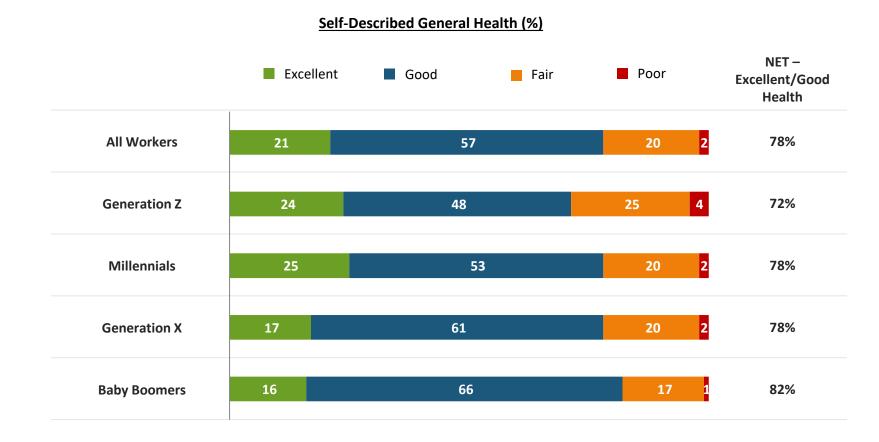




WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q5025. How much do you agree or disagree with the following statements?

#### **Self-Described General Health**

Most workers (78%) self-describe their general health as excellent or good, with 21% describing it as excellent and 57% as good. Twenty percent describe their health as fair and two percent as poor. Baby Boomers and Generation X are less likely to describe their general health as excellent than Generation Z and Millennials (16%, 17%, 24%, 25%, respectively). Of concern, nearly three in 10 Generation Z workers (29%) describe their general health as fair or poor.



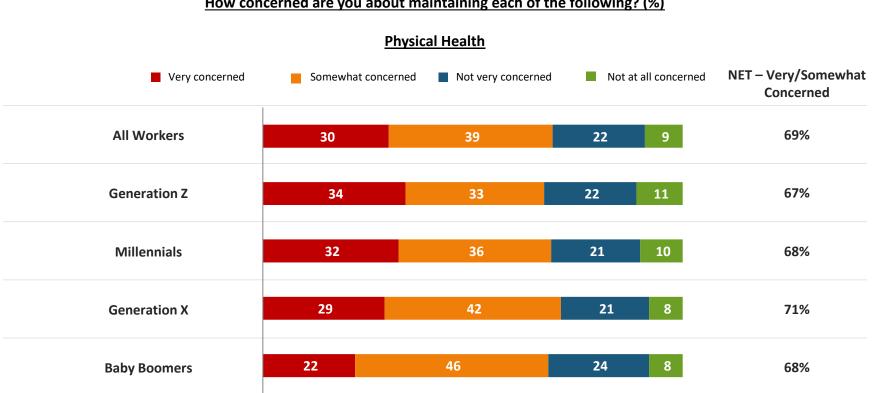
Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q2770. Overall, how would you describe your general health?



#### **Concerns About Physical Health**

Nearly seven in 10 workers (69%) are concerned about maintaining their physical health, including 30% who are very concerned and 39% who are somewhat concerned. Generation Z, Millennials, and Generation X are more likely to be very concerned about their physical health than Baby Boomers (34%, 32%, 29%, 22%, respectively).



How concerned are you about maintaining each of the following? (%)

Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q1447. How concerned are you about maintaining each of the following? Physical health.



#### **Concerns About Mental Health**

More than six in 10 workers (61%) are concerned about maintaining their mental health, including 30% who are very concerned and 31% who are somewhat concerned. Generation Z and Millennials are more likely to be very concerned about their mental health than Generation X and Baby Boomers (38%, 36%, 26%, 18%, respectively).

#### How concerned are you about maintaining each of the following? (%) **Mental Health** Very concerned Somewhat concerned Not very concerned Not at all concerned **NET – Very/Somewhat** Concerned **All Workers** 30 31 23 16 61% 33 18 12 38 71% **Generation Z** 36 33 19 12 Millennials 69% 26 32 16 26 **Generation X** 58% 25 18 32 26 **Baby Boomers** 43%

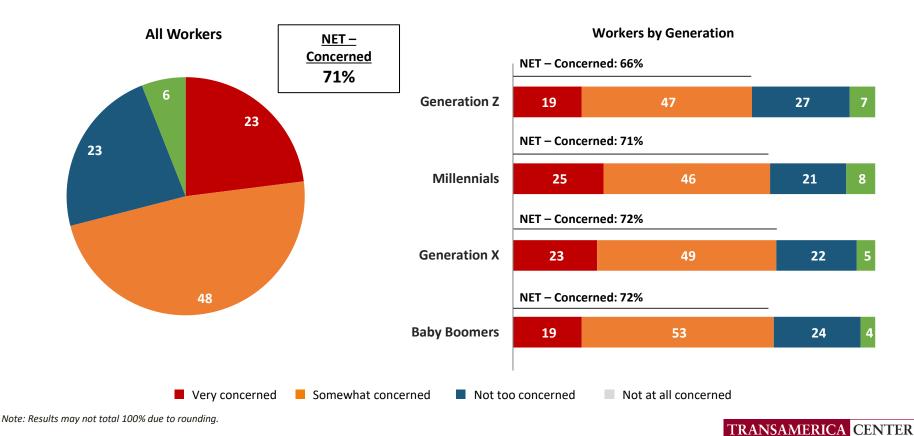
Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q1447. How concerned are you about maintaining each of the following? Mental health.



## **Concerns About Health in Older Age**

More than seven in 10 workers (71%) are concerned about their health in older age, including 23% who are very concerned and 48% who are somewhat concerned. Workers across generations similarly share concerns about health in older age including Generation Z, Millennials, Generation X, and Baby Boomers (66%, 71%, 72%, 72%, respectively). However, more than one in five Generation X and Millennials are very concerned about their health in older age (23%, 25%), compared with just 19% of both Generation Z and Baby Boomers.



How concerned are you about your health in older age? (%)

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q1445x1. How concerned are you about your health in older age?

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## **Engagement in Healthy Activities**

When asked about health-related activities they are doing on a consistent basis, more than half of workers most indicate they are exercising regularly and eating healthy (both 53%). Other often-cited activities are socializing with family and friends (47%), getting plenty of rest (46%), and maintaining a positive outlook (43%). Relatively few workers are seeking medical attention when needed and getting routine physicals (41%) and recommended health screenings (38%). While 42% of worker are managing stress, few are practicing mindfulness and meditation and seeking mental health support when needed (both 21%). Only 19% of workers are considering long-term health when making lifestyle decisions.

All Workers
53
53
47
46
43
42
41
38
36
34
32
28
21
21
19
1
4

#### Engaging in Health-Related Activities on a Consistent Basis (%)



WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q1446. Which of the following health-related activities are you currently doing on a consistent basis? Select all.

## **Engagement in Healthy Activities by Generation**

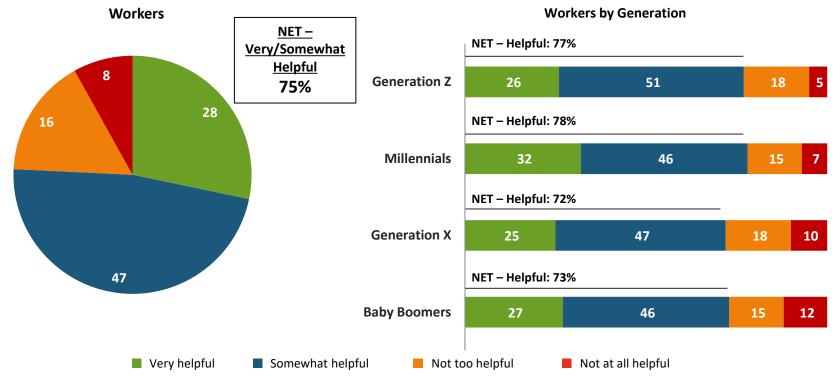
Workers across generations most often cite exercising regularly and eating healthy as health-related activities they do on a consistent basis. Older workers are generally more likely to be engaging in healthy activities. Baby Boomers are significantly more likely than Generation X, Millennials, and Generation Z to seeking medical attention when needed (64%, 44%, 34%, 27%) and getting routine physicals and recommended health screenings (64%, 42%, 29%, 24%). Younger workers including Millennials and Generation Z are more likely than Generation X and Baby Boomers to be practicing mindfulness and meditation (23%, 23%, 19%, 16%) and seeking mental health support when needed (25%, 22%, 20%, 11%). Relatively few workers across generations are considering long-term health when making lifestyle decisions.

Engaging in Health-Related Activities on a Consistent Basis (%)	Generation Z	Millennials	Generation X	<b>Baby Boomers</b>
Exercising regularly	45	51	55	62
Eating healthy	47	51	55	62
Socializing with family and friends	44	44	48	55
Getting plenty of rest	42	43	46	58
Maintaining a positive outlook	31	41	45	55
Managing stress	39	44	42	43
Seeking medical attention when needed	27	34	44	64
Getting routine physicals and recommended health screenings	24	29	42	64
Avoiding harmful substances (e.g., cigarettes, alcohol, illicit drugs, etc.)	28	31	36	51
Getting recommended COVID-19 vaccinations	27	27	35	56
Getting recommended vaccinations (e.g., flu, shingles, MMR)	22	25	32	57
Taking COVID-19 precautions (e.g., wearing a mask, physically distancing, testing, etc.)	) 🗾 20	27	28	39
Practicing mindfulness and meditation	23	23	19	16
Seeking mental health support when needed	22	25	20	11
Considering long-term health when making lifestyle decisions	19	21	18	19
Other	2	1	1	2
Nothing	5	5	4	2

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q1446. Which of the following health-related activities are you doing on a consistent basis? Select all.

# **Employer Support for Achieving Work-Life Balance**

Three in four workers (75%) indicate their employers are helpful in supporting them achieve work-life balance, including 28% who feel they are very helpful and 47% who feel they are somewhat helpful. Millennials are more likely than Baby Boomers, Generation Z, and Generation X to feel their employers are very helpful (32%, 27%, 26%, 25%, respectively). In contrast, Generation X and Baby Boomers are more likely than Generation Z and Millennials to feel their employers are not helpful in supporting them achieve work-life balance (28%, 27%, 22%).



How helpful is your employer in supporting you to achieve work-life balance? (%)

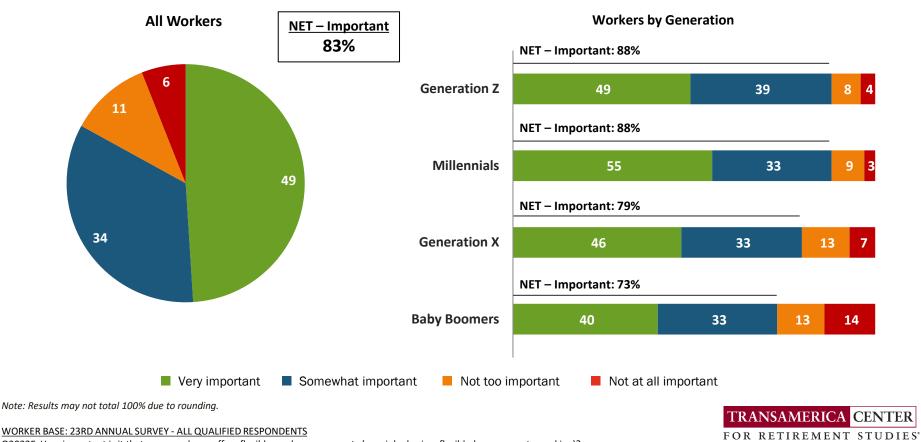
Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q5021. How helpful is your employer in supporting you to achieve work-life balance?

# **Importance of Flexible Work Arrangements**

More than eight in 10 workers (83%) feel it is important for their employer to offer flexible work arrangements, including 49% who feel it is very important and 34% who feel it is somewhat important. Generation Z and Millennials are more likely than Generation X and Baby Boomers to feel flexible work arrangements are important (88%, 88%, 79%, 73%, respectively). Fifty-five percent of Millennial workers feel flexible work arrangements are very important.

#### How important is it that your employer offers flexible work arrangements (e.g., job-sharing, flexible hours, remote working)? (%)

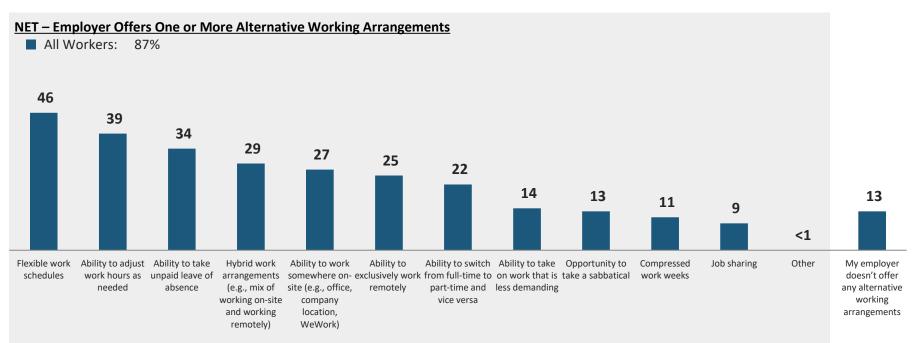


Q2022E. How important is it that your employer offers flexible work arrangements (e.g., job-sharing, flexible hours, remote working)?

### **Flexible Work Arrangements**

Almost nine in 10 workers (87%) indicate their employers offer one or more types of alternative work arrangements. The most often cited types are flexible work schedules (46%), the ability to adjust work hours as needed (39%), and the ability to take unpaid leave of absence (34%). Approximately one in four workers are offered hybrid work arrangements (29%), the ability to work somewhere on-site (27%), and the ability to exclusively work remotely (25%). Only 22% are offered the ability to switch from full-time to part-time and vice versa. Thirteen percent of workers indicate their employer does not offer any alternative working arrangements.

#### Which of these working arrangements does your employer offer? Select all.





WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q5020. Which of these working arrangements does your employer currently offer? Select all.

### **Flexible Work Arrangements by Generations**

Generation Z and Millennials are more likely to be offered one or more flexible work arrangements than Generation X and Baby Boomers (91%, 90%, 85%, 81%, respectively). Nearly one in five Baby Boomers (19%) say their employer does not offer any flexible work arrangements, which is significantly more than Generation X, Millennial, and Generation Z workers (15%, 10%, 9%).

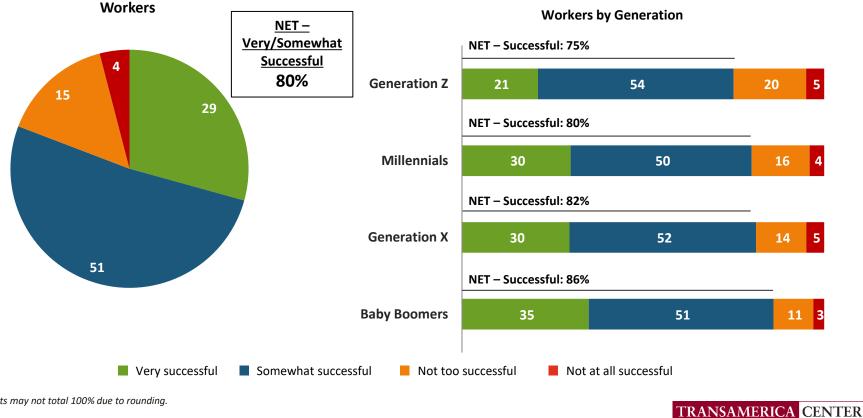
Which of these working arrangements does your employer offer? (%)	Generation Z	Millennials G	Generation X	Baby Boomers
NET – Employer Offers One or More Alternative Working Arrangements	91	90	85	81
Flexible work schedules	50	49	42	43
Ability to adjust work hours as needed	41	40	36	40
Ability to take unpaid leave of absence	25	34	36	36
Hybrid work arrangements (e.g., mix of working on-site and working remotely)	19	32	30	31
Ability to work somewhere on-site (e.g., office, company location, We Work)	26	31	24	25
Ability to exclusively work remotely	22	26	25	26
Ability to switch from full-time to part-time and vice versa	25	27	17	15
Ability to take on work that is less demanding	21	17	11	8
Opportunity to take a sabbatical	12	16	11	9
Compressed work weeks	14	14	9	8
Job sharing	15	12	5	3
Other	<1	<1	<1	1
My employer doesn't offer any alternative working arrangements	9	10	15	19

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WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q5020. Which of these working arrangements does your employer currently offer? Select all.

# Worker Success in Managing Work-Life Balance

Eight in 10 workers (80%) feel they are successful at managing work-life balance, including 29% who feel very successful and 51% who feel somewhat successful. Baby Boomers are more likely than younger generations including Generation X, Millennials, and Generation Z to feel that they are very successful (35%, 30%, 30%, 21%, respectively). In contrast, Generation Z is generally more likely than older generations including Millennials, Generation X, and Baby Boomers to feel that they are not successful at managing work-life balance (25%, 20%, 19%, 14%).



How successful do you feel that you are currently managing your work-life balance? (%)

Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q5015. How successful do you feel that you are currently managing your work-life balance?

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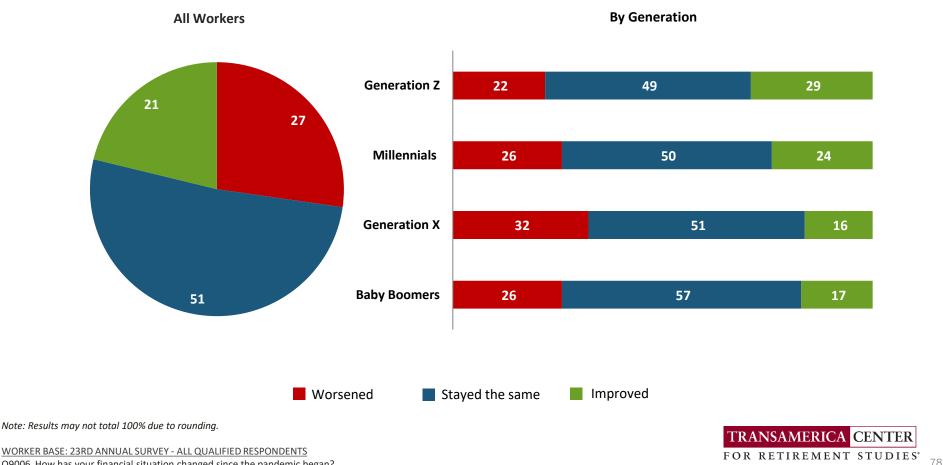
### **Employment & Personal Finances**



### Changes to Finances Since the Pandemic Began

While most workers indicate their financial situation stayed the same (51%) since the pandemic began, 27% say it worsened and 21% say it improved. Generation X is more likely to indicate their financial situation worsened, compared with Baby Boomers, Millennials, and Generation Z (32%, 26%, 26%, 22%, respectively). In contrast, Generation Z and Millennials are more likely than Generation X and Baby Boomers to indicate their finances improved (29%, 24%, 16%, 17%).

### How has your financial situation changed since the pandemic began? (%)

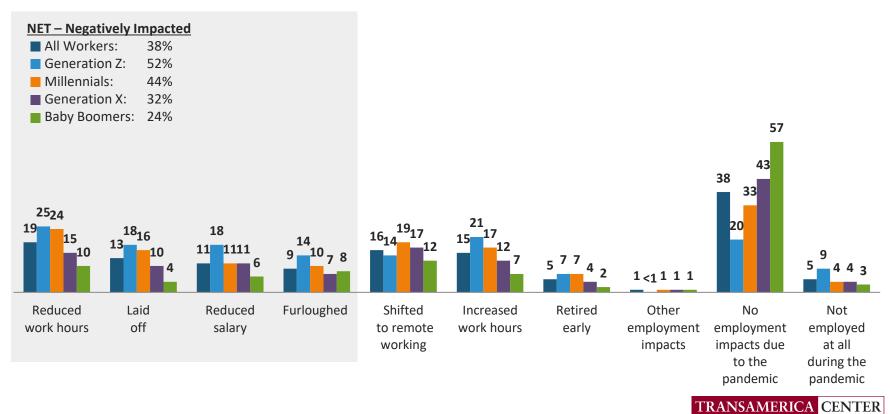


WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q9006. How has your financial situation changed since the pandemic began?

# **Negative Employment Impacts Resulting From the Pandemic**

As of late 2022, almost four in 10 workers (38%) had experienced negative employment impacts as a result of the pandemic, including reduced work hours (19%), laid off (13%), reduced salary (11%), and furloughed (9%). However, there are stark differences across generations. Generation Z and Millennials were significantly more likely to have been negatively impacted, compared with Generation X and Baby Boomers (52%, 44%, 32%, 24%, respectively). Approximately one in five Generation Z (21%) and Millennials (17%) increased work hours. Baby Boomers were more likely to have not experienced any employment impacts due to the pandemic, compared with Generation X, Millennials and Generation Z (57%, 43%, 33%, 20%).





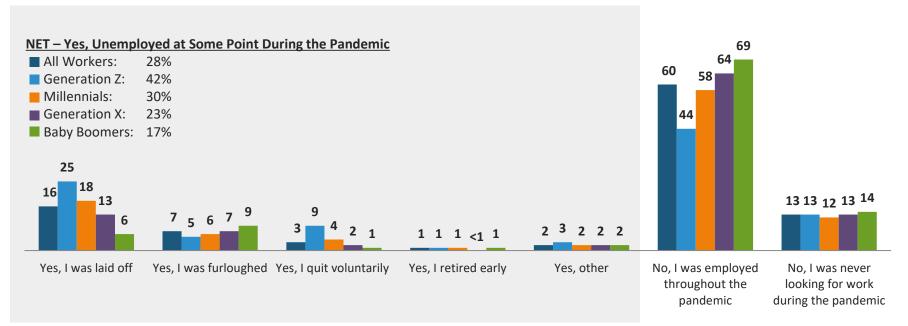
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q8826A. Have you experienced any of the following employment impacts as a result of the pandemic? Select all.

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# **Unemployment During the Pandemic**

Almost three in 10 (28%) became unemployed at some point during the pandemic, including 16% who were laid off, 7% who were furloughed, 3% who quit voluntarily, 1% who retired early, and 2% who indicated "other." More than four in 10 Generation Z workers (42%) became unemployed including those who were laid off (25%), quit voluntarily (9%), and furloughed (5%). Generation Z workers are more likely to have become unemployed than Millennial, Generation X, and Baby Boomer workers (42% 30%, 23%, 17%, respectively). Baby Boomers and Generation X are more likely to have remained employed throughout the pandemic, compared with Millennials and Generation Z (69%, 64% 58%, 44%).



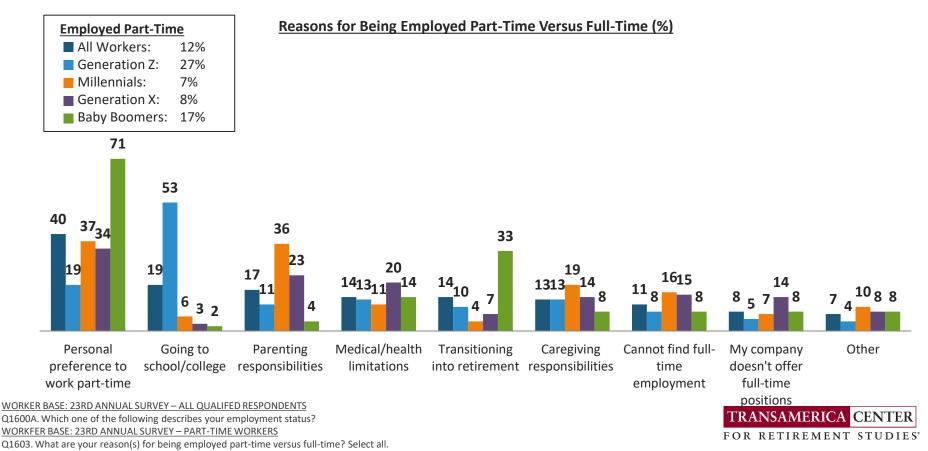
### Did you ever become unemployed during the pandemic? Select all. (%)

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WORKER BASE: 23RD ANNUAL SURVEY – ALL QUALIFIED RESPONDENTS Q1605A. Did you ever become unemployed during the pandemic? Select all.

# Part-Time Employment and Reasons for Working Part-Time

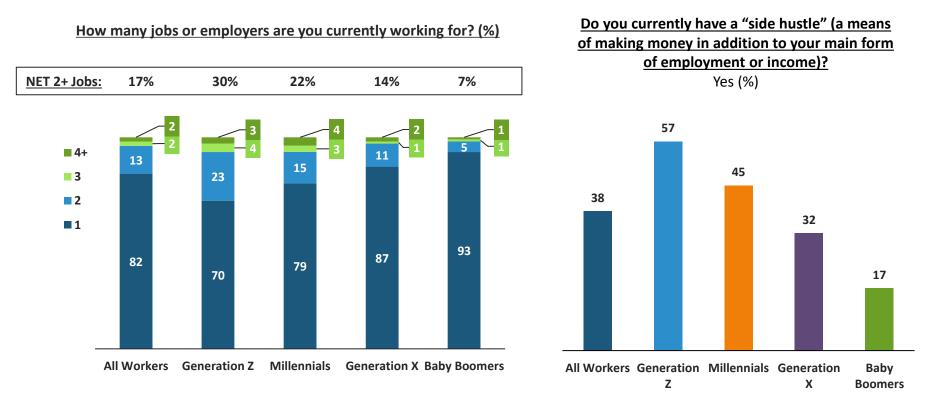
Generation Z and Baby Boomers are more likely to be employed part-time than Generation X and Millennials (27%, 17%, 8%, 7%, respectively). The top reasons for part-time employment among Baby Boomers are personal preference (71%) and transitioning into retirement (33%), Generation Z is going to school/college (53%), Millennials' reasons for working part time are personal preference (37%) and parenting responsibilities (36%), while Generation X also reports personal preference (34%) and parenting responsibilities (23%). Caregiving responsibilities is a shared reason for part-time employment across generations including Millennials, Generation X, Generation Z, and Baby Boomers (19%, 14%, 13%, 8%).



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# Number of Current Jobs/Employers and Side Hustles

Eighty-two percent of workers are currently working at one job or employer, while 17% have two or more jobs. Younger generations including Generation Z, Millennials, and Generation X are more likely to have 2 or more jobs than Baby Boomers (30%, 22%, 14%, 7%, respectively). Moreover, 38% of workers indicate they have a side hustle. Similarly, Generation Z, Millennials, and Generation X are more likely to have a side hustle than Baby Boomers (57%, 45%, 32%, 17%).



Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

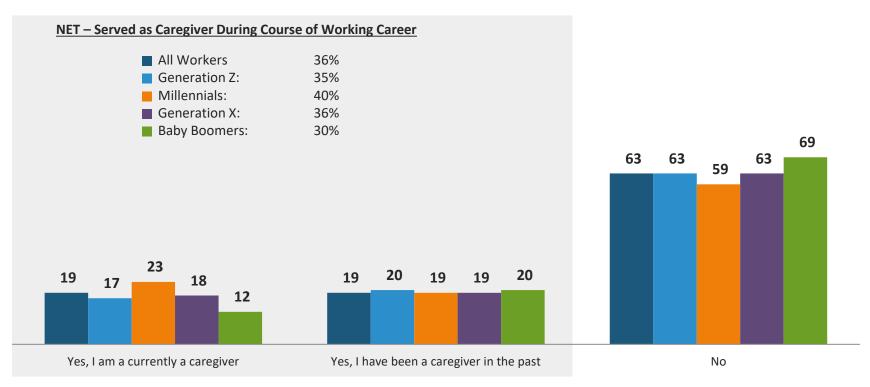
Q2775. How many jobs or employers are you currently working for?

Q2022F. Do you currently have a "side hustle" (a means of making money in addition to your main form of employment or income)?

# **Caregiving Experience**

Amid population aging, many workers will be called upon to serve as a caregiver over the course of their working years. Thirty-six percent of workers are currently serving and/or have previously served as a caregiver for a relative or friend during their career (excluding parenting responsibilities), including 19% who are currently caregivers and 19% who have been a caregiver in the past. Millennial workers are more likely to be currently serving as caregivers, compared with Generation X, Generation Z, and Baby Boomers (23%, 18%, 17%, 12%, respectively).

#### <u>Are you currently serving or have you served as a caregiver for a relative or friend during the course of your</u> working career (excluding parenting responsibilities)? (%)



Note: Responses not shown for "Not Sure" (All Workers: 1%, Gen Z: 2%, Millennials: 1%, Gen X: 1%, Baby Boomers: <1%).

#### WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q2500x1. Are you currently serving or have you served as a caregiver for a relative or friend during the course of your working career (excluding parenting responsibilities)? Select all.



# **Caregiver Relationship to the Care Recipient**

Among workers who are serving and/or have served as caregivers, parents (44%) are the most frequently cited recipients of care, followed by grandparents (20%), children (18%), and spouse/partner (17%). However, the care recipients vary by workers' age. Baby Boomer and Generation X workers are more likely to be caring or have cared for a parent than Millennials and Generation Z (64%, 50%, 39%, 24%, respectively). In contrast, Generation Z and Millennials are more likely to be caring or have cared for a grandparent than Generation X and Baby Boomers (36%, 24%, 13%, 4%). Twenty-two percent of Millennials are caring or have cared for a child and 20% of Generation Z are caring or have cared for a sibling.

What is your relationship to the person(s) you are or have served as a caregiver for? Select all. (%)	All Workers	Generation Z	Millennials	Generation X	Baby Boomers
Parent	44	24	39	50	64
Grandparent	20	36	24	13	4
Child	18	15	22	16	11
Spouse/Partner	17	14	19	15	16
Friend or Neighbor	13	18	14	12	8
Other Family Member	10	7	11	11	10
Sibling	9	20	9	6	3
Other	4	10	3	4	3

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WORKER BASE: 23RD ANNUAL SURVEY - CAREGIVER

Q700. What is your relationship to the person(s) you are or have served as a caregiver for? Select all.

## Work Adjustments as a Result of Becoming a Caregiver

Among those who are serving and/or have served as caregivers, most workers (86%) made one or more workrelated adjustments as a result of becoming a caregiver (e.g., missed days of work, reduced hours, began working alternative schedule, began working remotely). Generation Z, Millennial, and Generation X workers are more likely to have made one or more adjustments than Baby Boomers (92%, 89%, 84%, 74%, respectively).

Work-related adjustments as a result of becoming a caregiver (%)	All Workers	Gen Z	Millennials	Gen X	Baby Boomers
NET- Made one or more adjustments	86	92	89	84	74
Missed days of work	35	31	36	36	37
Reduced my hours	25	40	27	19	19
Began working an alternative schedule	24	21	28	25	14
Began to work remotely	23	21	26	20	20
Took on additional hours to pay for cost of caregiving	20	24	24	19	8
Taken a paid leave of absence from my employer	17	16	20	17	9
Taken an unpaid leave of absence from my employer	17	26	19	14	9
Reduced job responsibilities or switched to a less demanding job	14	16	17	13	8
Started working as a contractor, freelancer, or in the gig economy	11	11	12	10	6
Quit a job	10	17	11	7	5
Forgone a promotion	8	8	10	8	7
Transferred to a different location within my company	8	13	12	4	4
Retired early	1	0	0	1	3
None	11	4	7	13	22
I was not working when I started caregiving	4	4	4	4	4

Note: Responses not shown for "Other" (All Workers: 1%, Generation Z: 0%, Millennials: 1%, Generation X: 1%, Baby Boomers: 2%).



# **Current Financial Priorities**

Workers face competing financial priorities ranging from paying off debt (59%) to saving for retirement (57%) and building emergency savings (42%). Younger generations including Generation Z and Millennials are more likely than Generation X and Baby Boomers to indicate they are just getting by to cover basic living expenses (47%, 35%, 28%, 20%, respectively). In contrast, older cohorts including Baby Boomers, Generation X, and Millennials are more likely than Generation Z to cite saving for retirement as a priority (76%, 66%, 52%, 35%, respectively). Millennials and Generation X, whose age ranges span 30s to 50s, are more likely to cite supporting children and paying off debt as priorities. Strikingly, Generation Z and Millennials are more likely to cite supporting their parents and paying long-term care expenses.

Financial Priorities Right Now (%)	All Workers	Generation Z	Millennials	<b>Generation X</b>	<b>Baby Boomers</b>
NET – Paying off debt	59	50	60	65	54
Paying off credit card debt	39	33	43	42	32
Paying off mortgage	29	14	26	36	34
Paying off student loans	13	20	14	10	3
Paying off other consumer debt	12	9	14	13	13
Saving for retirement	57	35	52	66	76
Building emergency savings	42	38	46	42	35
Just getting by to cover basic living expenses	32	47	35	28	20
Supporting children	32	17	44	34	12
Paying health care expenses	22	21	25	21	18
Creating an inheritance or financial legacy	17	15	20	15	17
Contributing to an education fund	17	11	23	16	8
Supporting parents	13	21	17	9	4
Paying long-term care expenses	9	10	13	6	4
Supporting grandchildren	4	4	4	4	4
Other	4	10	4	3	4

# **Emergency Savings**

Emergency savings are needed to cover financial setbacks, such as unemployment, medical bills, home repairs, auto repairs, and other unexpected expenses. Emergency savings could also help prevent workers from dipping into their retirement savings to cover such expenses. However, workers have saved only \$5,000 (median) in emergency savings as of late 2022. Emergency savings increase with age: Generation Z workers have saved \$1,000, while Millennials have saved \$3,500, Generation X workers have saved \$5,000, and Baby Boomers have saved \$25,000 (medians). Of concern, approximately one in six workers across generations have no emergency savings at all, including 19% of Generation Z, 17% of Millennials, 17% of Generation X, and 10% of Baby Boomers.



#### 2022 Total Household Emergency Savings (%)

Note: Results may not total to 100% due to rounding.

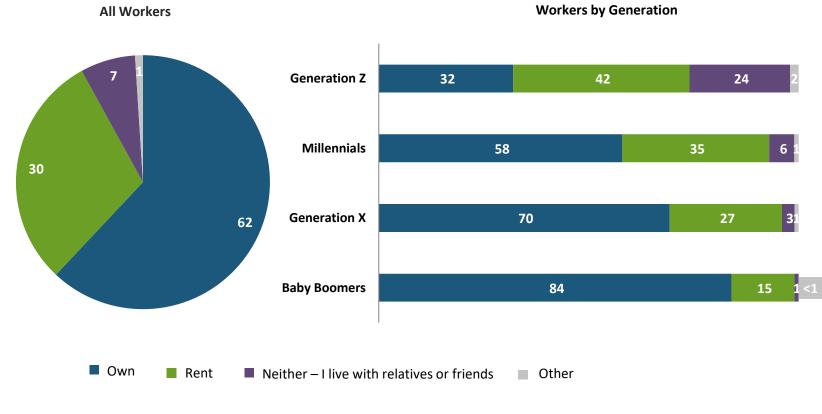
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q2825. How much do you have in emergency savings specifically to cover the cost of unexpected major financial setbacks (e.g., unemployment, medical bills, home repairs, auto repairs, other)?



# Homeownership, Renting, or Living With Others

More than six in 10 workers own their home (62%), while 30% rent and seven percent live with relatives or friends. Homeownership increases with age. Older generations, including Baby Boomers, Generation X, and Millennials are more likely to own their home than Generation Z (84%, 70%, 58%, 32%, respectively). Renting is more common among Generation Z, Millennial, and Generation X workers than Baby Boomers (42%, 35%, 27%, 15%). Twenty-four percent of Generation Z workers live with relative or friends. Increasing access to affordable housing is an important step towards enhancing financial security for Americans of all ages.



Do you own or rent your home? (%)

Note: Results may not total to 100% due to rounding.

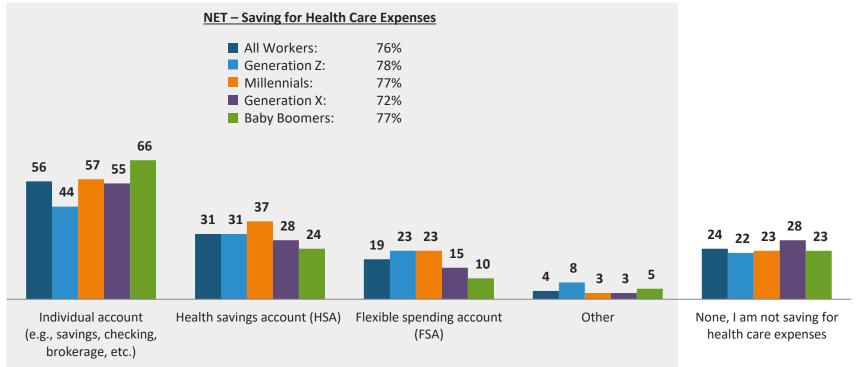
WORKER BASE: 23RD ANNUAL SURVEY – ALL QUALIFIED RESPONDENTS Q2712. Do you own or rent your home?

88

### **Health Care Savings**

More than seven in 10 workers (76%) are saving for health care expenses, including 78% of Generation Z, 77% of Millennials, 72% of Generation X, and 77% of Baby Boomers. Baby Boomers are more likely to use an individual account such as savings, checking, and brokerage than Millennials, Generation X, and Generation Z (66%, 57%, 55%, 44%, respectively). Millennials are more likely to use an HSA, compared with Generation Z, Generation X, and Baby Boomers (37%, 31%, 28%, 24%). This trend loosely aligns with the creation of HSAs in 2003, the growing popularity of high deductible health care insurance in recent years, and the evolving retirement landscape. Across generations, a concerning number of workers are not saving for health care expenses, including 22% of Generation Z, 23% of Millennials, 23% of Baby Boomers, and 28% of Generation X.

### In which of the following accounts, if any, are you saving or have funds saved to pay for health care expenses? Select all. (%)



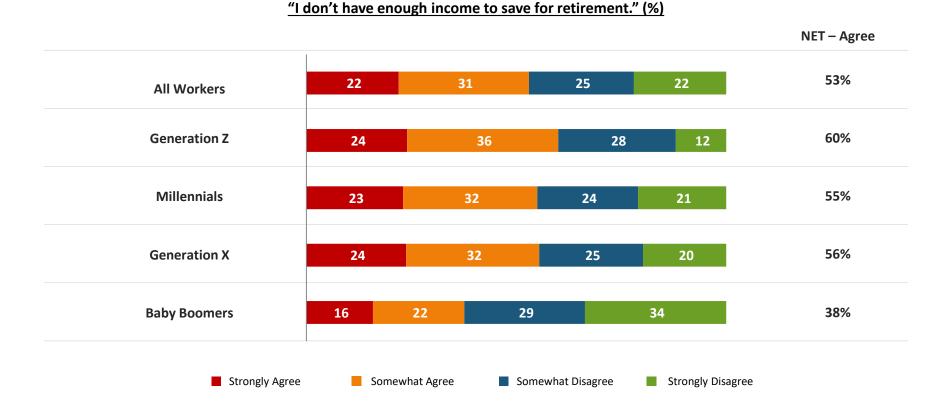


WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q755H. In which of the following accounts, if any, are you currently saving or have funds saved to pay for health care expenses? Select all.

### **Insufficient Income to Save for Retirement**

Fifty-three percent of workers agree with the statement, "I don't have enough income to save for retirement," including 22% who strongly agree and 31% who somewhat agree. Generation Z, Generation X, Millennials are more likely to agree than Baby Boomers (60%, 56%, 55%, 38%, respectively). Nearly one in four Generation X, Generation Z, and Millennials strongly agree that they don't have enough income to save for retirement (24%, 24%, 23%).



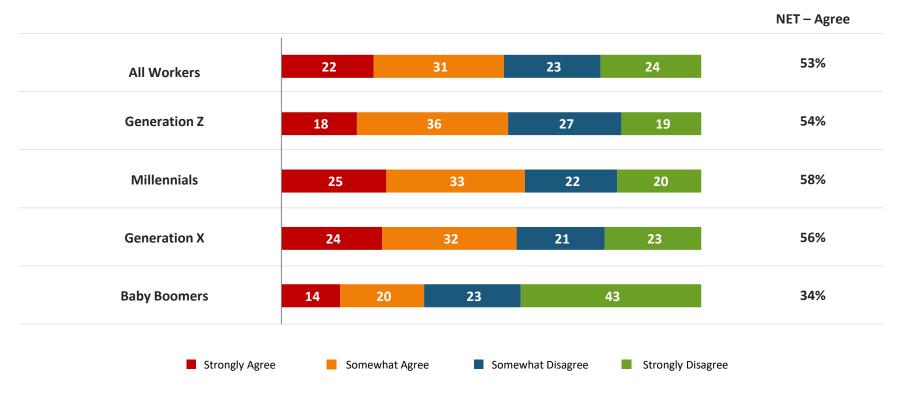
Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q930. How much do you agree or disagree with each of the following statements regarding retirement? "I don't have enough income to save for retirement."



## Interference of Debt in Ability to Save for Retirement

Fifty-three percent of workers agree with the statement, "Debt is interfering with my ability to save for retirement," including 22% who strongly agree and 31% who somewhat agree. However, there is a striking difference across generations. Millennials, Generation X, and Generation Z are more likely to agree than Baby Boomers (58%, 56%, 54%, 34%, respectively). Of concern, one in four Millennial and Generation X workers (25%, 24%) strongly agree that debt is interfering with their ability to save for retirement.



"Debt is interfering with my ability to save for retirement." (%)

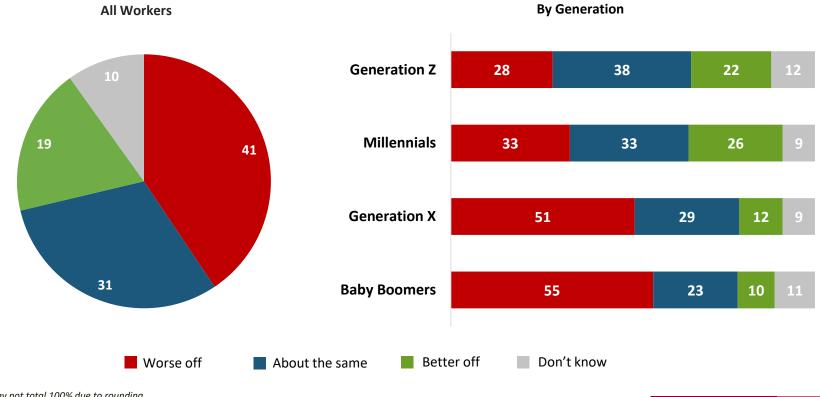
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q930. How much do you agree or disagree with each of the following statements regarding retirement? "Debt is interfering with my ability to save for retirement."

### **Retirement Outlook & Savings**



# **Outlook of Future Generations of Retirees**

Forty-one percent of workers think that future generations of retirees will be worse off than those currently in retirement, while 31% think they will be about the same, 19% think they will be better off, and 10% don't know. Older generations, including Baby Boomers and Generation X, are significantly more likely to say that future generations of retirees will be worse off, compared with Millennials and Generation Z (55%, 51%, 33%, 28%, respectively).



#### Do you think that future generations of retirees will be better off or worse off than those currently in retirement? (%)

Note: Results may not total 100% due to rounding.

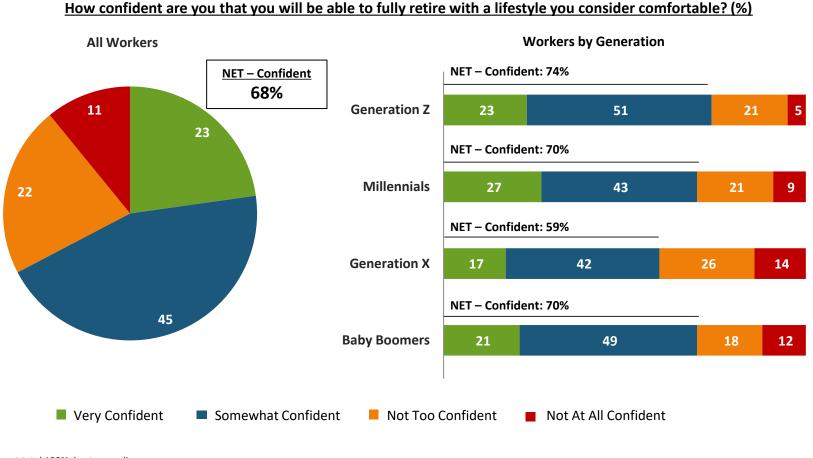
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q2022B. Do you think that future generations of retirees will be better off or worse off than those currently in retirement?

93

### **Retirement Confidence**

Sixty-eight percent of workers are confident that they will be able to fully retire with a comfortable lifestyle, including 23% who are very confident and 45% who are somewhat confident. While confidence is similar across generations, Millennials (27%) are more likely than Baby Boomers and Generation X to be very confident (21%, 17%, respectively) and somewhat more likely than Generation Z (23%).



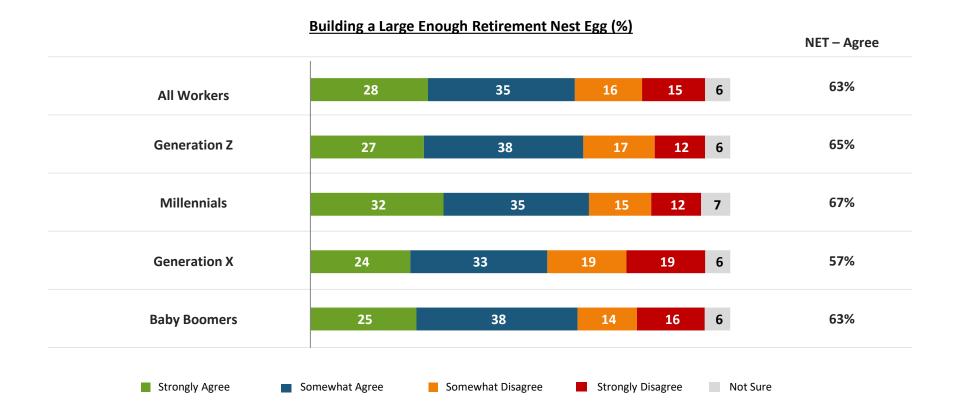
Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q880. How confident are you that you will be able to fully retire with a lifestyle you consider comfortable?

# **Retirement Nest Egg**

Sixty-three percent of workers agree that they are currently building a large enough retirement nest egg, including 28% who strongly agree and 35% who somewhat agree. Millennials are generally more likely than Generation Z, Baby Boomers, and Generation X to strongly agree (32%, 27%, 25%, 24%, respectively).



Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

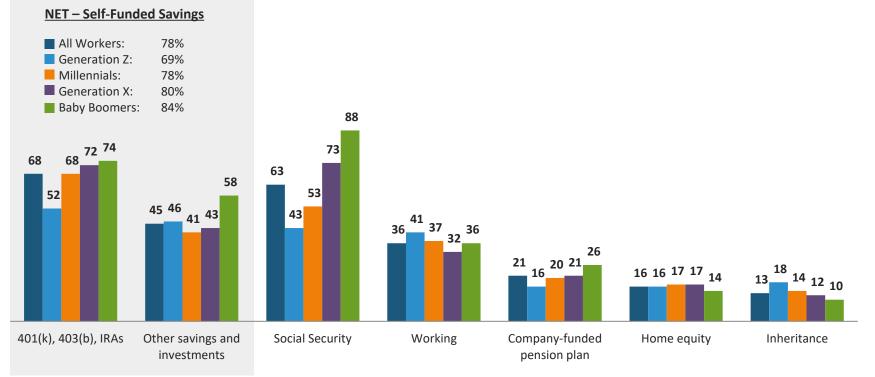
Q800. How much do you agree or disagree that you are currently building a large enough retirement nest egg (i.e., total retirement savings)?



### **Expected Sources of Retirement Income**

Workers expect diverse sources of retirement income with the most often cited including self-funded savings from 401(k), 403(b), IRAs or other savings and investments (78%), Social Security (63%), and income from working (36%). Baby Boomers, Generation X, and Millennials are more likely than Generation Z to expect income from 401(k), 403(b), IRAs (74%, 72%, 68%, 52%, respectively). Baby Boomers, Generation X, and Millennials are also more likely than Generation Z to expect retirement income from Social Security (88%, 73%, 53%, 43%). However, there are some differences by generations. Baby Boomers are more likely to expect income from company-funded pension plans (26%). Generation Z workers are somewhat less likely to cite as many of the various potential sources of retirement income, a finding that is not surprising given their younger age.

Which of the following do you expect to be sources of income to cover your living expenses after you retire? Select all. (%)



Note: Responses not shown for "Other" (All Workers: 1%, Generation Z: <1%, Millennials: 1%, Generation X: 1%, Baby Boomers: 1%).

#### WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

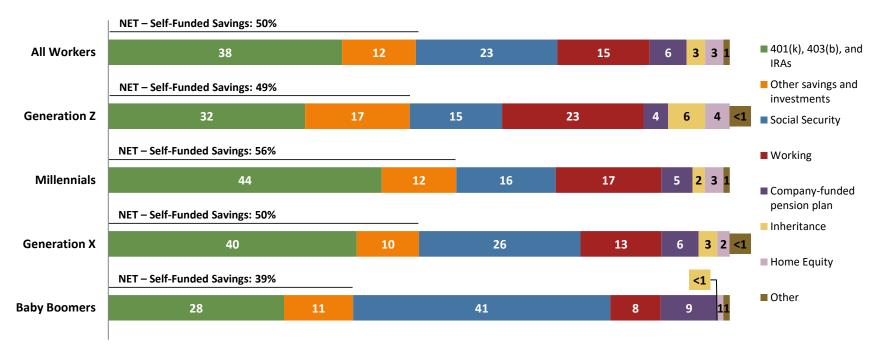
Q1145. Which of the following do you expect to be sources of income to cover your living expenses after you retire? Select all.



# **Expected Primary Source of Retirement Income**

Fifty percent of workers expect their primary source of income in retirement to come from self-funded savings such as 401(k)s, 403(b)s, IRAs (38%) or other savings and investments (12%), and 23% of workers expect to rely on Social Security. Baby Boomers are significantly more likely to expect Social Security to be their primary source, compared with Generation X, Millennials, and Generation Z (41%, 26%, 16%, 15%, respectively). In contrast, Millennials, Generation X, and Generation Z workers are more likely than Baby Boomers to cite self-funded savings, such as 401k(s), 403(b)s, IRAs and/or other savings and investments (56%, 50%, 49%, 39%). Fifteen percent of all workers expect their primary source of retirement income to come from working, a finding that it is more often cited by Generation Z, compared with Millennials, Generation X, and Baby Boomers (23%, 17%, 13%, 8%). Note: 401(k)s did not become readily available until the 1990s, a time at which Baby Boomers were already well into their careers, and therefore, they have not had as much time to save in them.

#### Which one of the following do you expect to be your primary source of income to cover your living expenses after you retire?



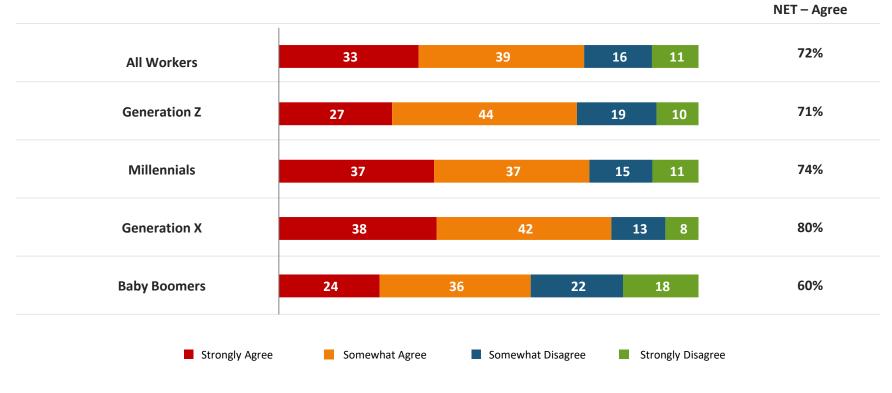
Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q1150. Which one of the following do you expect to be your primary source of income to cover your living expenses after you retire?

### **Concerns About Future of Social Security**

Seventy-two percent of workers agree with the statement, "I am concerned that when I am ready to retire, Social Security will not be there for me," including 33% who strongly agree and 39% who somewhat agree. Generation X is more likely than Millennial, Generation Z, and Baby Boomer workers to agree (80%, 74%, 71%, 60%, respectively). Generation X and Millennial workers are more likely to strongly agree, compared with Generation Z and Baby Boomers (38%, 37%, 27%, 24%).



#### "I am concerned that when I am ready to retire, Social Security will not be there for me." (%)

Note: Results may not total 100% due to rounding.

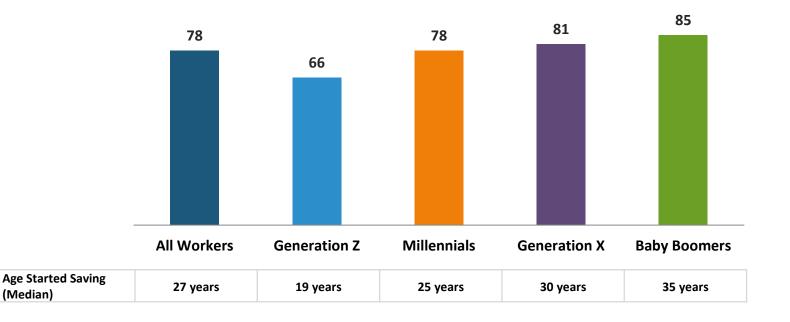
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q930. How much do you agree or disagree with each of the following statements regarding retirement? "I am concerned that when I am ready to retire, Social Security will not be there for me."

### Saving for Retirement and Age Started Saving

Seventy-eight percent of workers are saving for retirement through employer-sponsored plans, such as a 401(k) or similar plan, and/or outside the workplace. Baby Boomers, Generation X, and Millennials are more likely than Generation Z to be saving (85%, 81%, 78%, 66%, respectively). Among those saving for retirement, Generation Z started saving at age 19, Millennials at age 25, Generation X at age 30, and Baby Boomers at age 35 (medians).

#### <u>Workers Who Are Saving For Retirement Through an Employer-Sponsored</u> <u>Retirement Plan and/or Outside of Work (%)</u>



WORKER BASE: 23RD ANNUAL SURVEY - CURRENTLY OFFERED QUALIFIED PLAN

Q1190. Do you currently participate in, or have money invested in your company's employee-funded retirement savings plan?

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q740. Are you currently saving for retirement outside of work, such as in an IRA, mutual funds, bank account, etc.?

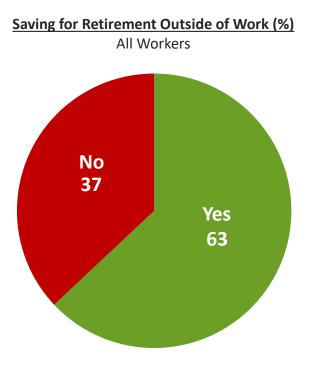
WORKER BASE: 23RD ANNUAL SURVEY - INVESTING FOR RETIREMENT

Q790. At what age did you first start saving for retirement?



# **Saving for Retirement Outside of Work**

Nearly two-thirds of workers (63%) are saving for retirement outside of work, such as in an IRA, mutual funds, bank account, etc. Baby Boomers (74%) are more likely to be saving for retirement outside of work, compared with Generation X (61%), Millennials (61%), and Generation Z (56%).



Generation	Saving for Retirement Outside of Work (Yes %)
Generation Z	56%
Millennials	61%
Generation X	61%
Baby Boomers	74%

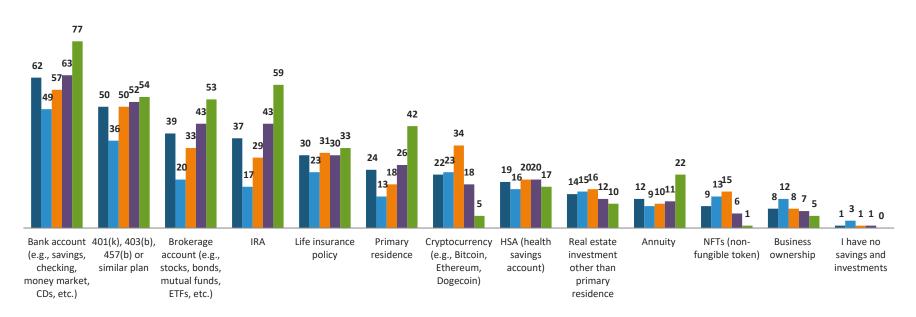


WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q740. Are you currently saving for retirement outside of work, such as in an IRA, mutual funds, bank account, etc. ?

### **Types of Retirement Savings & Investments**

Among those saving for retirement outside the workplace, workers save and invest in a variety of ways with the most often cited being in a bank account such as savings, checking, money market, and CDs (62%), a 401(k), 403(b), 457(b) or similar plan (50%), and a brokerage account (39%). There are striking differences across generations. Baby Boomers are more likely to cite a bank account (77%), IRA (59%), brokerage account (53%), primary residence (42%), and annuity (22%). Millennials are more likely to cite cryptocurrency (34%). Generation Z are more likely to cite business ownership (12%). However, Generation Z workers report lower use for most of these types of retirement savings and investments, a finding that is not surprising given their younger age.

#### What types of savings and investments do you currently have that are specifically for retirement? Select all. (%)



■ All Workers ■ Generation Z ■ Millennials ■ Generation X ■ Baby Boomers

Note: Responses not shown for "Other investments" (All Workers: 1%, Generation Z: <1%, Millennials: 1%, Generation X: 2%, Baby Boomers: 2%).

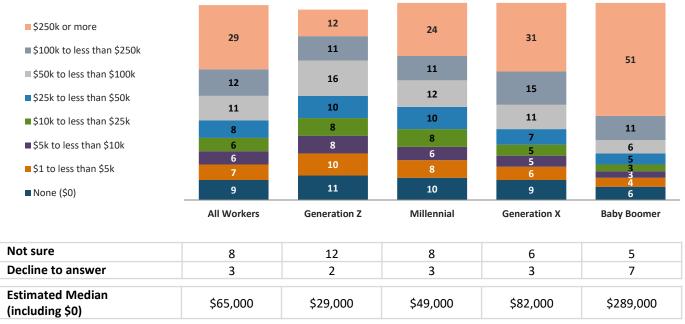


#### WORKER BASE: 23RD ANNUAL SURVEY – THOSE WHO ARE SAVING OUTSIDE OF WORK

Q750. What types of savings and investments do you currently have that are specifically for retirement? Select all.

# **Total Household Savings in Retirement Accounts**

As of late 2022, workers have saved \$65,000 (estimated median) in total household retirement accounts. Baby Boomer workers have the most retirement savings at \$289,000, compared with Generation X (\$82,000), Millennials (\$49,000), and Generation Z (\$29,000) (estimated medians). The proportion of workers having saved \$250,000 or more increases with age including Generation Z (12%), Millennials (24%), Generation X (31%), and Baby Boomers (51%). Alarmingly, 32% of Generation X and 21% of Baby Boomer workers have less than \$50,000 in retirement savings. Nine percent of all workers have no retirement savings.



#### 2022 Total Household Savings in Retirement Accounts (%)

Notes: 1) The median is estimated based on the approximate midpoint of the range of each response category. Non-responses are excluded from the estimate. 2) Results may not total 100% due to rounding.



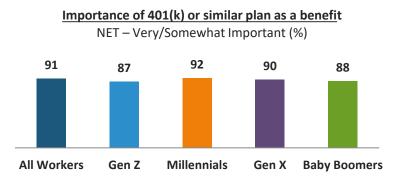
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS. Q1300. Approximately how much money does your household have saved in all of your retirement accounts?

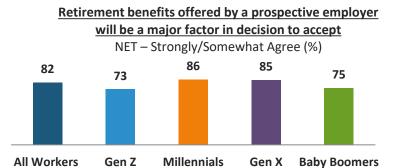
### 401(k)s & Employer Benefits



### The Importance and Value of Retirement Benefits to Workers

Workers highly value retirement benefits. Ninety-one percent of workers value a 401(k) or similar retirement plan as an important benefit, including 92% of Millennials, 90% of Generation X, 88% of Baby Boomers, and 87% of Generation Z. Eighty-two percent of workers agree that retirement benefits offered by a prospective employer will be a major factor in their final decision the next time they look for a job. Millennials and Generation X are more likely than Baby Boomers and Generation Z to agree that retirement benefits will be a major factor in their final decision (86%, 85%, 75%, 73%, respectively).





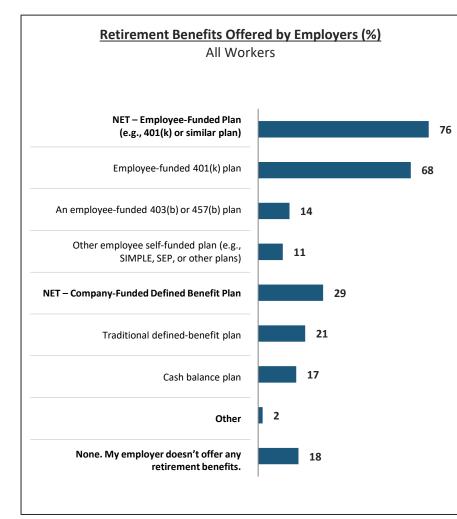
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

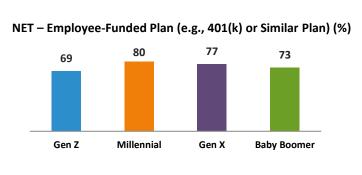
Q1170. Please tell us how important that benefit is to you, personally. "A 401(k)/403(b)/457(b) or other employee self-funded plan." Q831. How much do you agree or disagree with the following statement? "The next time I look for a job, all things being equal, the retirement benefits offered by the prospective employer will be a major factor in my final decision."



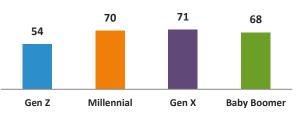
# **Retirement Benefits Offered by Employers**

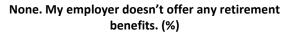
Seventy-six percent of workers have access to a 401(k) or similar employee-funded retirement plan in the workplace. Millennials and Generation X are more likely to be offered an employee-funded plan than Baby Boomers and Generation Z (80%, 77%, 73%, 69%, respectively). A finding of great concern is that 18% of workers are not offered any retirement benefits.













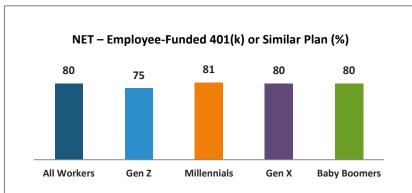


WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

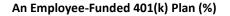
Q1180. Which of the following retirement benefits does your company currently offer to you, personally? Select all.

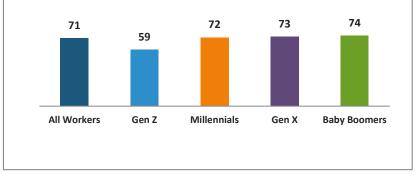
### Access to a 401(k) or Similar Plan: Full-Time vs. Part-Time Workers

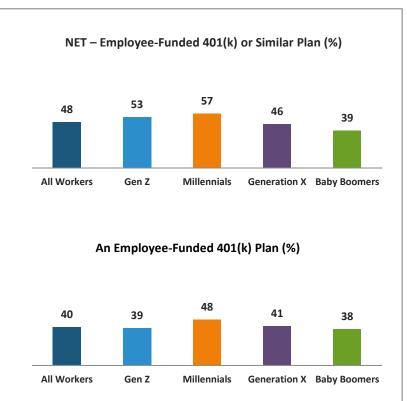
Full-time workers (80%) are significantly more likely to be offered a 401(k) or similar employee-funded plan than part-time workers (48%). Full-time workers across generations are similarly likely to be offered a plan including 81% of Millennials, 80% of Baby Boomers, 80% of Generation X, and 75% of Generation Z. Among part-time workers, Millennials and Generation Z are slightly more likely to be offered a plan than Generation X and Baby Boomers (57%, 53%, 46%, 39%, respectively).



**Full-Time Workers** 







#### **Part-Time Workers**



WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q1180. Which of the following retirement benefits does your company currently offer to you, personally? Select all.

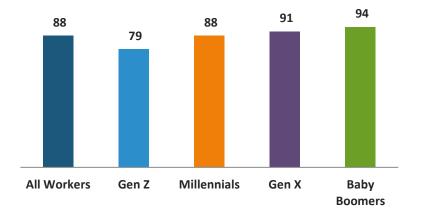
### Access to a 401(k) Inspires Workers to Save

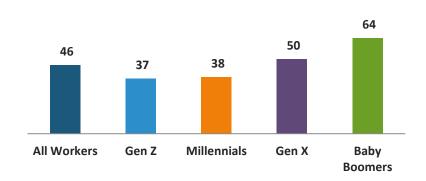
Workers are more likely to save for retirement when they have access to a 401(k) or similar plan through their employer. Most workers (88%) who have access to an employer-sponsored plan are saving for retirement in the plan and/or outside of work including Baby Boomers (94%), Generation X (91%), Millennials (88%), and Generation Z (79%). In stark contrast, among workers who are not offered a plan by their employers, far fewer workers (46%) are saving for retirement including Baby Boomers (64%), Generation X (50%), Millennials (38%), and Generation Z (37%).

#### Saving for Retirement (in an Employer-Sponsored Plan and/or Outside of Work)

Among Those Offered a 401(k) or Similar Plan (%)

Among Those Not Offered a 401(k) or Similar Plan (%)



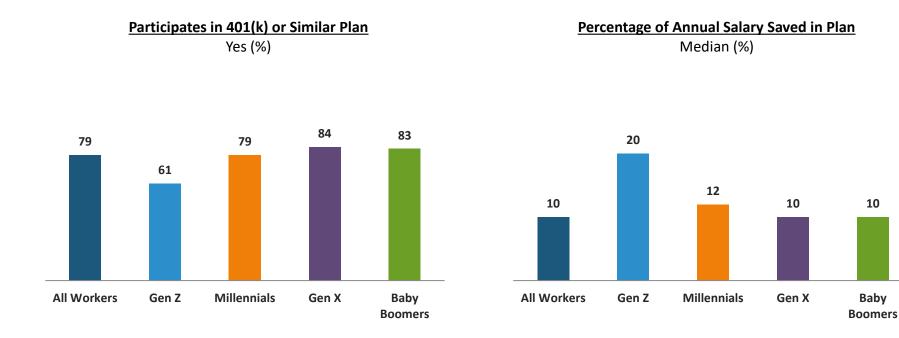


WORKER BASE: 23RD ANNUAL SURVEY - CURRENTLY OFFERED QUALIFIED PLAN / NOT CURRENTLY OFFERED QUALIFIED PLAN Q1190. Do you currently participate in, or have money invested in your company's employee-funded retirement savings plan? Q740. Are you currently saving for retirement outside of work, such as in an IRA, mutual funds, bank account, etc.?



## **Plan Participation and Salary Deferral Rates**

Almost eight in 10 workers (79%) who are offered a 401(k) or similar plan participate in that plan. Participation rates are higher among Generation X, Baby Boomers, and Millennials than Generation Z (84%, 83%, 79%, 61%, respectively). Among those who participate in their employers' plans, the median annual salary deferral rate is 10%, but it varies by generation. Generation Z contributes 20% to their plans, while Millennials are contributing 12% and Generation X and Baby Boomers are contributing 10% (medians).



WORKER BASE: 23RD ANNUAL SURVEY - CURRENTLY OFFERED QUALIFIED PLAN Q1190. Do you currently participate in, or have money invested in your company's employee-funded retirement savings plan? WORKER BASE: 23RD ANNUAL SURVEY - CURRENTLY PARTICIPATES IN QUALIFIED PLAN Q601. What percentage of your salary are you saving for retirement through your company-sponsored plan this year?



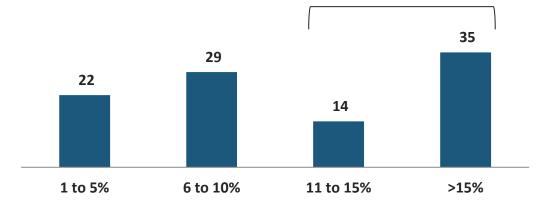
08

### "Super Savers" Contributing More than 10 Percent of Pay

"Super savers" are workers who participate in a 401(k) or similar retirement plan and contribute more than 10% of their salaries into the plan. Forty-nine percent of workers participating in a 401(k) or similar retirement plan are super savers, with 14% contributing 11 to 15% and 35% contributing more than 15% of their annual pay into the plan. Slightly more than half of workers participating in a plan (51%) save 10% or less.

What percentage of your salary are you contributing to your company-sponsored plan this year? (%)

All Workers Currently Participating in a 401(k) or Similar Plan



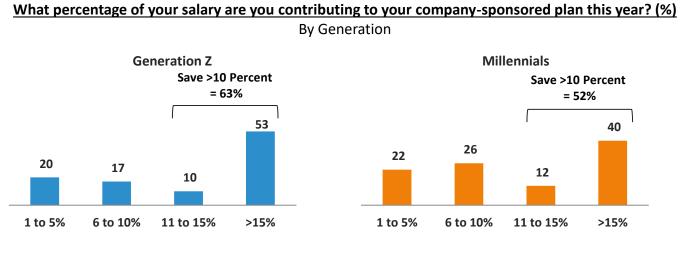
Save >10 Percent = 49%



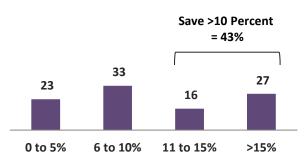
WORKER BASE: 23RD ANNUAL SURVEY - CURRENTLY PARTICIPATES IN QUALIFIED PLAN Q601. What percentage of your salary are you saving for retirement through your company-sponsored plan this year?

### "Super Savers" by Generations

"Super savers" are workers who participate in a 401(k) or similar retirement plan and contribute more than 10% of their salaries into the plan. Super savers are commonly found across generations, 63% of Generation Z, 52% of Millennials, 43% of Generation X, and 42% of Baby Boomers.









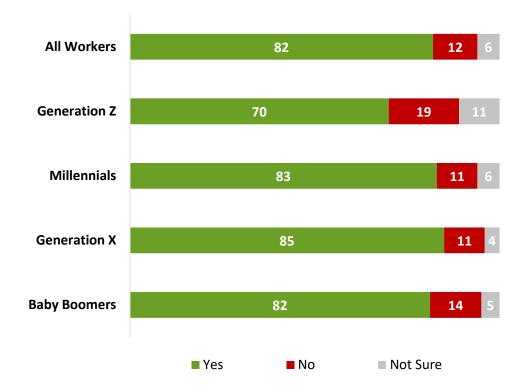


Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - CURRENTLY PARTICIPATES IN QUALIFIED PLAN Q601. What percentage of your salary are you saving for retirement through your company-sponsored plan this year?

### Matching Contribution Offered by Employer

Among those who are offered a 401(k) or similar plan, most workers (82%) are offered a matching contribution as part of the plan. Generation X, Millennials, and Baby Boomers are more likely to say they are offered a matching contribution than Generation Z (85%, 83%, 82%, 70%, respectively). However, 11% of Generation Z workers are not sure if they are offered a matching contribution, illustrating an opportunity for employers and plan sponsors to raise awareness of this important benefit.



#### Matching Contribution Offered by Employer (%)

Note: Results may not total to 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY – CURRENTLY OFFERED QUALIFIED PLAN

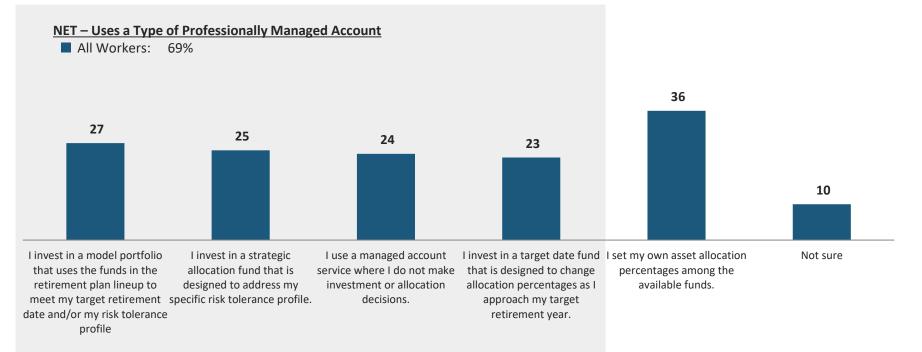
Q630. Does your company offer you, personally, a matching contribution as part of its 401(k), 457 (b), or other company-sponsored retirement plan?



### **Professionally Managed Account Usage**

"Professionally managed" accounts include model portfolio services, strategic allocation funds, managed account services and/or target date funds. Most plan participants (69%) use a professionally managed offering in their 401(k) or similar plans, including 27% who use model portfolios, 25% who use strategic allocation funds, 24% who use managed account services, and 23% who use target date funds.

#### What is your current approach to investing in your employer-sponsored retirement plan? (%)



### **Professionally Managed Account Usage by Generation**

Among those participating in a 401(k) or similar plan, Generation Z and Millennials are more likely to use one or more types of professionally managed accounts than Generation X and Baby Boomers (80%, 74%, 65%, 58%, respectively). However, the proportion of plan participants who set their own asset allocation percentage among the available funds is generally similar across generations albeit with older generations, including Baby Boomers, Generation X, and Millennials, being slightly more likely to do so than Generation Z (42%, 37%, 35%, 29%).

<u>What is your current approach to investing in</u> your employer-sponsored retirement plan? (%)	Generation Z	Millennials	Generation X	Baby Boomers	
NET – Uses a Type of Professionally Managed Account	80	74	65	58	
I invest in a model portfolio that uses the funds in the retirement plan lineup to meet my target retirement date and/or my risk tolerance profile.	39	32	21	16	
I invest in a strategic allocation fund that is designed to address my specific risk tolerance profile.	30	30	21	15	
I use a managed account service where I do not make investment or allocation decisions.	24	26	21	21	
I invest in a target date fund that is designed to change allocation percentages as I approach my target retirement year.	31	27	21	13	
I set my own asset allocation percentages among the available funds.	29	35	37	42	
Not sure	11	10	10	8	

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WORKER BASE: 23RD ANNUAL SURVEY - THOSE PARTICIPATING IN A QUALIFIED PLAN

Q1466. What is your current approach to investing in your employer-sponsored retirement plan? Select all.

### **Tapping Into Retirement Savings**

A concerning percentage of workers are tapping into their retirement savings before they retire. Thirty-seven percent of workers have taken a loan, early withdrawal, and/or hardship withdrawal from their 401(k) or similar plan or IRA, including 30% who have taken a loan and 21% who have taken an early and/or hardship withdrawal. Almost one in five workers (19%) have taken a loan and paid it back in full, while 10% have taken a loan and are paying it back, and 8% have taken a loan and were unable to pay it back. Generation Z is somewhat more likely than Millennials, Generation X, and Baby Boomers to have taken an early and/or hardship withdrawal (28%, 24%, 19%, 12%, respectively).

Taken Loan, Early Withdrawal, Hardship Withdrawal (%)	All Workers	Gen Z	Millennials	Gen X	Baby Boomers
TOTAL NET – Have Taken a Loan, Early Withdrawal, and/or Hardship Withdrawal From 401(k) or Similar Plan or IRA	37	40	41	37	24
NET – Have Taken a Loan	30	30	34	30	19
NET – Have Taken an Early and/or Hardship Withdrawal	21	28	24	19	12
Yes, I have taken a loan from a 401(k) or similar plan and paid it back in full	19	16	22	20	13
Yes, I have taken a loan from a 401(k) or similar plan and am paying it back	10	12	12	9	5
Yes, I have taken a hardship withdrawal and incurred taxes and penalties	9	14	11	8	3
Yes, I have taken a loan from a 401(k) or similar plan but was unable to pay it back so it became an early withdrawal and incurred taxes and penalties	8	12	10	8	3
Yes, I have taken an early withdrawal and cashed out a portion or all of a 401(k) or similar plan balance after my separation of employment from a prior employer and incurred taxes and penalties	8	11	10	7	3
Yes, I have taken an early withdrawal and cashed out a portion or all of an IRA and incurred taxes and penalties	5	5	5	3	5
No, I have never taken a loan or early withdrawal from a 401(k) or similar plan or IRA	58	51	54	60	72
Not sure	5	9	5	4	4



WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q754X1. Have you ever taken any form of loan or early withdrawal from a qualified retirement account such as a 401(k) or similar plan or IRA? Select all.

### **Reasons for Taking 401(k) Loans**

Among those who have taken a loan from their 401(k) or similar plan, the most frequently cited reason for doing so is a financial emergency (31%). Three in 10 workers cite paying off debt (30%), including credit card debt (29%) and/or other debt (1%). Other reasons include everyday expenses (26%), medical bills (25%), home improvements (23%), the purchase of a vehicle (19%), and unplanned major expenses (19%). One in three Generation Z workers (33%) cited medical bills, compared with Millennials, Generation X, and Baby Boomers (33%, 26%, 21%, 15%, respectively). Approximately one in four Millennials and Generation Z cited home improvements, compared with Generation X and Baby Boomers (28%, 28%, 17%, 14%).

Reasons for Taking Loan From Retirement Plan (%)	All Workers	Gen Z	Millennials	Gen X	Baby Boomers
A financial emergency	31	29	33	26	39
NET- Paying Off Debt	30	34	29	29	35
Pay off credit card debt	29	34	28	26	33
Pay off other debt	1	<1	1	3	2
Everyday expenses	26	25	25	29	16
Medical bills	25	33	26	21	15
Home improvements	23	25	28	17	14
Unplanned major expenses (e.g., home or car repair, etc.)	19	15	19	22	17
Purchase of a vehicle	19	19	22	14	16
Purchase of primary residence	17	13	19	17	14
College tuition	15	18	17	11	7
Avoid eviction	15	18	15	15	5
Burial or funeral expense	12	19	14	4	12
Some other purpose	14	21	14	11	12

Note: Percentages reported for Generation Z and Baby Boomers should be considered directional due to a small sample base.



### **Reasons for Hardship Withdrawals From 401(k)s**

Among those who have taken a hardship withdrawal from a 401(k) or similar plan, the reasons for doing so include paying for certain medical expenses (17%), payments to prevent eviction from one's principal residence (16%), expenses and losses incurred due to a disaster in a federally declared disaster area (15%), payment of tuition and related educational fees (14%), cover costs related to purchase of a principal residence (13%), expenses for qualified repairs to damage of principal residence (12%), and burial or funeral expenses (6%).

Primary Reason for Hardship Withdrawal (%)	All Workers
Pay for certain medical expenses for you, your spouse, children, dependents, or primary beneficiaries under the plan	17
Payments to prevent your eviction from your principal residence	16
Expenses and losses (including loss of income) incurred due to a disaster located in a federally declared disaster area that included your principal residence or principal place of employment	15
Payment of tuition and related educational fees for the next 12 months of post-secondary education for you, your spouse, children, dependents, or primary beneficiaries under the plan	14
Cover the costs related to the purchase of a principal residence	13
Expenses for repairs of damage to your principal residence that would qualify for the casualty deduction under the Internal Revenue Code	12
Burial or funeral expenses for your spouse, children, dependents, or primary beneficiaries under the plan	6
Other	6

Note: Sample sizes by generation are too small to report for this survey question.



### The Employee Benefits Gap

In addition to retirement benefits, health and welfare benefits can enhance workers' financial security. They can bring insurance protections, mitigate out-of-pocket healthcare expenses, provide the possibility of additional resources in a time of need, and offer wellness support. Most workers value these benefits. However, major gaps exist between the percentage of workers who feel they are important and those who are offered them by their employers. The widest gaps are critical illness insurance, cancer insurance, long-term insurance, and financial wellness programs. This represents an opportunity for employers to increase the competitiveness of their compensation and benefits packages, while helping their employees achieve greater long-term financial security.

	All Workers (%)						
Type of Employee Benefit	Important (NET) – Very/Somewhat Important	Offered by Employer	The Gap: Importance vs. Offered				
Health Insurance	95	74	-21				
Life Insurance	85	53	-32				
Long-Term Care Insurance	81	26	-55				
Disability Insurance	80	38	-42				
Critical Illness Insurance	77	20	-57				
Financial Wellness Program	77	24	-53				
Employee Assistance Program	72	35	-37				
Workplace Wellness Program	70	30	-40				
Cancer Insurance	67	11	-56				
Pet Insurance	38	11	-27				

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q1170. For each of the following, please tell us how important that benefit is to you, personally.

Q1175. Which of the following does your company offer to you, personally? Select all.

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### The Employee Benefits Gap by Generations

The employee benefits gap is persistent across generations ranging from health insurance, life insurance, longterm care insurance, disability insurance, and critical illness insurance to financial wellness programs, employee assistance programs, workplace wellness programs, cancer insurance, and pet insurance. Across generations, these gaps in coverage present opportunities for innovating and expanding employee benefits to better meet their needs.

-	Generation Z (%)			Millennials (%)		Generation X (%)			Baby Boomers (%)			
Type of Employee Benefit	NET Important	Offered by Employer	The Gap: Importance vs. Offered									
Health Insurance	91	64	-27	95	75	-20	94	78	-16	96	73	-23
Life Insurance	88	43	-45	90	54	-36	84	57	-27	73	57	-16
Long-Term Care Insurance	83	21	-62	84	28	-56	83	28	-55	73	25	-48
Disability Insurance	77	28	-49	81	33	-48	82	47	-35	77	47	-30
Critical Illness Insurance	79	16	-63	82	23	-59	76	21	-55	66	15	-51
Financial Wellness Program	81	26	-55	83	28	-55	74	21	-53	64	19	-45
Employee Assistance Program	73	32	-41	82	38	-44	72	33	-39	51	32	-19
Workplace Wellness Program	77	29	-48	79	34	-45	65	27	-38	52	27	-25
Cancer Insurance	78	14	-64	73	12	-61	65	9	-56	52	10	-42
Pet Insurance	57	12	-45	46	11	-35	32	10	-22	18	7	-11

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q1170. For each of the following, please tell us how important that benefit is to you, personally. Q1175. Which of the following does your company offer to you, personally?

### **Retirement Planning & Expertise**



### **Estimated Retirement Savings Needs**

Workers estimate they will need \$500,000 (median) by the time they retire in order to feel financially secure. Estimated needs vary by generation with Baby Boomers estimating they will need \$750,000, Generation X and Millennials estimating \$500,000, and Generation Z estimating \$250,000 (medians). Approximately one in five workers across generations estimate they will need to save \$2,000,000 or more including Baby Boomers (24%), Generation X (22%), Millennials (21%), and Generation Z (17%).

Estimated Retirement Savings Needs	All Workers	Generation Z	Millennials	Generation X	Baby Boomers
Less than \$100k	20%	30%	24%	16%	10%
\$100k to less than \$500k	23%	27%	23%	23%	19%
\$500k to less than \$1m	18%	15%	16%	19%	25%
\$1m to less than \$2m	18%	12%	16%	20%	22%
\$2m or more	21%	17%	21%	22%	24%
Median (including \$0)	\$500,000	\$250,000	\$500,000	\$500,000	\$750,000

Note: Results may not total 100% due to rounding.

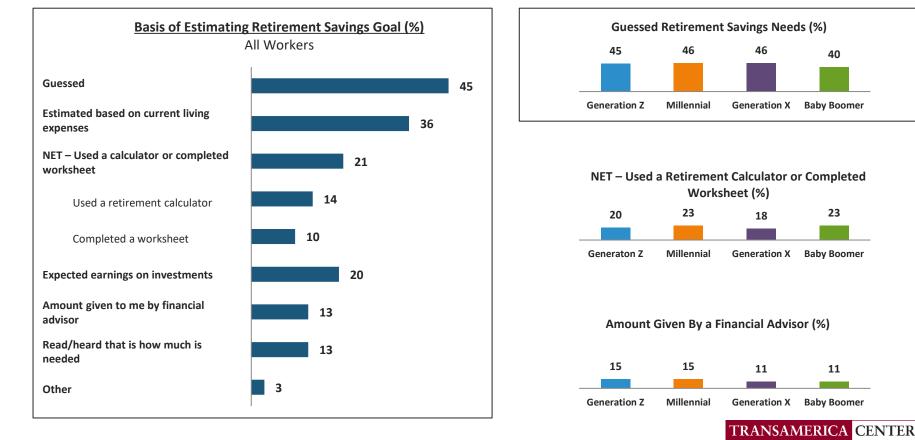
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q890. Thinking in terms of what money can buy today, how much money do you believe you will need to have saved by the time you retire in order to feel financially secure?



### **Basis of Estimated Retirement Savings Needs**

Among those providing an estimate, 45% of workers said they guessed the amount they need to save for retirement. Some workers estimated their needs are basing them on current living expenses (36%), using a calculator or completed worksheet (21%), and basing them on expected earnings on investments (20%). Approximately four in 10 workers across generations including Generation Z, Millennials, Generation X, and Baby Boomers guessed their needs (45%, 46%, 46%, 40%, respectively), while approximately one in five workers used a retirement calculator or completed a worksheet (20%, 23%, 18%, 23%), and even fewer workers based their estimate on an amount given to them by a financial advisor (15%, 15%, 11%, 11%).



WORKER BASE: 23RD ANNUAL SURVEY - PROVIDED ESTIMATE OF MONEY NEEDED FOR RETIREMENT Q900. How did you arrive at that number? Select all.

40

**Baby Boomer** 

23

11

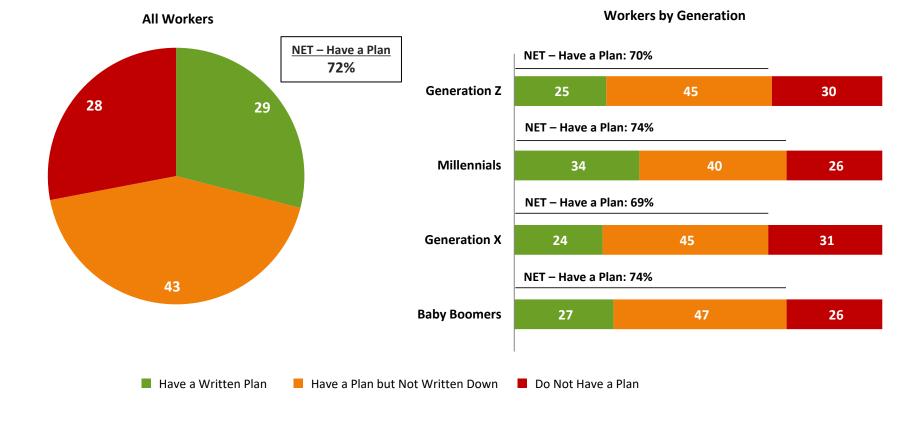
**Baby Boomer** 

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### **Financial Strategy for Retirement**

Seventy-two percent of workers have a financial strategy for retirement including 29% who have a written plan and 43% with an unwritten plan. Millennials are significantly more likely to have a written plan, compared with Baby Boomers, Generation Z, and Generation X (34%, 27%, 25%, 24%, respectively). Of concern, among generations closest to retirement, 31% of Generation X and 26% of Baby Boomers do not have any financial strategy for retirement.

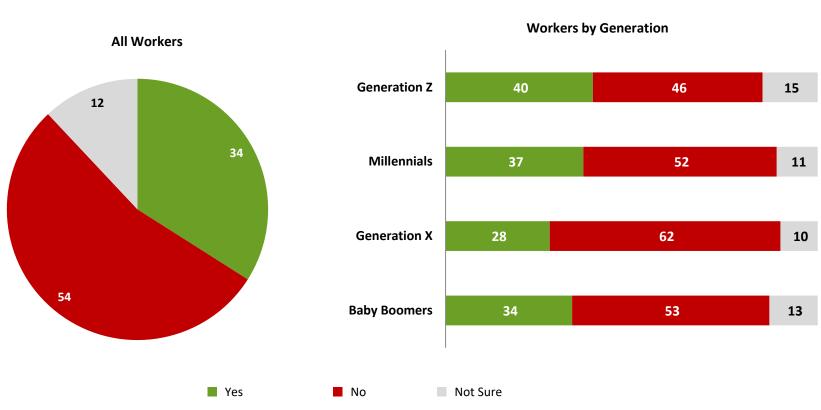
#### How would you describe your financial strategy for retirement? (%)



WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q1155. Which of the following best describes your financial strategy for retirement? TRANSAMERICA CENTER

### **Backup Plan if Retirement Comes Unexpectedly**

Only 34% of workers have a backup plan for retirement income if they are forced into retirement before they are ready. Generation X workers are less likely than Baby Boomer, Millennial, and Generation Z workers to have a backup plan (28%, 34%, 37%, 40%, respectively). Of concern, more than half of Baby Boomer (53%) and Generation X workers (62%) do not have a backup plan for retirement income.



Have a Backup Plan if Retire Sooner Than Expected (%)

Note: Results may not total 100% due to rounding.

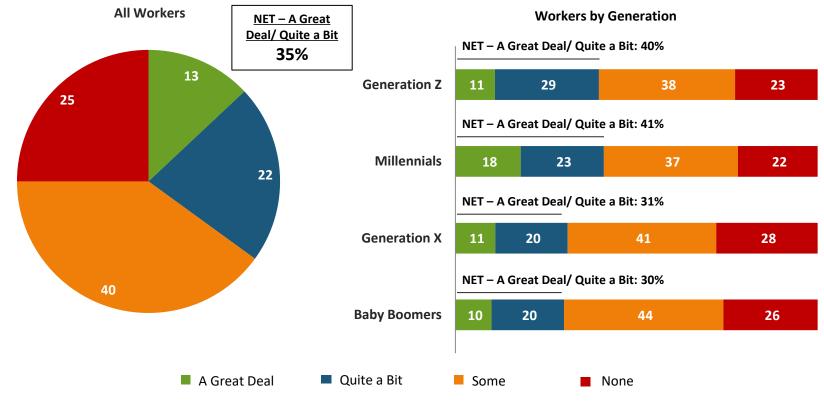
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q1535. Do you have a backup plan for income if you are forced into retirement before you are ready to retire?

### **Limited Understanding of Asset Allocation Principles**

Only 35% of workers have "a great deal" or "quite a bit" of understanding of asset allocation principles as they relate to retirement investing, including 13% who know "a great deal" and 22% who know "quite a bit." Millennials and Generation Z are more likely to have "a great deal" or "quite a bit" of understanding, than Generation X and Baby Boomers (41%, 40%, 31%, 30%, respectively). Of concern, one in four workers (25%) indicate they have no understanding of asset allocation principles.

#### How much of an understanding do you have regarding asset allocation principles as they relate to retirement investing? (%)



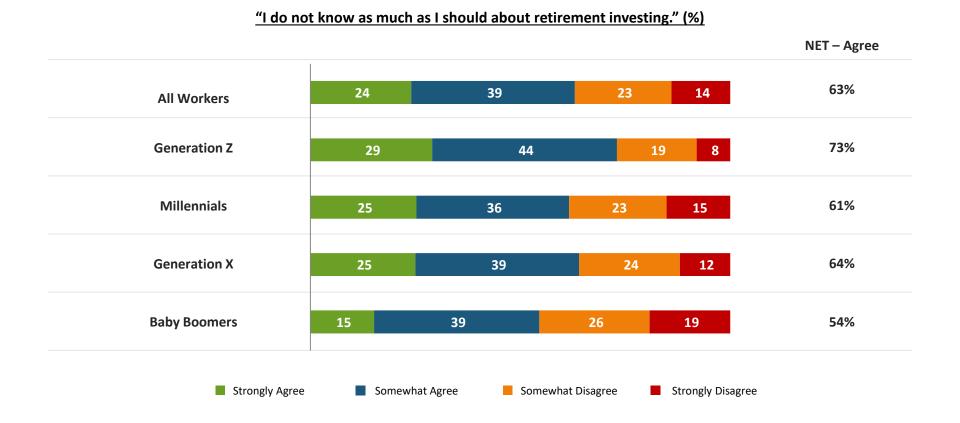
Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q760. How much of an understanding do you have regarding asset allocation principles as they relate to retirement investing?

### Lack of Knowledge About Retirement Investing

Sixty-three percent of workers do not know as much as they should about retirement investing, including 24% who strongly agree and 39% who somewhat agree. Younger generations, including Generation Z, Generation X, and Millennials, are more likely than Baby Boomers to feel they don't know enough about retirement investing (73%, 64%, 61%, 54%, respectively).



Note: Results may not total 100% due to rounding.

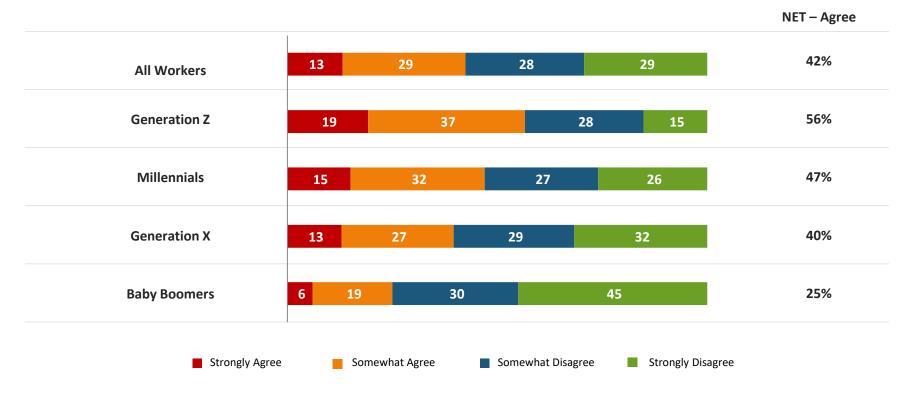
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q930. How much do you agree or disagree with each of the following statements regarding retirement? "I do not know as much as I should about retirement investing."



### **Preference to Not Think About Retirement Investing Until Later**

Forty-two percent of workers agree with the statement, "I prefer not to think about or concern myself with retirement investing until I get closer to my retirement date," including 13% who strongly agree and 29% who somewhat agree. Generation Z and Millennials are more likely to agree with this statement than Generation X and Baby Boomers (56%, 47%, 40%, 25%, respectively).

#### "I prefer not to think about or concern myself with retirement investing until I get closer to my retirement date." (%)



Note: Results may not total 100% due to rounding.

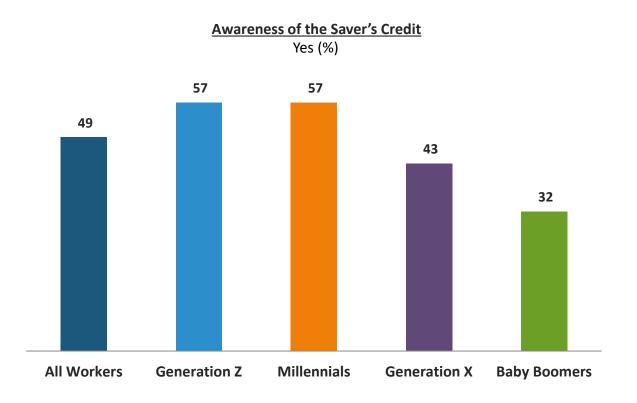
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q930. How much do you agree or disagree with each of the following statements regarding retirement? "I prefer not to think about or concern myself with retirement investing until I get closer to my retirement date."



### **Saver's Credit Awareness**

The Saver's Credit is a tax credit for eligible taxpayers who save for retirement in a qualified retirement plan, IRA, or ABLE account. Fewer than half of workers (49%) are aware of the Saver's Credit. Generation Z and Millennials are more likely to be aware of the Saver's Credit than Generation X and Baby Boomers (57%, 57%, 43%, 32%, respectively).



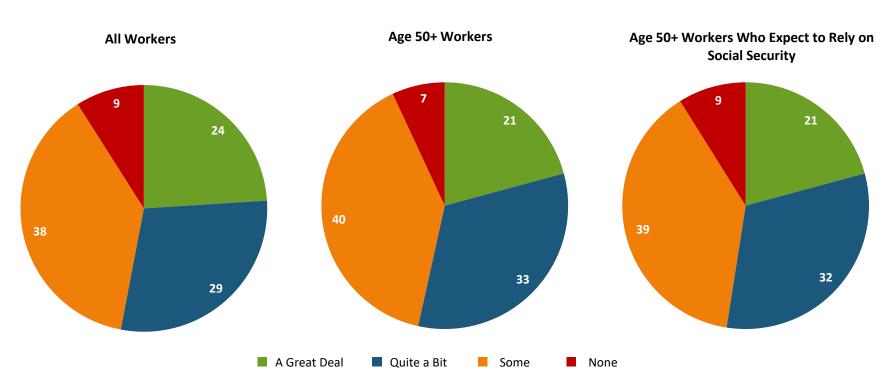
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q1120. Are you aware of a tax credit called the "Saver's Credit," which is available to individuals and households, who meet certain income requirements, for making contributions to an IRA or a company-sponsored retirement plan such as a 401(k) plan or 403(b) plan?



### Level of Understanding About Social Security Benefits

Only 24% of workers know "a great deal" about Social Security benefits — and even fewer among age 50 plus workers (21%) know "a great deal" about them. Moreover, among age 50-plus workers who expect to rely on Social Security as their primary source of income in retirement, only 21% know a "great deal" about Social Security benefits.



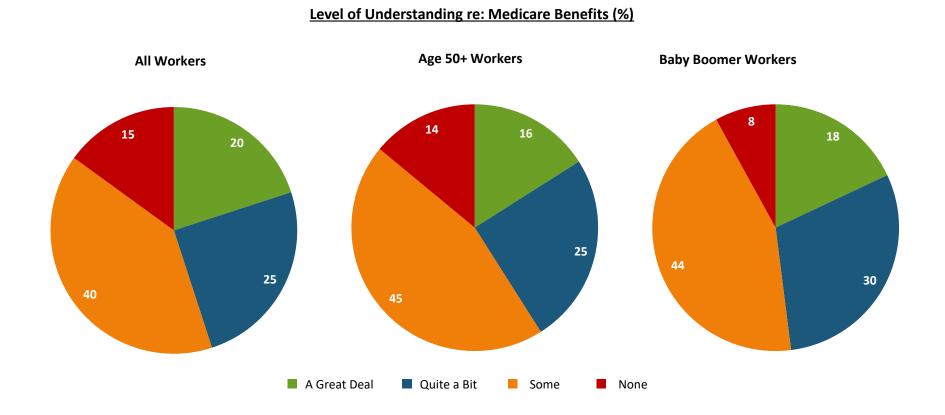
Level of Understanding re: Social Security Benefits (%)

Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q1540. How good of an understanding do you have of Social Security?

### **Level of Understanding About Medicare Benefits**

Only 20% of workers know "a great deal" about Medicare benefits — and even fewer among age 50-plus workers (16%) know "a great deal" about them. Concerningly, only 18% of Baby Boomer workers, the generation that is nearing eligibility at age 65 and/or are already eligible, know a "great deal" about Medicare benefits.

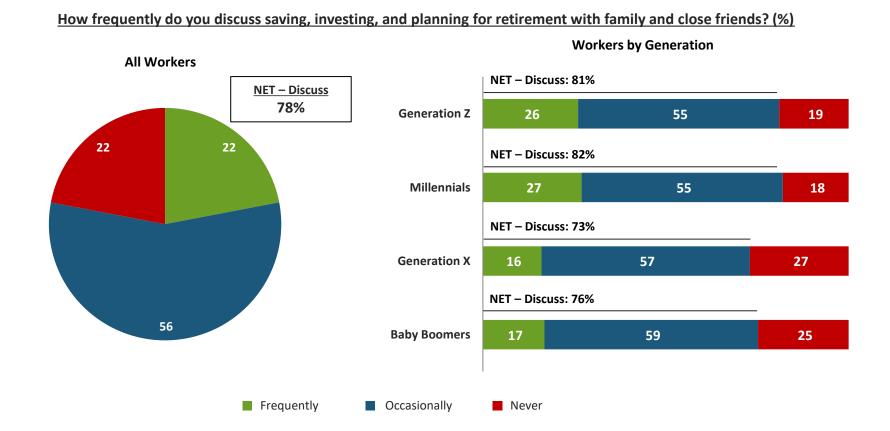


Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q1540. How good of an understanding do you have of Social Security?

### Frequency (or Infrequency) of Conversations About Retirement

Fewer than one in four workers (22%) frequently discuss saving, investing, and planning for retirement with family and close friends, while 56% occasionally discuss it, and 22% never discuss it. Millennials and Generation Z are more likely than Baby Boomers and Generation X to frequently discuss it (26%, 27%, 17%, 16%, respectively). A significant proportion of Generation X and Baby Boomers never discuss it (27%, 25%).



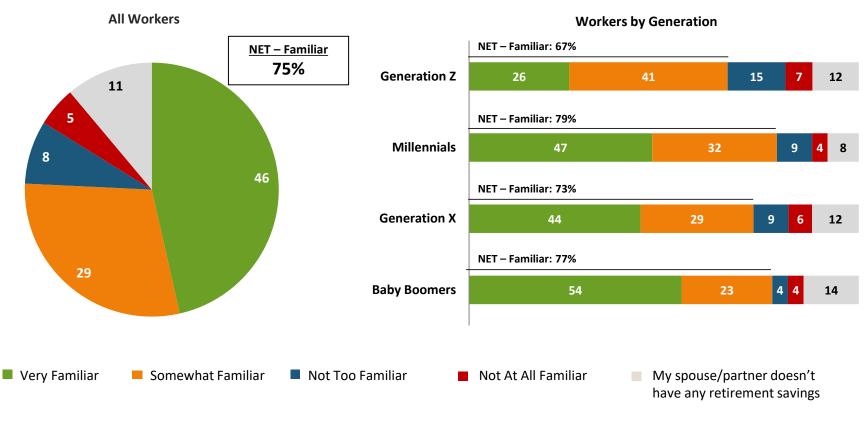
Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q1515. How frequently do you discuss saving, investing and planning for retirement with family and close friends?

### Familiarity with Spouse/Partner's Retirement Plan & Savings

Among those who are married or living with a partner, three in four workers (75%) are familiar with their spouse/partner's retirement plan and savings, including 46% who are very familiar and 29% who are somewhat familiar. Millennials and Baby Boomers are somewhat more likely than Generation X and Generation Z to be familiar with their spouse's or partner's retirement savings (79%, 77% 73%, 67%, respectively).



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Level of Familiarity with Spouse's/Partner's Retirement Savings (%)

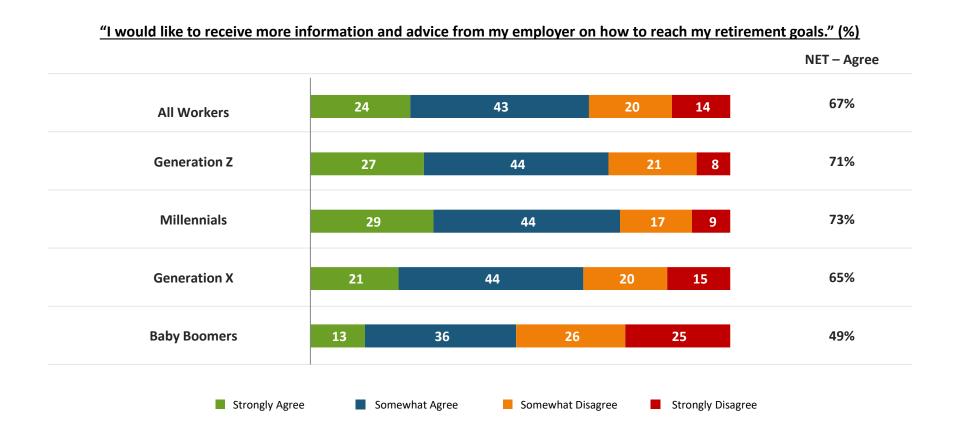
Note: Results may not total 100% due to rounding.

WORKER BASE: 23RD ANNUAL SURVEY - MARRIED OR LIVING WITH PARTNER

Q1520. How familiar are you with your spouse's or partner's retirement plan and savings?

### **Desire for More Advice on Reaching Retirement Goals**

More than two in three workers (67%) would like more information and advice from their employers on how to reach their retirement goals. This desire is greatest among Millennials and Generation Z, and to a lesser extent among Generation X and Baby Boomers (73%, 71%, 65%, 49%, respectively).



Note: Results may not total 100% due to rounding.

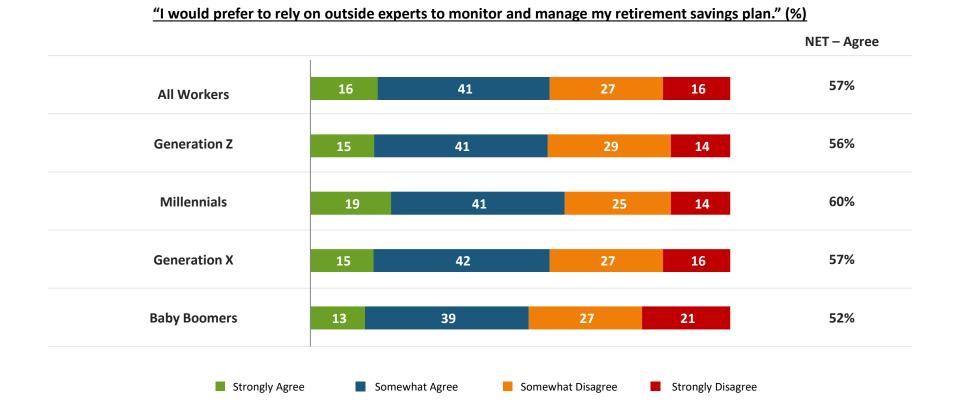
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

Q930. How much do you agree or disagree with each of the following statements regarding retirement? "I would like to receive more information and advice from my employer on how to reach my retirement goals."



### **Preference for Outside Experts to Manage Retirement Savings**

More than half of workers (57%) agree they would prefer to rely on outside experts to monitor and manage their retirement savings plan, including 16% who strongly agree and 41% who somewhat agree. This preference is shared across generations, including 56% of Generation Z, 60% of Millennials, 57% of Generation Z, and 52% of Baby Boomers.



Note: Results may not total 100% due to rounding.

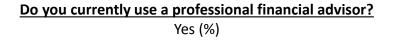
WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS

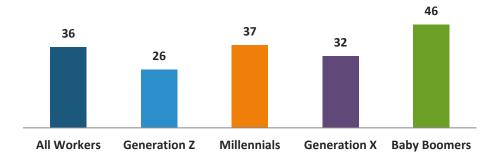
Q930. How much do you agree or disagree with each of the following statements regarding retirement? "I would prefer to rely on outside experts to monitor and manage my retirement savings plan."



### **Professional Financial Advisor Usage**

More than one-third of workers (36%) use a professional financial advisor to help them manage their savings and investments. Baby Boomers and Millennial workers are more likely to use an advisor than Generation X and Generation Z (46%, 37%, 32%, 26%, respectively).







WORKER BASE: 23RD ANNUAL SURVEY - ALL QUALIFIED RESPONDENTS Q860. Do you currently use a professional financial advisor?

### Appendix



### 23rd Annual Survey: A Portrait of Workers by Generation

Characteristics		All Workers (%) n=5,725	Gen Z (%) n=601	Millennials (%) n=2,475	Gen X (%) n=1,748	Baby Boomers (%) n=879
Age	Median	40 years	22 years	33 years	49 years	62 years
Gender*	Male	54	52	56	55	53
	Female	45	47	44	44	47
	Transgender	1	1	1	1	<1
Marital Status	Married/Living with partner	52	22	51	58	68
	Divorced/Separated/Widowed	13	4	8	21	19
	Never married	35	75	41	21	13
Employment Status	Full Time	88	73	93	92	83
	Part Time	12	27	7	8	17
Educational	Less than college degree	63	88	60	61	54
Attainment	College degree or more	37	12	40	39	46
Annual Household	Less than \$50,000	18	28	19	16	10
Income	\$50,000 to \$99,999	32	33	32	33	28
	\$100,000+	49	34	47	51	61
	Prefer Not to Answer	2	5	2	1	2
	Estimated Median	\$87,000	\$65,000	\$84,000	\$90,000	\$114,000
Employer Size	Small (1 to 99 employees)	37	48	35	35	37
	Medium (100 to 499 employees)	18	17	19	18	17
	Large (500 or more employees)	45	34	46	47	46
LGBTQ+ Status	LGBTQ+	10	21	10	8	6
	Did not identify as LGBTQ+	89	78	88	91	94
	Decline to Answer	1	2	1	1	1
Race/Ethnicity	White	60	35	55	67	81
	Black/African American	11	16	13	10	6
	Asian/Pacific Islander	6	6	7	6	5
	Hispanic	19	38	23	14	6
	Other	3	4	3	3	2
Urbanicity	Urban	37	42	47	31	20
	Suburban	46	44	37	51	59
	Rural	17	14	16	18	21

Note: Results may not total to 100% due to rounding.

\* Gender: Responses 1% or less for "Other" and "Prefer not to answer" are not shown.

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